



THE FLORIDA BAR

Results of the 2013 Membership Opinion Survey

January 2014

INTRODUCTION

The Florida Bar is one of the largest unified state bars in the United States. After starting out with fewer than 4,000 members in 1950, Bar membership has expanded to over 98,000 members in 2013. Because of this fast growing membership, the Bar conducts a survey every two years on the attitudes and opinions of its membership in order to set goals and objectives for the future.

From September to November 2013, The Florida Bar's Department of Research, Planning & Evaluation gathered opinions from numerous leaders within The Florida Bar, as to what the appropriate subjects should be for the 2013 survey. After extensive research, questions were developed by Mike J. Garcia, director of Research, Planning & Evaluation.

A random list of mailing labels was developed and a removable label was affixed to each questionnaire booklet. In late November 2013, The Florida Bar sent 2,812 questionnaires to a random sample of its membership. By the cut-off date of December 30, the Bar had received 914 completed questionnaires, for a response rate of 30%. This response rate is quite acceptable for this type of lengthy mail survey.

Completed questionnaires were mailed back to The Florida Bar where they were collected and opened by a data entry specialist. Using a statistical analysis program, SPSS, the specialist coded and entered all completed surveys. Quality control methods were then applied, all data was edited for accuracy and completeness, and the appropriate statistical tests were then applied by the director of Research, Planning & Evaluation. Open-ended questions were typed verbatim by the specialist and then coded, categorized and analyzed by the director.

SAMPLE

For the 2013 survey, a sample of 2,812 members was randomly selected from a master list of all Florida Bar members in good standing. Although 914 questionnaires were returned, not all questions were answered by all respondents. Therefore, some percentages are based upon the actual number of individuals who responded to that particular question.

For this sample, the error of estimation rate is just over three percent at the 95 percent level of confidence. This signifies that if we had interviewed all members of The Florida Bar, we could be confident that 95 percent of the time the results would be within plus or minus three percent of what this sample found. If, for example, a question achieved a percentage breakdown of 65 percent in favor, it can be interpreted that between 62 and 68 percent of Florida Bar members are in favor of that issue. Note that the margin of error will be higher for subgroups.

In reporting the results, all percentages are rounded to the nearest whole percent (example: 37.6% equals 38%). For this reason, totals may vary from 99% to 101%. Several measures of central tendency are mentioned throughout this report:

mean: the average for all values given for the total sample of each question. The mean is calculated by adding the values of all responses, then dividing by the number of responses. Example: Five responses (10, 1, 2, 2, 20) are reported. The average, or mean is calculated by adding $10 + 1 + 2 + 2 + 20 = 35$ and then by dividing by the number of responses (5). Thus the average is 35 divided by 5 = 7.

median: the middle value in a series, or distribution of values which is initially rank-ordered (from low to high, or vice-versa). By definition, half the numbers are greater, and half the numbers are less than the median. Example: Five responses (10, 1, 2, 2, 20) are reported.

The median is the middle number of the order of distribution (1, 2, 2, 10, 20), or, 2. By comparison, the average of this same distribution, as shown above, is 7.

mode: the most frequent value listed.

range: the highest and lowest values provided by the total sample for a particular question.

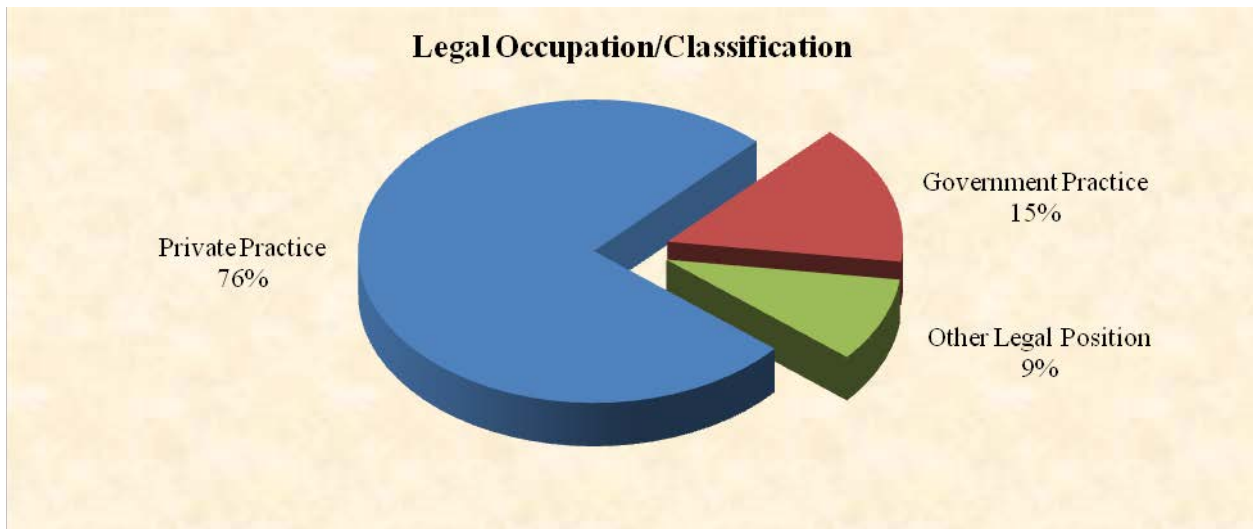
Please note that the median value is usually the most reliable value to consider for the tables involving financial compensation because of the wide range and extremely high income values. Several different values are listed, however, to provide the reader with a full scope of information.

The Florida Bar 2013 Membership Opinion Survey

1. What is your legal occupation or classification?

<u>Private Practice</u>	<u>Percent</u>
Sole practitioner	30
Associate	14
Partner/shareholder	14
Practitioner with 1 or more associates	9
Managing partner	7
Other private practitioner	2
<u>Government Practice</u>	
State government attorney	10
Local government attorney	2
Federal government attorney	2
Judge	1
<u>Other Legal Position</u>	
Corporate counsel	4
Other	4
Legal aid/legal service	<1

* Just over three-quarters (76%) of all respondents are employed in private practice positions. The most frequently mentioned responses under the "Other" category are "unemployed," "retired" and "mediator".



1A. Comparison between 2007 thru 2013 Membership Opinion Surveys – What is your legal occupation or classification?

<u>Category</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Sole practitioner	25	25	27	30
Associate	17	18	19	14
Partner/shareholder	17	16	13	14
Practitioner with 1 or more assoc.	6	6	8	9
Managing partner	8	8	8	7
Other private practitioner	1	2	2	2
State government attorney	10	10	10	10
Local government attorney	3	3	2	2
Federal government attorney	2	2	2	2
Judge	2	1	1	1
Corporate counsel	5	5	4	4
Other legal position	3	3	4	4
Legal aid/legal service	<1	<1	<1	<1
Total Percent	100	100	100	100

1B. What is your legal occupation or classification? – BY Gender

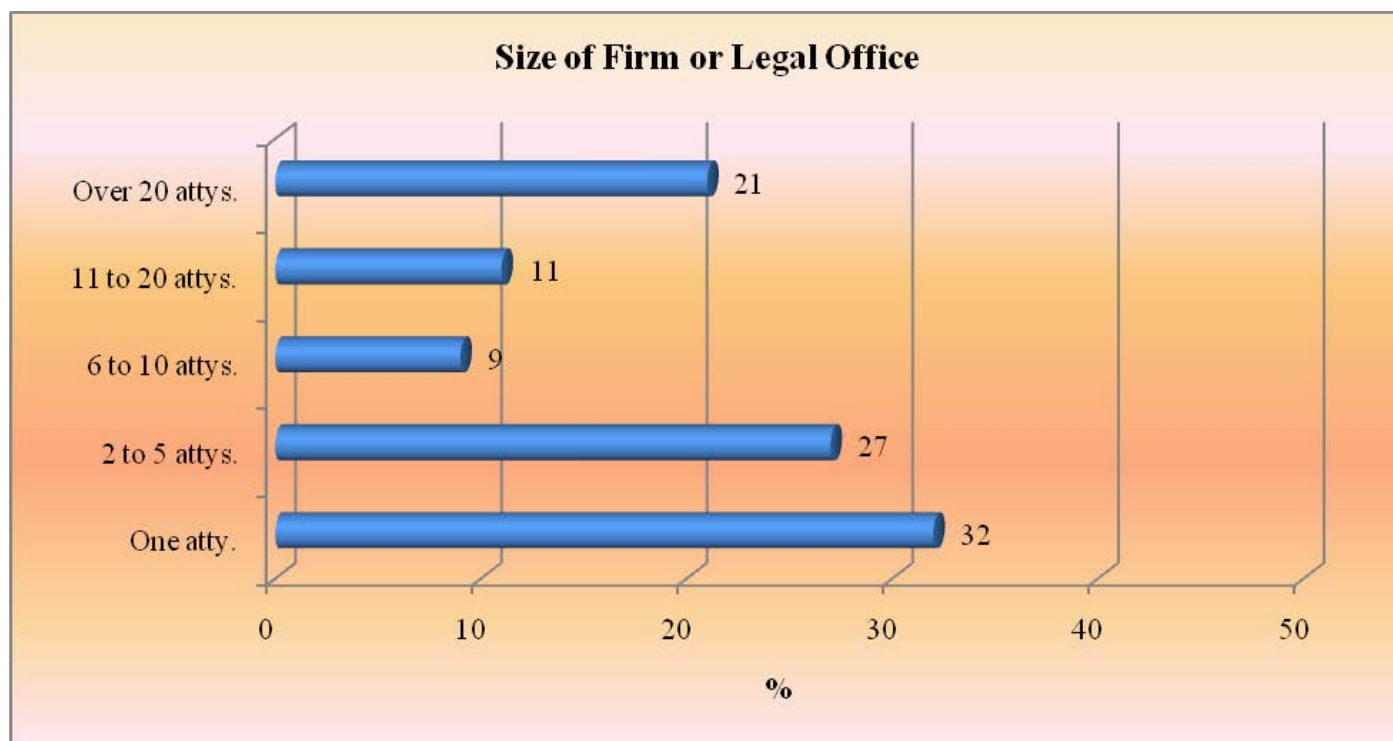
<u>Category</u>	<u>Male Percent</u>	<u>Female Percent</u>
Sole practitioner	32	27
Partner/shareholder	18	8
Associate	13	18
Practitioner with 1 or more associates	9	9
Managing partner	8	6
State government attorney	6	16
Corporate counsel	4	3
Local government attorney	2	3
Federal government attorney	2	2
Judge	1	1
Legal aid/legal service	<1	2
Other legal position	4	5
Total Percent	100	100

* Slightly over one-quarter (26%) of male attorneys are either managing partners or partner/shareholders, compared to 14% of female attorneys who are the same. Just over one-fifth (21%) of female attorneys are employed in government (local, state or federal) practice positions, compared to 10% of male attorneys.

2. **What is the total number of attorneys employed in the firm or legal work place where you primarily practice?**

<u>Category</u>	<u>Percent</u>
One attorney	32
2 to 5 attorneys	27
6 to 10 attorneys	9
11 to 20 attorneys	11
Over 20 attorneys	21
Median = 3	
Mode = 1	
Range = 1 to 6,000	

- * Almost three-fifths (59%) of all respondents work in firms or legal offices that employ five or less attorneys. Over two-thirds (68%) work in firms or legal offices that employ ten or less attorneys.
- * There has been very little change over the years as the percentage of attorneys who work in firms that employ five or fewer attorneys has ranged from 57% to 59% in the 2005 thru 2013 surveys (See Table 2A). The percent of attorneys who are employed in firms or legal offices of over 20 attorneys has ranged from 19% to 21% since 2005.



2A. Comparison between 2005 thru 2013 Membership Opinion Surveys – What is the total number of attorneys employed in the firm or legal work place where you primarily practice?

<u>Category</u>	<u>2005 Survey Percent</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
One attorney	29	29	29	31	32
2 to 5 attorneys	29	28	28	27	27
6 to 10 attorneys	12	13	13	10	9
11 to 20 attorneys	11	10	10	11	11
Over 20 attorneys	<u>19</u>	<u>20</u>	<u>20</u>	<u>21</u>	<u>21</u>
Total Percent	100	100	100	100	100

2B. What is the total number of attorneys employed in the firm or legal work place where you primarily practice? – BY Region of Primary Practice and Age Group

<u>Category</u>	<u>North Region Percent</u>	<u>Central/SW Region Percent</u>	<u>Southeast Region Percent</u>	<u>Out-of State Percent</u>
One attorney	23	32	39	29
2 to 5 attorneys	29	27	25	23
6 to 10 attorneys	5	9	10	7
11 to 20 attorneys	15	13	7	14
Over 20 attorneys	<u>28</u>	<u>19</u>	<u>19</u>	<u>27</u>
Total Percent	100	100	100	100

<u>Category</u>	<u>35 or under years of age Percent</u>	<u>36 to 49 years of age Percent</u>	<u>50 to 65 years of age Percent</u>	<u>Over 65 years of age Percent</u>
One attorney	19	29	41	49
2 to 5 attorneys	30	28	24	21
6 to 10 attorneys	11	8	6	6
11 to 20 attorneys	11	14	11	7
Over 20 attorneys	<u>29</u>	<u>21</u>	<u>18</u>	<u>17</u>
Total Percent	100	100	100	100

* A higher percentage of younger attorneys are employed in firms or legal offices with 20 or more attorneys, while a higher percentage of attorneys over 50 years of age are either sole practitioners or are employed in firms or legal offices with just one attorney.

3. Please check any organization which sponsored a continuing legal education (CLE) seminar that you attended in the past year: (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Sponsor</u>	<u>Percent</u>
The Florida Bar	61
For-profit CLE provider	36
Local or state bar association	22
In-house sponsor	14
American Bar Association	8
Law school	5
The Fund	5
Other CLE provider	28

- * Over three-fifths (61%) of all respondents attended a Florida Bar sponsored CLE seminar in the past year. More than one-third (36%) attended a seminar sponsored by a for-profit CLE provider. The most frequently mentioned providers that respondents listed under the "Other" category are Florida Prosecuting Attorneys Association (FPAA), Florida Association of Criminal Defense Lawyers (FACDL), Florida Justice Association (FJA), Inns of Court, and various state or local bar associations.

4. How did you first become aware of Florida Bar sponsored seminars that you attended in the past year? (MULTIPLE RESPONSE QUESTION – INCLUDES ONLY THOSE MEMBERS WHO REPORT ATTENDING A FLORIDA BAR CLE SEMINAR IN THE PAST YEAR)

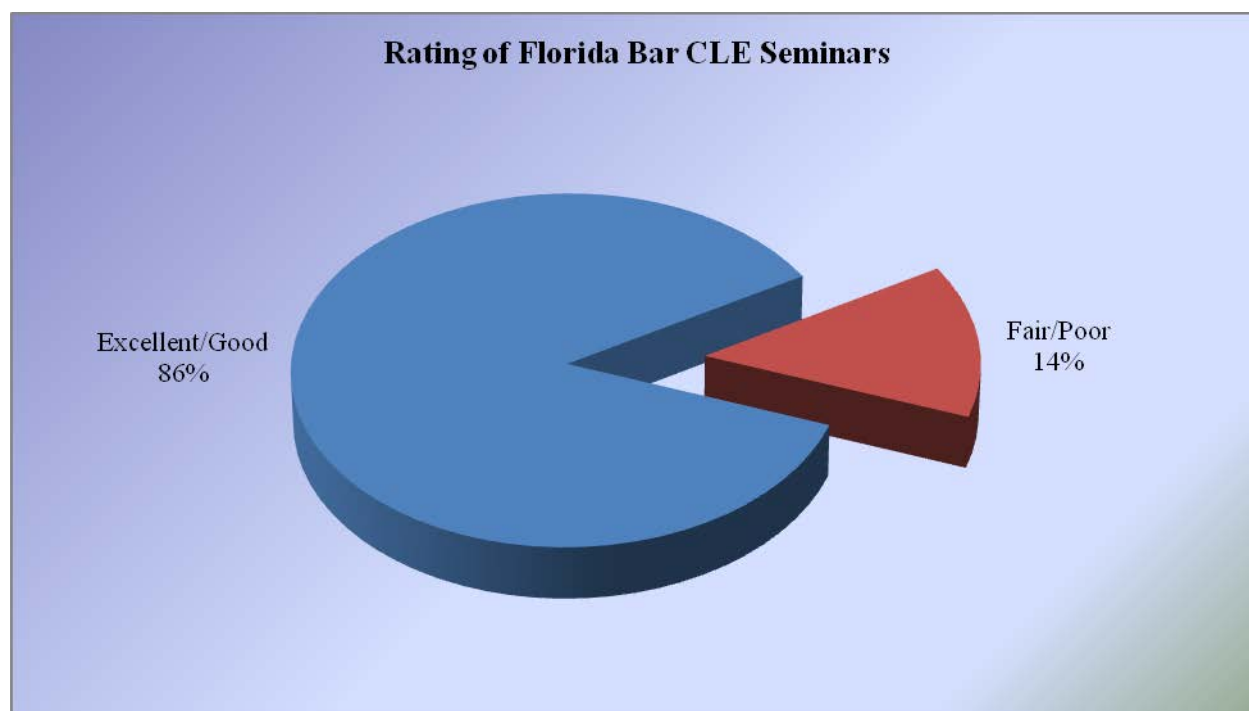
<u>Category</u>	(n=553)	<u>Percent</u>
E-mail		51
Florida Bar <i>News</i> ad		51
Law firm/word of mouth		27
Website		24
Direct mail form		21
Florida Bar <i>News</i> insert		3
Telephone		<1
Other		9

- * Just over half of all respondents who attended a Florida Bar sponsored CLE seminar in the past year report first becoming aware of the seminar through e-mail (51%) or through a Florida Bar *News* ad (51%). The most frequently mentioned responses under the "Other" category are local bar association and being requested to speak or make a presentation.

5. Please rate the general quality of continuing legal education seminars sponsored by The Florida Bar:

<u>Category</u>	<u>Percent</u>
Excellent	41
Good	45
Fair	13
Poor	1

- * A large majority (86%) of respondents rate the quality of Florida Bar sponsored CLE seminars as either excellent or good.



5A. Comparison between 2005 thru 2013 Membership Opinion Surveys – Please rate the general quality of continuing legal education seminars sponsored by The Florida Bar:

<u>Category</u>	<u>2005 Survey Percent</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Excellent or Good	91	89	89	89	86
Fair or Poor	9	11	11	11	14

- * In each of the last five surveys, between 86% and 91% of respondents have rated the general quality of Florida Bar continuing legal education seminars as either excellent or good. No more than 1% has ever rated the general quality as poor.

6. What is your primary reason for attending CLE seminars offered by organizations other than The Florida Bar?

<u>Category</u>	<u>Percent</u>
Topic/subject	57
Convenience	21
Florida Bar seminars are too expensive	6
I am an out-of-state practitioner	5
Quality of other seminars	4
I receive my CLE in-house	3
Lack of available relevant courses offered by The Florida Bar	2
Other	2

- * Topic/subject was selected by almost three-fifths (57%) of all respondents as their primary reason for attending CLE seminars offered by organizations other than The Florida Bar. The most frequently mentioned reason under the “Other” category involves the seminars offered by organizations being free or low cost.

**7. Which of the following formats for receiving CLE do you prefer?
(MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)**

<u>Category</u>	<u>Percent</u>
Live presentation	54
24/7 on-demand	39
CD format	27
DVD format	21
Live video webcast	17
Live audio webcast	16
MP3 format	14
Other format	3

- * Over half (54%) of all respondents list “live presentation” as a preferred format for receiving CLE, while just under two-fifths (39%) list “24/7 on demand”. The most frequently mentioned responses under the “Other format” category are hard copy/paper and USB drive.

**8. From what provider(s) do you currently purchase legal publications?
(MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)**

<u>Category</u>	<u>Percent</u>
The Florida Bar	43
West	43
LexisNexis (non Florida Bar publications)	28
American Bar Association	13
James Publishing	9
Aspen Publishing	7
Other provider	29
I do <u>not</u> purchase legal publications	29

- * Over two-fifths of all respondents purchase legal publications from West (43%) or The Florida Bar (43%). The most frequently listed responses under the "Other" category are Florida Law Weekly and local bar.

9. What is your primary reason for subscribing to legal publications offered by organizations other than The Florida Bar?

<u>Category</u>	<u>Percent</u>
Topic/subject	69
Florida Bar updates are not provided in a timely manner	5
I am an out-of-state practitioner	5
Lack of available publications offered by The Florida Bar	4
Florida Bar publications are too expensive	3
Other publications are of higher quality	3
Other	<1
I only subscribe to Florida Bar legal publications	10

- * Over two-thirds (69%) of all respondents list topic/subject as the primary reason for subscribing to legal publications offered by organizations other than The Florida Bar.

10. In general, how do you rate The Florida Bar as an advocate for the legal profession?

<u>Category</u>	<u>Percent</u>
Excellent	27
Good	43
Fair	23
Poor	7

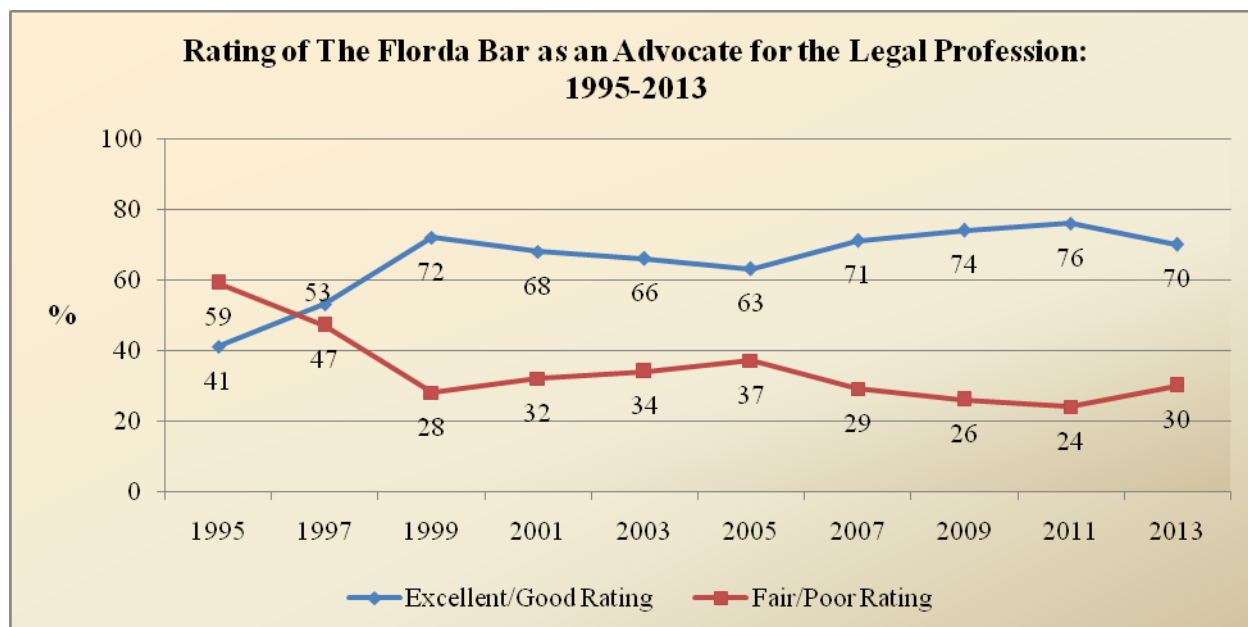
- * Over two-thirds (70%) rate The Florida Bar as an excellent or good advocate for the legal profession.



10A. Comparison between 1995 thru 2013 Membership Opinion Surveys – In general, how do you rate The Florida Bar as an advocate for the legal profession?

<u>Category</u>	<u>1995 Percent</u>	<u>2001 Percent</u>	<u>2007 Percent</u>	<u>2011 Percent</u>	<u>2013 Percent</u>
Excellent/Good	41	68	71	76	70
Fair/Poor	59	32	29	24	30

* The percentage of excellent/good responses has ranged from 68% to 76% since the 2001 survey.



10B. In general, how do you rate The Florida Bar as an advocate for the legal profession? – BY Type of Practice, Age Group, Gender and Race/Ethnicity

<u>Type of Practice</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
Other Legal Position	73	27
Private Practice Attorney	70	30
Government Practice Attorney	69	31

<u>Age Group</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
35 years of age or younger	69	31
36 to 49 years of age	73	27
50 to 65 years of age	64	36
Over 65 years of age	82	18

* A large majority (82%) of respondents over 65 years of age rate the Bar as an excellent or good advocate.

<u>Gender</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
Female	78	22
Male	67	33

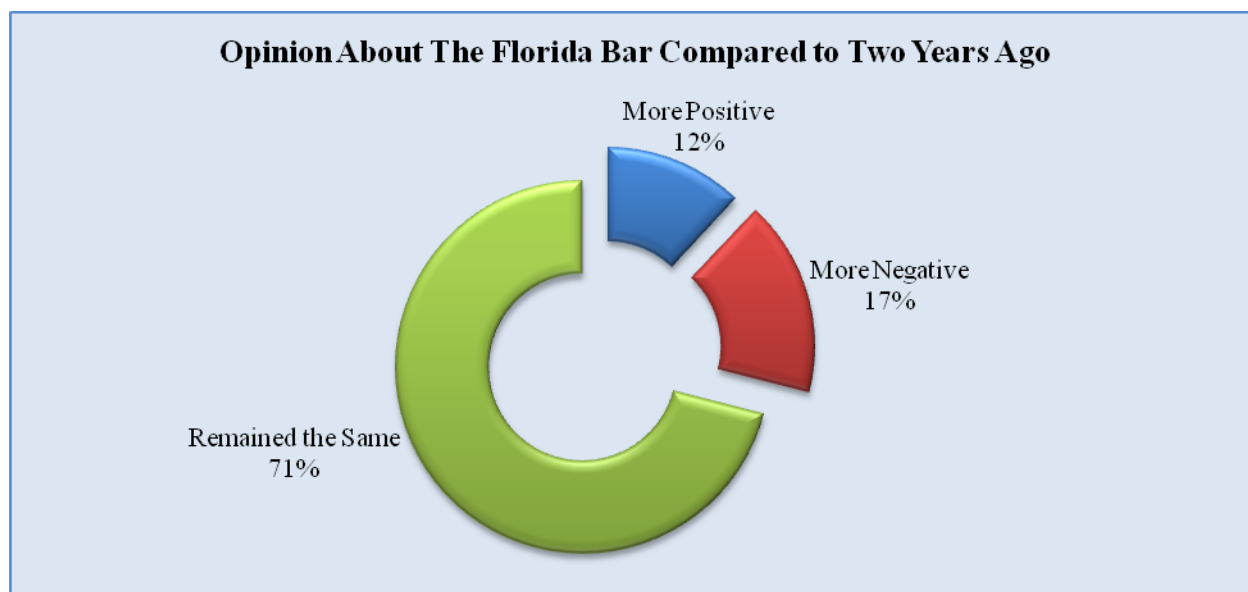
* Nearly four-fifths (78%) of female respondents rate the Bar as an excellent or good advocate for the legal profession, compared to two-thirds (67%) of male respondents.

<u>Race/Ethnicity</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
Other race/ethnicity	76	24
White/Caucasian	71	29
African American/Black	70	30
Hispanic	58	42

11. Compared to two years ago, would you say your opinion towards The Florida Bar has...?

<u>Category</u>	<u>Percent</u>
Remained the same	71
Become more negative	17
Become more positive	12

* Over the past two years, 17% of all respondents report having a more negative opinion about The Florida Bar, compared to 12% who report having a more positive opinion.



11A. Comparison between 2005 thru 2013 Membership Opinion Surveys – Compared to two years ago, would you say your opinion towards The Florida Bar has...?

<u>Category</u>	<u>2005 Survey Percent</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Remained the same	79	78	76	77	71
Become more negative	13	10	12	10	17
Become more positive	8	12	12	13	12

11B. Compared to two years ago, would you say your opinion towards The Florida Bar has...? – BY Gender and Age Group

<u>Gender</u>	<u>Become More Positive Percent</u>	<u>Become More Negative Percent</u>	<u>Remained The Same Percent</u>
Female	13	15	72
Male	12	18	70

<u>Age Group</u>	<u>Become More Positive Percent</u>	<u>Become More Negative Percent</u>	<u>Remained The Same Percent</u>
35 years of age or younger	13	16	71
36 to 49 years of age	15	20	65
50 to 65 years of age	11	17	72
Over 65 years of age	9	15	76

12. Primary reason why opinion about The Florida Bar has become more positive:

A total of 53 reasons were listed by respondents who report that their opinion about The Florida Bar has become more positive over the past two years. Each reason was reviewed and categorized. The table below lists the four most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Has become more aware of programs and services offered	13
Assistance and resources that are provided to lawyers	10
Establishment of committee to study the future of law practice	9
Has become more involved with the Bar	7

12A. Primary reason why opinion about The Florida Bar has become more negative:

A total of 134 reasons were listed by respondents who report that their opinion about The Florida Bar has become more negative over the past two years. Each reason was reviewed and categorized. The table below lists the five most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Grievance process too lenient/failure to discipline unethical attorneys	27
Not enough control over attorney advertising	24
Allows for too many attorneys/law schools	15
Becoming too political	15
Bar doesn't adequately represent small firms/sole practitioners	10

13. Please rate The Florida Bar's progress in each of its strategic planning objectives:

a. Ensure the Judicial System, a Coequal Branch of Government, is Fair, Impartial, Adequately Funded and Open to All

<u>Category</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Excellent or Good	54	53
Fair or Poor	28	31
Don't know/No opinion	18	16

* Just over half (53%) of respondents rate The Florida Bar's progress on this strategic planning objective as excellent or good, compared to nearly one-third (31%) who rate the Bar's progress as either fair or poor.

b. Enhance the Legal Profession and the Public's Trust and Confidence in Attorneys and the Justice System

<u>Category</u>	2011 Survey <u>Percent</u>	2013 Survey <u>Percent</u>
Excellent or Good	49	50
Fair or Poor	39	42
Don't know/No opinion	12	8

- * Half (50%) of respondents rate The Florida Bar's progress on this strategic planning objective as excellent or good, compared to slightly over two-fifths (42%) who rate the Bar's progress as either fair or poor.

c. Strive for Equal Access to and Availability of Legal Services

<u>Category</u>	2011 Survey <u>Percent</u>	2013 Survey <u>Percent</u>
Excellent or Good	58	59
Fair or Poor	26	27
Don't know/No opinion	16	14

- * Nearly three-fifths (59%) of respondents rate The Florida Bar's progress on this strategic planning objective as either excellent or good, compared to just over one-quarter (27%) who rate the Bar's progress as either fair or poor.

d. Enhance and Improve the Value of Florida Bar Membership and the Bar's Relationship with its Members

<u>Category</u>	2011 Survey <u>Percent</u>	2013 Survey <u>Percent</u>
Excellent or Good	52	52
Fair or Poor	38	39
Don't know/No opinion	11	9

- * Over half (52%) of respondents rate The Florida Bar's progress on this strategic planning objective as excellent or good, compared to nearly two-fifths (39%) who rate the Bar's progress as either fair or poor.

e. Continue to Encourage and Promote Diversity and Inclusion in All Aspects of the Profession and the Judicial System

<u>Category</u>	<u>2011+ Survey Percent</u>	<u>2013 Survey Percent</u>
Excellent or Good	---	61
Fair or Poor	---	20
Don't know/No opinion	---	19

+ New objective; question not asked in 2011.

* Slightly over three-fifths (61%) of respondents rate The Florida Bar's progress on this new strategic planning objective as either excellent or good, compared to one-fifth (20%) who rate the Bar's progress as either fair or poor.

14. What do you believe are the three most serious problems faced by the legal profession today? (CHECK UP TO THREE CATEGORIES) (MULTIPLE RESPONSE QUESTION)

<u>Category</u>	<u>2013 Survey Percent</u>
Too many attorneys	49
Difficult economic times	31
Poor public perception	26
Affordability of legal services	24
Lack of ethics/professionalism	23
Court overload	21
Lawyer advertising	21
Frivolous lawsuits	19
Lack of appropriate judicial system funding	19
Quality of the judiciary	16
Over-emphasis on billable hours	13
Threat to judicial independence	13
Client expectations	11
Access to the Courts	9
Quality of beginning attorneys	7
Other	5

* About half (49%) of all respondents report that too many attorneys is the most serious problem facing the legal profession today. Nearly one-third (31%) cite difficult economic times. The most frequently mentioned responses under the "Other" category are too many law schools and no available jobs.

14A. Comparison between 2011 and 2013 Membership Opinion Surveys – What do you believe are the three most serious problems faced by the legal profession today? (CHECK UP TO THREE CATEGORIES) (MULTIPLE RESPONSE QUESTION)

<u>Category</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Too many attorneys	33	49
Difficult economic times	32	31
Poor public perception	23	26
Affordability of legal services	21	24
Lack of ethics/professionalism	32	23
Court overload	28	21
Lawyer advertising	21	21
Frivolous lawsuits	15	19
Lack of appropriate judicial system funding	26	19
Quality of the judiciary	16	16
Over-emphasis on billable hours	11	13
Threat to judicial independence	16	13
Client expectations	11	11
Access to the Courts	9	9
Quality of beginning attorneys+	---	7
Other	5	5

+ New category; was not asked in 2011 survey.

* The percentage of respondents who list “too many attorneys” as one of the most serious problems faced by the legal profession today has increased significantly (from 33% to 49%) since 2011. Three response categories displayed significant decreases since 2011 (lack of ethics/professionalism – from 32% to 23%; court overload – from 28% to 21% and; lack of appropriate judicial system funding – from 26% to 19%).

14B. What do you believe are the three most serious problems faced by the legal profession today? – BY Classification, Gender, Age Group and Region of Primary Practice (CHECK UP TO THREE CATEGORIES) (MULTIPLE RESPONSE QUESTION) (THE THREE MOST FREQUENTLY MENTIONED CONCERNS AND THEIR PERCENTAGES ARE LISTED BELOW FOR EACH CATEGORY)

<u>Classification</u>	<u>Three Most Frequently Mentioned Problems and Their Percentages</u>
Partner/Shareholder	Too many attys. – 50%; Difficult economic times – 34%; Public perception – 27%
Sole Practitioner	Too many attys. – 50%; Difficult economic times – 30%; Lack of ethics/prof. – 28%
Government Atty.	Too many attys. – 50%; Difficult economic times – 30%; Public perception – 27%
Associate	Too many attys. – 48%; Difficult economic times – 30%; Over-emp. bill. hrs. – 26%
Corporate Counsel	Friv. Lawsuits – 39%; Difficult economic times – 33%; Too many attorneys – 28%
Judge	Affordability of leg. serv. – 53%; Threat to judicial ind. – 47%; Lawyer ads – 41%

<u>Gender</u>	<u>Three Most Frequently Mentioned Problems and Their Percentages</u>
Male	Too many attys. – 50%; Difficult economic times – 30%; Public perception – 27%
Female	Too many attys. – 47%; Difficult economic times – 34%; Afford. of leg. serv. – 27%
<u>Age Group</u>	<u>Three Most Frequently Mentioned Problems and Their Percentages</u>
35 or younger	Too many attys. – 53%; Difficult economic times – 36%; Court overload – 30%
36 to 50 yrs of age	Too many attys. – 50%; Difficult economic times – 33%; Public perception – 26%
51 to 65 yrs of age	Too many attys. – 49%; Public perception – 30%; Lack of ethics/prof. – 28%
Over 65 yrs of age	Difficult economic times – 42%; Lawyer adver. – 37%; Afford. of legal serv. – 28%
<u>Region</u>	<u>Three Most Frequently Mentioned Problems and Their Percentages</u>
North	Too many attys. – 51%; Difficult economic times – 42%; Public perception. – 31%
Central/SW	Too many attys. – 50%; Difficult economic times – 31%; Public perception. – 26%
Southeast	Too many attys. – 49%; Difficult economic times – 28%; Lack of ethics/prof. – 31%
Out of state	Too many attys. – 43%; Difficult economic times – 31%; Afford. of leg. serv. – 26%

* Almost all groups in Table 14B above most frequently list “too many attorneys” as a serious problem faced by the legal profession today. The only exception is from lawyers over 65 years of age, who list difficult economic times with the most frequency.

15. In the next five years, which of the following issues do you feel will have the greatest impact on the legal profession? (CHECK ONLY ONE RESPONSE)

<u>Category</u>	<u>Percent</u>
Oversaturation of attorneys	39
Technology	14
Access/affordability of legal resources	10
Competition from non-attorneys	9
Lack of appropriate judicial system funding	8
The economy	6
Public perception	5
Threat to judicial independence	5
Tort reform	3
Other	1

* Nearly two-fifths (39%) of all respondents report that an oversaturation of attorneys is the issue that will have the greatest impact on the legal profession in the next five years. Fourteen percent of respondents report that technology is the issue that will have the greatest impact.

15A. Comparison between 2009 thru 2013 Membership Opinion Surveys – In the next five years, which of the following issues do you feel will have the greatest impact on the legal profession?

<u>Category</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Oversaturation of attorneys	20	23	39
Technology	36	18	14
Access/affordability of legal resources	6	7	10
Competition from non-attorneys	4	7	9
Lack of appropriate judicial system funding	4	15	8
The economy	13	14	6
Public perception	5	4	5
Threat to judicial independence	4	7	5
Tort reform	7	4	3
Other	<1	1	1

* The percentage of respondents who list an oversaturation of attorneys as having the greatest impact has nearly doubled since 2009 (from 20% to 39%), while the percentage of respondents who list technology as having the great impact has significantly decreased (from 36% to 14%) since 2009.

15B. In the next five years, which of the following issues do you feel will have the greatest impact on the legal profession? – BY Employment Classification, Age Group, Gender and Region of Primary Practice (THE THREE MOST FREQUENTLY MENTIONED ISSUES AND THEIR PERCENTAGES ARE LISTED BELOW FOR EACH CATEGORY)

<u>Classification</u>	<u>Three Most Frequently Mentioned Issues and Their Percentages</u>
Corporate Counsel	Oversaturation – 46%; Judicial system funding – 18%; Comp. from non-attys. – 12%
Government Atty.	Oversaturation – 44%; Judicial system funding – 12%; Technology – 10%
Associate	Oversaturation – 43%; Technology – 13%; The economy – 13%
Sole Practitioner	Oversaturation – 39%; Technology – 16%; Competition from non-attys. – 14%
Partner/Shareholder	Oversaturation – 36%; Technology – 15%; Judicial system funding – 11%
Judge	Oversaturation – 35%; Access/affordability – 24%; Judicial system funding – 24%

<u>Age Group</u>	<u>Three Most Frequently Mentioned Issues and Their Percentages</u>
35 or younger	Oversaturation – 42%; Access/affordability – 12%; Economy – 10%
36 to 49 yrs of age	Oversaturation – 39%; Technology – 14%; Judicial system funding – 10%
50 to 65 yrs of age	Oversaturation – 39%; Technology – 18%; Access/affordability – 10%
Over 65 yrs of age	Oversaturation – 30%; Technology – 17%; Access/affordability – 14%

<u>Gender</u>	<u>Three Most Frequently Mentioned Issues and Their Percentages</u>
Male	Oversaturation – 39%; Technology – 13%; Competition – 10%
Female	Oversaturation – 38%; Technology – 16%; Access/affordability – 12%

<u>Region</u>	<u>Three Most Frequently Mentioned Problems and Their Percentages</u>
Out of state	Oversaturation – 45%; The economy – 10%; Technology – 9%
North	Oversaturation – 40%; Technology – 13%; Judicial system funding – 10%
Southeast	Oversaturation – 39%; Technology – 15%; Competition – 10%
Central/SW	Oversaturation – 37%; Technology – 15%; Access/affordability of leg. serv. – 13%

* Oversaturation of attorneys is the issue selected by a higher percentage of respondents in every demographic area listed above.

16. What are the three most significant challenges/concerns you personally face as an attorney? (CHECK UP TO THREE CATEGORIES) (MULTIPLE RESPONSE QUESTION)

<u>Category</u>	<u>Percent</u>
Balancing family and work	34
High stress	30
Time management	22
Net revenue	21
Client expectations	19
Keeping up with new technology	19
Lack of business	18
Retirement planning	16
Billable hours	15
Lack of available employment opportunities	14
Interaction with other attorneys	13
Keeping up with new developments in law	13
Lack of ethics/professionalism	13
Frivolous lawsuits	7
Interaction with the judiciary	7
Other	7

* Over one-third (34%) of all respondents list balancing family and work as a significant challenge or concern, while three-tenths (30%) list high stress. Slightly over one-fifth of all respondents list time management (22%) and net revenue (21%) as significant challenges or concerns. The most frequently mentioned challenges/concerns under the “Other” category are increased competition and a lack of quality attorneys.

16A. Comparison between 2011 and 2013 Membership Opinion Surveys – What are the three most significant challenges/concerns you personally face as an attorney? (CHECK UP TO THREE CATEGORIES) (MULTIPLE RESPONSE QUESTION)

<u>Category</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Balancing family and work	35	34
High stress	31	30
Time management	22	22
Net revenue	23	21
Client expectations	15	19
Keeping up with new technology	19	19
Lack of business	19	18
Retirement planning	13	16
Billable hours	15	15
Lack of available employment opportunities	13	14
Interaction with other attorneys	10	13
Keeping up with new developments in law	17	13
Lack of ethics/professionalism	21	13
Frivolous lawsuits	6	7
Interaction with the judiciary	6	7
Other	7	7

16B. What are the three most significant challenges/concerns you personally face as an attorney? – BY Employment Classification (CHECK UP TO THREE CATEGORIES) (MULTIPLE RESPONSE QUESTION) (THE THREE MOST FREQUENTLY MENTIONED CONCERNS AND THEIR PERCENTAGES ARE LISTED BELOW FOR EACH CATEGORY)

<u>Classification</u>	<u>Three Most Frequently Mentioned Concerns and Their Percentages</u>
Associate	Balance of family/work – 49%; Billable Hours – 39%; High stress – 37%
Partner	Balance of family/work – 39%; High stress – 29%; Net revenue – 25%
Corporate Counsel	Bal. of fam./work – 39%; Development in law – 33%; Friv. lawsuits – 30%
Government Atty.	Lack of employ opps. – 35%; Bal. of fam./work – 33%; High stress – 30%
Judge	Keep up with tech. – 35%; Lack of ethics – 35%; Interact with attys. – 29%
Sole practitioner	Lack of business – 33%; Net revenue – 26%; Balance of fam./work – 25%

* There are significant differences across employment classifications concerning the most significant challenges or concerns respondents face as attorneys.

16C. What are the three most significant challenges/concerns you personally face as an attorney? – BY Gender and Age Group (CHECK UP TO THREE CATEGORIES) (MULTIPLE RESPONSE QUESTION) (THE THREE MOST FREQUENTLY MENTIONED CONCERNS AND THEIR PERCENTAGES ARE LISTED BELOW FOR EACH CATEGORY)

<u>Gender</u>	<u>Three Most Frequently Mentioned Concerns and Their Percentages</u>
Female	Balance of family/work – 36%; High stress – 28%; Time management – 21%
Male	Balance of family/work – 33%; High stress – 31%; Net revenue – 24%
<u>Age Group</u>	<u>Three Most Frequently Mentioned Concerns and Their Percentages</u>
35 or younger	Balance of family/work – 43%; High stress – 31%; Lack of employ. opps. – 24%
36 to 50 yrs of age	Balance of family/work – 38%; High stress – 33%; Time management – 24%
51 to 65 yrs of age	Net revenue – 29%; Time management – 24%; Client expectations – 23%
Over 65 yrs of age	Keeping up with technology – 35%; Lack of business – 28%; Net revenue – 28%

* A higher percentage of respondents 35 years of age or younger list balance of family and work as one of the most significant challenges/concerns they face as an attorney. A higher percentage of respondents over 50 years of age cite net revenue as a significant challenge or concern.

17. Please list the three most important issues that you would like to see The Florida Bar concentrate its efforts on in the next few years: (CHECK UP TO THREE ISSUES) (MULTIPLE RESPONSE QUESTION)

<u>Category</u>	<u>Percent</u>
Be more responsive to the small firm/sole practitioner	35
Enhance the value of Florida Bar membership	35
Increase public perception efforts	34
Seek tougher standards on lawyer advertising	30
Continue efforts to preserve judicial independence	28
Support efforts to secure adequate judicial system funding	26
Increase professionalism efforts	23
Strive for equal access and availability	17
Technology training and tips	15
Strong discipline for lawyer theft	10
Explore ways to increase diversity within the legal profession	6
Other	14

* Over one-third of all respondents report that being more responsive to the small firm/sole practitioner (35%), enhancing the value of Florida Bar membership (35%), and increasing public perception efforts (34%), are important issues they would like to see The Florida Bar concentrate its efforts on in the next few years. Tables 17B and 17C reveal the most frequently mentioned issue and the percentage received for various types of attorneys. The most frequently mentioned issues under the “Other” category involve limiting the number of new attorneys/law schools and training lawyers/judges.

17A. Comparison between 2011 and 2013 Membership Opinion Surveys – Please list the three most important issues that you would like to see The Florida Bar concentrate its efforts on in the next few years: (CHECK UP TO THREE ISSUES) (MULTIPLE RESPONSE QUESTION)

<u>Category</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Be more responsive to the small firm/sole practitioner	34	35
Enhance the value of Florida Bar membership	33	35
Increase public perception efforts	36	34
Seek tougher standards on lawyer advertising	27	30
Continue efforts to preserve judicial independence	30	28
Support efforts to secure adequate judicial system funding	37	26
Increase professionalism efforts	32	23
Strive for equal access and availability	17	17
Technology training and tips+	---	15
Strong discipline for lawyer theft	11	10
Explore ways to increase diversity within the legal profession	7	6
Other	13	14

+ New category – was not asked in 2011 survey.

17B. Please list the three most important issues that you would like to see The Florida Bar concentrate its efforts on in the next few years: (CHECK UP TO THREE CATEGORIES) (MULTIPLE RESPONSE QUESTION) (THE MOST FREQUENTLY MENTIONED ISSUE AND ITS PERCENTAGE ARE LISTED BELOW FOR EACH CATEGORY)

<u>Classification</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
Legal Aid/Service	Strive for equal access and availability	89
Sole Practitioner	Be more responsive to small firm/sole pract.	67
Judge	Increase public perception efforts	65
Government Attorney	Increase public perception efforts	39
Corporate Counsel	Enhance membership value	46
Associate	Enhance membership value	41
Partner	Secure adequate judicial system funding	34

* There are significant differences across employment classifications regarding the most important issues that The Florida Bar should concentrate on in the next few years. A higher percentage of judges and government attorneys select increasing public perception efforts, while a higher percentage of partners select securing adequate judicial system funding. A higher percentage of sole practitioners select being

more responsive to small firm and sole practitioners, while a higher percentage of associates and corporate counsel select enhancing Florida Bar membership value.

17C. Please list the three most important issues that you would like to see The Florida Bar concentrate its efforts on in the next few years: – BY Gender, Type of Member, and Age Group (THE MOST FREQUENTLY MENTIONED ISSUE AND ITS PERCENTAGE ARE LISTED BELOW FOR EACH CATEGORY)

<u>Gender</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
Male	Be more responsive to small firm/sole pract.	38
Female	Enhance membership value	33

<u>Type of Member</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
In-state member	Be more responsive to small firm/sole pract.	39
Out-of-state member	Enhance membership value	37

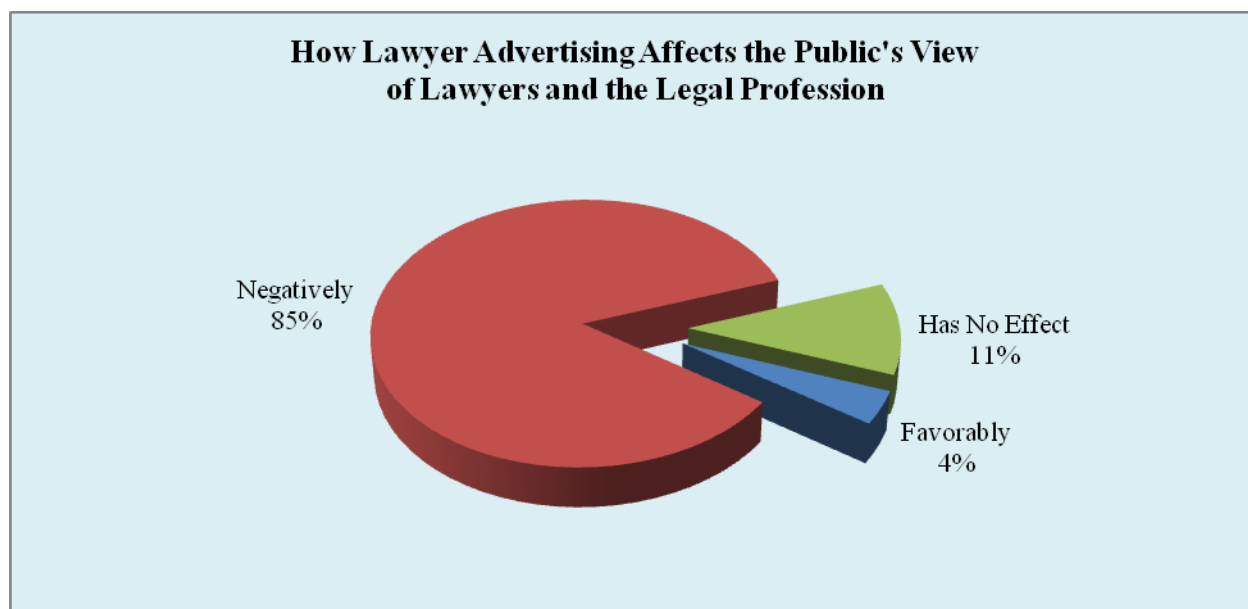
<u>Age Group</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
35 years of age or younger	Enhance membership value	43
36 to 49 years of age	Increase public perception efforts	35
50 to 65 years of age	Be more responsive to small firm/sole pract.	40
Over 65 years of age	Be more responsive to small firm/sole pract.	43

Being more responsive to sole and small firm practitioners is the most frequently selected category by attorneys over 50 years of age, while enhancing member value is the most frequently selected category of those attorneys 35 years of age or less.

18. Do you believe that lawyer advertising affects the public's view of lawyers and the legal profession?

<u>Category</u>	<u>Percent</u>
Yes, negatively	85
Yes, favorably	4
Has no effect	11

* A large majority of respondents (85%) believe that lawyer advertising negatively affects the public's view of lawyers and the legal profession, while just 4% believe that it favorably impacts the public's view. Eleven percent believe lawyer advertising has no effect on the public's view of lawyers and the legal profession.



18A. Comparison between 2005 thru 2013 Membership Opinion Surveys – Do you believe that lawyer advertising affects the public's view of lawyers and the legal profession?

<u>Category</u>	<u>2005 Survey Percent</u>	<u>2005 Survey Percent</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2013 Survey Percent</u>
Yes, negatively	85	82	80	80	85
Yes, favorably	5	6	6	5	4
Has no effect	10	12	14	15	11

* Since 2005, the percentage of respondents who believe that lawyer advertising negatively affects the public's view of lawyers and the legal profession has ranged between 80 and 85 percent.

18B. Do you believe that lawyer advertising affects the public's view of lawyers and the legal profession? – BY Region of Primary Practice, Age Group, Gender and Type of Practice

<u>Region</u>	<u>Yes, Negatively Percent</u>	<u>Has No Effect Percent</u>	<u>Yes, Favorably Percent</u>
Central/Southwest	88	8	4
North	87	8	5
Out-of-state	85	14	<1
Southeast	81	15	4

<u>Age Group</u>	Yes, Negatively <u>Percent</u>	Has No Effect <u>Percent</u>	Yes, Favorably <u>Percent</u>
35 years of age or younger	84	10	6
36 to 49 years of age	85	12	4
50 to 65 years of age	85	11	4
Over 65 years of age	89	8	3

<u>Gender</u>	Yes, Negatively <u>Percent</u>	Has No Effect <u>Percent</u>	Yes, Favorably <u>Percent</u>
Male	86	9	5
Female	83	14	3

<u>Type of Practice</u>	Yes, Negatively <u>Percent</u>	Has No Effect <u>Percent</u>	Yes, Favorably <u>Percent</u>
Government Practice	87	12	<1
Other Legal Position	86	8	6
Private Practice	84	11	4

18C. Do you believe that lawyer advertising affects the public's view of lawyers and the legal profession? – BY Whether or Not Respondent's Firm or Legal Office Advertises

<u>Category</u>	Yes, Negatively <u>Percent</u>	Has No Effect <u>Percent</u>	Yes, Favorably <u>Percent</u>
Firm or legal office advertises	76	14	10
Firm or legal office does <u>not</u> advertise	90	9	1

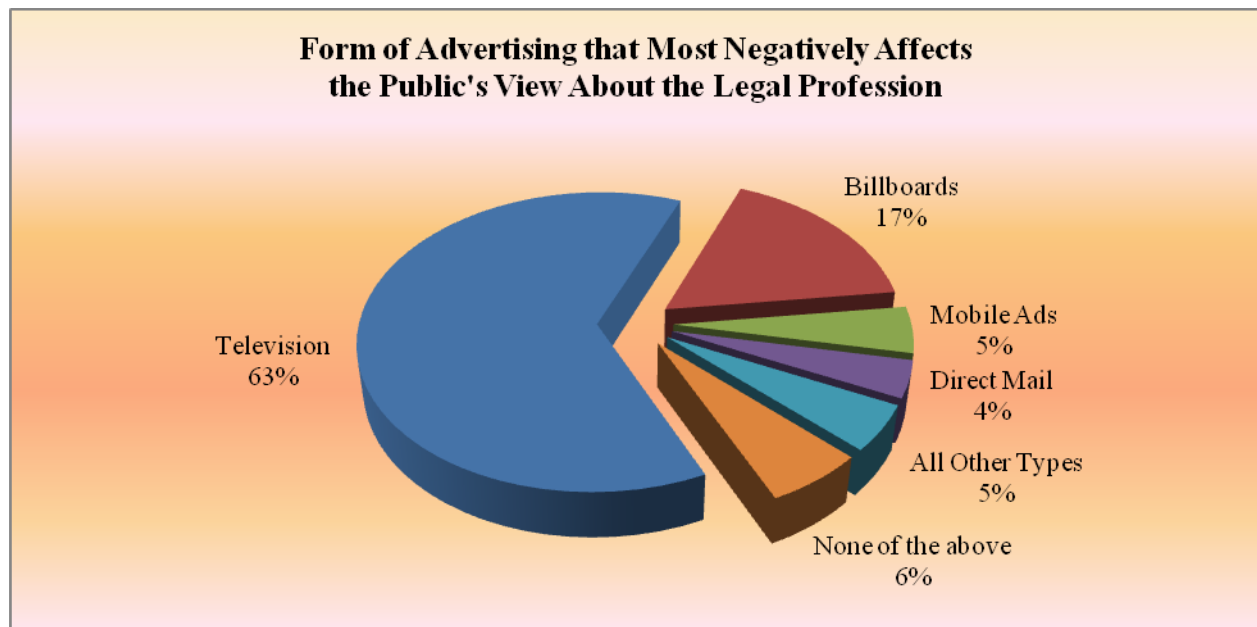
* Over two-thirds (76%) of all respondents who practice in law firms or legal offices that advertise, believe that lawyer advertising negatively affects the public's view of lawyers and the legal profession.

19. Which form of lawyer advertising do you believe affects the public's view of lawyers and the legal profession most negatively?

<u>Category</u>	<u>Percent</u>
Television	63
Billboards	17
Mobile ads (e.g. bus, taxi)	5
Direct mail	4
Radio	3
Internet/social media	1
Newspapers	<1
Yellow Pages	<1
Magazines	0
None of the above	6

* Of the various types of lawyer advertising listed above, almost two-thirds (63%) of all respondents report that television advertising by lawyers has the most negative effect on the public's view of lawyers and the legal profession. Billboards (17%) are also reported with some frequency. The other seven forms of advertising are mentioned infrequently or not at all.

Six percent checked "none of the above." All of those respondents also report that lawyer advertising has either a positive effect or no effect at all on the public.



19A. Which form of lawyer advertising do you believe affects the public's view of lawyers and the legal profession most negatively? – BY Region of Primary Practice, Gender, Age Group and Type of Practice (THE THREE MOST FREQUENTLY MENTIONED RESPONSES AND THEIR PERCENTAGES ARE LISTED BELOW FOR EACH CATEGORY)

<u>Region</u>	<u>Three Most Frequently Mentioned Responses and Their Percentages</u>
Out-of-state	Television – 77%; Billboards – 10%; Direct mail – 4%
Central/SW	Television – 65%; Billboards – 16%; Direct mail – 5%
North	Television – 61%; Billboards – 17%; Mobile ads – 8%
Southeast	Television – 62%; Billboards – 20%; None of the above – 8%

<u>Gender</u>	<u>Three Most Frequently Mentioned Responses and Their Percentages</u>
Male	Television – 63%; Billboards – 18%; None of the above – 6%
Female	Television – 63%; Billboards – 15%; Mobile ads – 6%

<u>Age Group</u>	<u>Three Most Frequently Mentioned Responses and Their Percentages</u>
35 or younger	Television – 53%; Billboards – 20%; None of the above – 7%
36 to 49 yrs of age	Television – 63%; Billboards – 16%; Mobile ads – 6%
50 to 65 yrs of age	Television – 69%; Billboards – 15%; None of the above – 7%
Over 65 yrs of age	Television – 53%; Billboards – 24%; Mobile ads – 5%

<u>Type of Practice</u>	<u>Three Most Frequently Mentioned Responses and Their Percentages</u>
Other Legal Position	Television – 61%; Billboards – 20%; Mobile ads – 8%
Government Practice	Television – 57%; Billboards – 19%; Mobile ads – 7%
Private Practice	Television – 65%; Billboards – 16%; Direct mail – 5%

* A majority of respondents in all categories listed above report television advertising as being the form of advertising that most negatively affects the public's view of lawyers and the legal profession.

20. What is your feeling about the current restrictions on lawyer advertising in Florida?

<u>Category</u>	<u>Percent</u>
They are too liberal	69
They are balanced	20
They are too restrictive	11

* Over two-thirds (69%) of all respondents believe the current restrictions on lawyer advertising in Florida are too liberal. One-fifth (20%) believe they are balanced.

20A. What is your feeling about the current restrictions on lawyer advertising in Florida? – BY Whether Respondent’s Firm or Legal Office Advertises

<u>Category</u>	<u>Too Liberal Percent</u>	<u>Balanced Percent</u>	<u>Too Restrictive Percent</u>
Firm or legal office does <u>not</u> advertise	71	9	20
Firm or legal office advertises	63	18	19

20B. What is your feeling about the current restrictions on lawyer advertising in Florida? – BY Age Group, Type of Practice and Gender

<u>Age Group</u>	<u>Too Liberal Percent</u>	<u>Balanced Percent</u>	<u>Too Restrictive Percent</u>
35 years of age or younger	63	17	20
36 to 49 years of age	68	20	12
50 to 65 years of age	69	24	7
Over 65 years of age	77	23	0

<u>Type of Practice</u>	<u>Too Liberal Percent</u>	<u>Balanced Percent</u>	<u>Too Restrictive Percent</u>
Other Legal Position	76	24	0
Private Practice	69	17	15
Government Practice	66	28	6

<u>Gender</u>	<u>Too Liberal Percent</u>	<u>Balanced Percent</u>	<u>Too Restrictive Percent</u>
Male	71	18	11
Female	65	25	10

* Between 63% and 76% of all groups listed above believe that the current restrictions on lawyer advertising in Florida are too liberal.

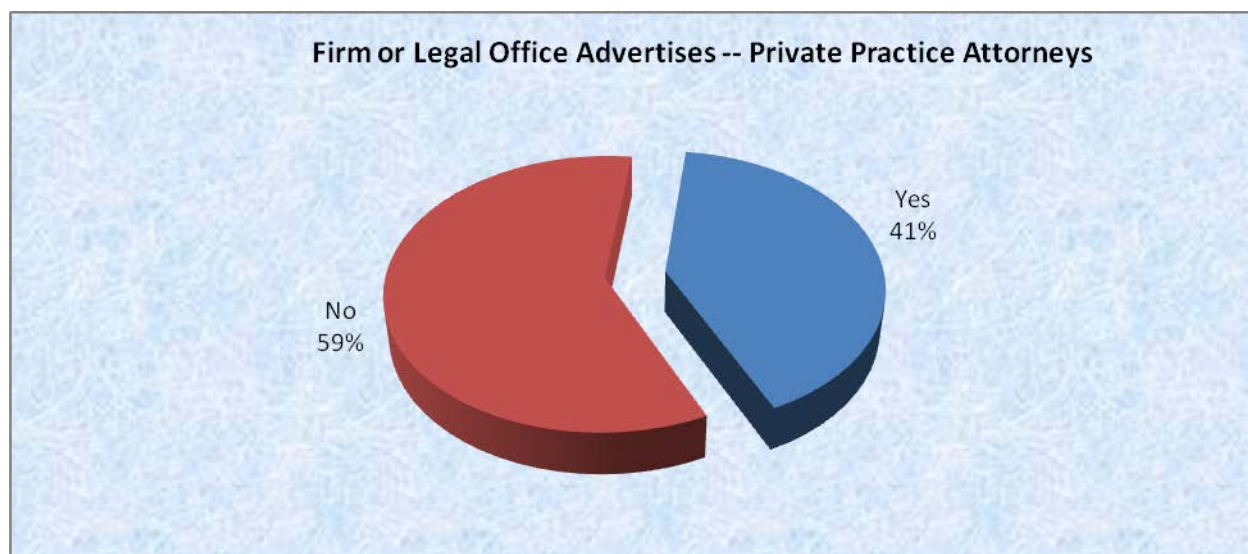
21. Does your firm or legal office advertise?

<u>Category</u>	<u>Percent</u>
Yes	31
No	69

* Nearly one-third (31%) of respondents are employed by firms or legal offices that advertise. Slightly over two-fifths (41%) of respondents in private practice positions report the same. (See Table 21A).

21A. Does your firm or legal office advertise? (PRIVATE PRACTICE ATTORNEYS ONLY)

<u>Category</u>	(n = 684)	<u>Percent</u>
Yes		41
No		59



21B. Comparison between 2005 thru 2013 Membership Opinion Surveys – Does your firm or legal office advertise? (PRIVATE PRACTICE ATTORNEYS ONLY)

<u>Category</u>	<u>2005 Survey Percent</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Advertises	34	35	37	40	41

* There has been a slight increase over the years in the percentage of private practice firms or legal offices that advertise.

22. How does your law firm or legal office advertise? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY) (ONLY INCLUDES RESPONDENTS IN PRIVATE PRACTICE WHO REPORT THAT THEIR FIRM OR LEGAL OFFICE ADVERTISES)

<u>Category</u>	(n = 284)	<u>Percent</u>
Internet webpage		78
Social media		31
Yellow Pages (other than one line name of firm)		21
Magazines		17
Direct mail		11
Billboards		10
Radio		10
Newspapers		9
Television		7

* Over three-quarters (78%) of all respondents, who are employed in firms or legal offices that advertise, utilize the Internet for advertising purposes. Just under one-third (31%) use some form of social media advertising.

22A. Comparison between 2005 thru 2013 Membership Opinion Surveys – How does your law firm or legal office advertise? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY) (ONLY INCLUDES RESPONDENTS IN PRIVATE PRACTICE WHO REPORT THAT THEIR FIRM OR LEGAL OFFICE ADVERTISES)

<u>Category</u>	<u>2005 Survey Percent</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Internet webpage	44	44	61	70	78
Social media+	—	—	—	23	31
Yellow Pages	72	73	63	41	21
Magazines	14	19	18	18	17
Direct mail	19	19	15	13	11
Billboards	8	8	12	10	10
Radio	9	11	10	11	10
Newspapers	25	22	14	17	9
Television	13	10	11	11	7

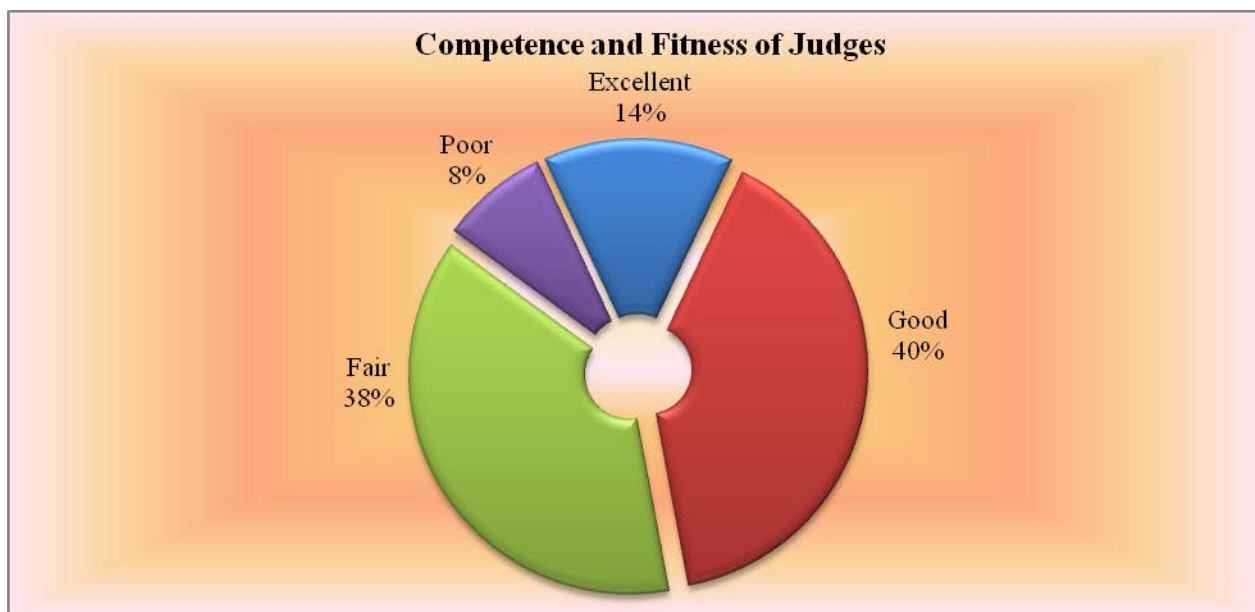
+ Indicates new category – was not asked in 2005 thru 2009 surveys.

* The percentage of law firms or legal offices that advertise through the Internet has significantly increased (from 44% to 78%) since 2007, while the percentage that advertise through the Yellow Pages has significantly decreased (from 73% to 21%) since 2007.

23. What is your evaluation of the competence and fitness of judges in your region of the state?

<u>Category</u>	<u>Percent</u>
Excellent	14
Good	40
Fair	38
Poor	8

- * Slightly over half (54%) of all respondents report that the competence and fitness of judges in their region of primary practice is either excellent or good.



23A. Comparison between 2005 thru 2013 Membership Opinion Surveys – What is your evaluation of the competence and fitness of judges in your region of the state?

<u>Category</u>	<u>2005 Survey Percent</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Excellent	8	9	10	11	14
Good	52	48	43	48	40
Fair	34	36	36	35	38
Poor	6	7	11	6	8

- * The percentage of respondents who rate the competence and fitness of judges in their region of the state as excellent or good has ranged from 53% to 60% since 2005.

**23B. What is your evaluation of the competence and fitness of judges in region of primary practice? – BY
Region of Primary Practice, Gender, Age Group and Type of Practice**

<u>Region</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
Out-of-state	59	41
Central/Southwest	57	43
North	54	46
Southeast	49	51

<u>Gender</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
Female	57	43
Male	53	47

<u>Age Group</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
35 years of age or younger	58	42
36 to 49 years of age	52	48
50 to 65 years of age	54	46
Over 65 years of age	60	40

<u>Type of Practice</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
Government Practice	56	44
Private Practice	54	46
Other Legal Position	52	48

24. In general, do you feel that the legal profession as a career, is becoming:

<u>Category</u>	<u>Percent</u>
Much <u>more</u> desirable	<1
Somewhat <u>more</u> desirable	4
Staying about the same	18
Somewhat <u>less</u> desirable	51
Much <u>less</u> desirable	27

* Over three-quarters (78%) of all respondents report that the legal profession is becoming less desirable as a career. Few respondents (4%) believe that it is becoming more desirable.

24A. In general, do you feel that the legal profession as a career, is becoming: – BY Region of Primary Practice, Gender, Age Group, Type of Practice and Race/Ethnicity

<u>Region</u>	<u>More Desirable Percent</u>	<u>Staying the Same Percent</u>	<u>Less Desirable Percent</u>
Southeast	6	19	75
Out-of-state	4	19	78
North	3	15	82
Central/Southwest	2	16	82

<u>Gender</u>	<u>More Desirable Percent</u>	<u>Staying the Same Percent</u>	<u>Less Desirable Percent</u>
Male	4	18	78
Female	3	19	78

<u>Age Group</u>	<u>More Desirable Percent</u>	<u>Staying the Same Percent</u>	<u>Less Desirable Percent</u>
35 years of age or younger	6	16	78
36 to 49 years of age	4	17	79
50 to 65 years of age	3	18	79
Over 65 years of age	6	19	75

<u>Type of Practice</u>	<u>More Desirable Percent</u>	<u>Staying the Same Percent</u>	<u>Less Desirable Percent</u>
Private Practice	5	19	76
Other Legal Position	4	14	82
Government Practice	0	13	87

<u>Race/Ethnicity</u>	<u>More Desirable Percent</u>	<u>Staying the Same Percent</u>	<u>Less Desirable Percent</u>
Hispanic	12	23	65
Other race/ethnicity	5	19	76
White/Caucasian	3	17	80
African-American/Black	0	9	91

25. Over the past five years, do you feel that the public's view of lawyers and the legal profession has become more or less favorable?

<u>Category</u>	<u>Percent</u>
Less favorable	53
Remained the same	46
More favorable	<1

- * Over half (53%) of respondents report that the public's view of lawyers and the legal profession has become less favorable over the past five years. Very few respondents (<1%) report that it has become more favorable.



25A. Comparison between 1997 thru 2013 Membership Opinion Surveys – Over the past five years, do you feel that the public's view of lawyers and the legal profession has become more or less favorable?

<u>Category</u>	<u>1997 Survey Percent</u>	<u>2003 Survey Percent</u>	<u>2007 Survey Percent</u>	<u>2013 Survey Percent</u>
Less favorable	84	72	66	53
Remained the same	16	24	31	46
More favorable	<1	4	3	<1

- * Since 1997, the percentage of members who report the public's view of lawyers and the legal profession to be less favorable has significantly decreased (from 84% in 1997 to 53% in 2013).

25B. Over the past five years, do you feel that the public's view of lawyers and the legal profession has become more or less favorable? – BY Region of Primary Practice, Age Group, Type of Practice and Gender

<u>Region</u>	<u>Less Favorable Percent</u>	<u>Stayed the Same Percent</u>	<u>More Favorable Percent</u>
Central/Southwest	58	42	<1
Southeast	53	46	<1
Out-of-state	50	48	2
North	47	50	3

<u>Age Group</u>	<u>Less Favorable Percent</u>	<u>Stayed the Same Percent</u>	<u>More Favorable Percent</u>
35 years of age or younger	49	50	1
36 to 49 years of age	52	47	<1
50 to 65 years of age	59	41	0
Over 65 years of age	50	45	5

<u>Type of Practice</u>	<u>Less Favorable Percent</u>	<u>Stayed the Same Percent</u>	<u>More Favorable Percent</u>
Private Practice	54	45	<1
Other Legal Position	53	46	2
Government Practice	50	50	0

<u>Gender</u>	<u>Less Favorable Percent</u>	<u>Stayed the Same Percent</u>	<u>More Favorable Percent</u>
Male	54	45	1
Female	50	49	<1

* Between 47% and 59% of all respondent categories listed above believe that the legal profession has become less favorable over the past five years.

25C. Reasons why the opinion of the public's view of lawyers and the legal profession over the past five years has become less favorable

A total of 459 reasons were listed by respondents who report that their opinion of the public's view of lawyers and the legal profession has become less favorable over the past five years. Each response was reviewed and categorized. The table below lists the five most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Lawyer advertising	142
Media coverage/high profile cases	60
Unethical attorneys/lack of professionalism	54
Too many attorneys	39
Greed by attorneys/public perception of greed	21

26. In your opinion, what is the best way to improve the public's view of lawyers and the legal profession?

<u>Category</u>	<u>Percent</u>
Greater number of positive news stories about lawyers	27
Stricter regulation of lawyer advertising	19
Public education about the legal system	17
Maintaining quality within the judiciary	8
Increased prosecution of lawyers for ethics violations	7
More emphasis on lawyer professionalism programs	5
Other	6
Public perception regarding lawyers/legal prof. <u>cannot</u> be significantly changed	11

* Over one-quarter (27%) of all respondents selected a greater number of positive news stories about lawyers as the best way to improve the public's view of lawyers and the legal profession. The most frequently mentioned response under the "Other" category involves attempting to decrease the number of lawyers in the state.

26A. In your opinion, what is the best way to improve the public's view of lawyers and the legal profession? – BY Gender, Age Group and Type of Practice (THE MOST FREQUENTLY MENTIONED ISSUE AND ITS PERCENTAGE ARE LISTED BELOW FOR EACH CATEGORY)

<u>Gender</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
Male	Greater number of positive news stories	28
Female	Greater number of positive news stories	26

<u>Age Group</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
35 years of age or younger	Greater number of positive news stories	31
36 to 49 years of age	Greater number of positive news stories	26
50 to 65 years of age	Greater number of positive news stories	25
Over 65 years of age	Greater number of positive news stories	29

<u>Type of Practice</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
Private Practice	Greater number of positive news stories	30
Other Legal Position	Greater number of positive news stories	28
Government Practice	Increased prosecution of lawyers	24

27. All things considered, how do you feel about your legal career at this time?

<u>Category</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Very satisfied	31	32
Somewhat satisfied	39	39
Somewhat unsatisfied	21	22
Very unsatisfied	9	7

* Over two-thirds (70% in 2011 and 71% in 2013) of all respondents report that they are satisfied with their legal career.

27A. Comparison between 2009 thru 2013 Membership Opinion Surveys – All things considered, how do you feel about your legal career at this time? – BY Employment Classification

Mean Scores – BASED ON A SCALE FROM 1 TO 4

**1 = Very Satisfied
2 = Somewhat Satisfied
3 = Somewhat Unsatisfied
4 = Very Unsatisfied**

<u>Classification</u>	<u>2009 Survey Mean Score</u>	<u>2011 Survey Mean Score</u>	<u>2013 Survey Mean Score</u>
Judge	1.40	1.36	1.50
Managing Partner	1.92	1.78	1.83
Partner/Shareholder	1.94	1.90	1.89
Government Attorney	1.97	1.96	1.98
Corporate Counsel	1.98	2.00	2.12
Associate	2.27	2.21	2.14
Sole Practitioner	2.11	2.26	2.19

* With the highest possible mean score being 1.00 (very satisfied) and the lowest being 4.00 (very unsatisfied), the table above reveals the mean scores, or averages, for various employment classifications. The classifications that report the highest degree of career satisfaction are judges (1.50) and managing partners (1.83).

27B. All things considered, how do you feel about your legal career at this time? – BY Region of Primary Practice, Gender, Race/Ethnicity and Age Group

Mean Scores – BASED ON A SCALE FROM 1 TO 4

**1 = Very Satisfied
2 = Somewhat Satisfied
3 = Somewhat Unsatisfied
4 = Very Unsatisfied**

<u>Region</u>	<u>Mean Score</u>
Out-of-state	2.00
North	2.00
Central/Southwest	2.04
Southeast	2.04

* The four regions are nearly identical in their mean score of legal career satisfaction.

<u>Gender</u>	<u>Mean Score</u>
Male	1.95
Female	2.16

<u>Race/Ethnicity</u>	<u>Mean Score</u>
Hispanic	1.69
White/Caucasian	2.03
African-American/Black	2.17
Other race/ethnicity	2.22

<u>Age Group</u>	<u>Mean Score</u>
35 years of age or younger	2.09
36 to 49 years of age	2.11
50 to 65 years of age	1.99
Over 65 years of age	1.75

* Male respondents have a slightly higher level of career satisfaction. Respondents who are 50 years of age or older also report a higher level of career satisfaction.

28. What is your primary source of dissatisfaction? (INCLUDES ONLY RESPONDENTS WHO REPORT THAT THEY ARE DISSATISFIED WITH THEIR LEGAL CAREER)

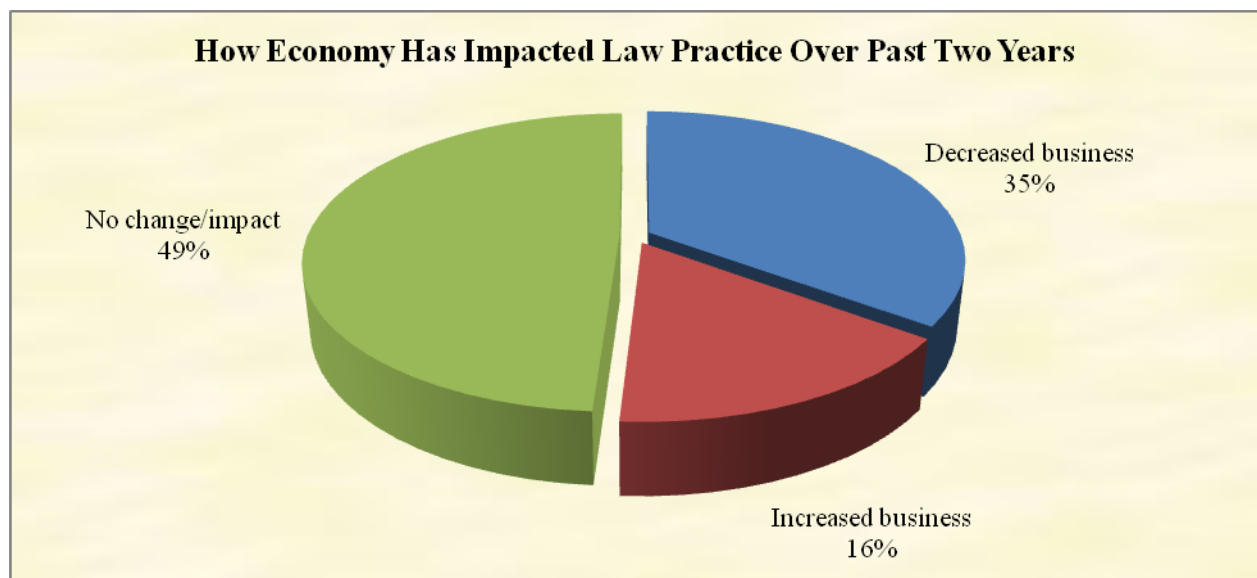
<u>Category</u>	<u>(n=278)</u>	<u>Percent</u>
Not enough business		26
Salary		20
Lack of quality cases		12
Job burnout		10
Lack of available job opportunities		10
Personal stress		8
Lack of civility/professionalism		7
Client expectations		2
Hours required at office		2
Interaction with judiciary		2
Other		1

* The most frequently mentioned reasons for legal career dissatisfaction are not enough business (26%) and salary (20%).

29. During the past two years, how has the economy affected your law practice?

<u>Category</u>	<u>Percent</u>
I have had <u>decreased</u> business/profitability	35
My practice has remained about the same	27
The economy does <u>not</u> impact my practice	22
I have had <u>increased</u> business/profitability	16

* Just over one-third (35%) of all respondents report having decreased business or profitability over the past two years, compared to 16% who report increased business/profitability.



29A. During the past two years, how has the economy affected your law practice? – BY Age Group, Region of Primary Practice and Gender

<u>Category</u>	<u>AGE GROUP</u>			
	35 or under yrs of age <u>Percent</u>	36 to 49 yrs of age <u>Percent</u>	50 to 65 yrs of age <u>Percent</u>	Over 65 yrs of age <u>Percent</u>
I have had <u>decreased</u> business/profitability	26	37	41	35
My practice has remained about the same	29	24	24	32
The economy does <u>not</u> impact my practice	24	25	20	20
I have had <u>increased</u> business/profitability	21	15	15	13

<u>REGION</u>				
<u>Category</u>	North Region <u>Percent</u>	Central/SW Region <u>Percent</u>	Southeast Region <u>Percent</u>	Out-of-State Region <u>Percent</u>
I have had <u>decreased</u> business/profitability	37	35	35	32
My practice has remained about the same	31	27	23	29
The economy does <u>not</u> impact my practice	22	24	22	23
I have had <u>increased</u> business/profitability	10	14	20	16

<u>GENDER</u>		
<u>Category</u>	Male <u>Percent</u>	Female <u>Percent</u>
I have had <u>decreased</u> business/profitability	36	35
My practice has remained about the same	28	25
The economy does <u>not</u> impact my practice	19	27
I have had <u>increased</u> business/profitability	17	14

30. In relation to the current economic downturn, compared to other businesses, would you say your firm or legal office is:

<u>Category</u>	<u>Percent</u>
Recovering at the same pace	27
Recovering at a <u>slower</u> pace	18
Recovering at a <u>faster</u> pace	13
Not recovering at all	10
Downturn has had <u>no</u> significant impact on my firm or legal practice	32

* Nearly one-fifth (18%) of all respondents report their firm or legal office is recovering from the economic downturn at a slower pace, compared to other businesses. Thirteen percent report it is recovering at a faster pace.

30A. In relation to the current economic downturn, compared to other businesses, would you say your firm or legal office is: – BY Region of Primary Practice

<u>Category</u>	<u>North Region Percent</u>	<u>Central/SW Region Percent</u>	<u>Southeast Region Percent</u>	<u>Out-of-State Region Percent</u>
Recovering at the same pace	23	26	30	26
Recovering at a <u>slower</u> pace	22	18	17	20
Recovering at a <u>faster</u> pace	8	12	15	13
Not recovering at all	13	11	8	7
Downturn has had <u>no</u> impact on practice	34	32	30	34

**31. In 2013, did your firm or legal office institute any of the following?
(MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)**

<u>Category</u>	<u>Percent</u>
Delay of lawyer salary increases	24
Adjustments of billing rates	20
Non-lawyer staff hiring freeze	12
Elimination of lawyer bonuses	11
Lawyer hiring freeze	11
Non-lawyer staff layoffs	9
Renegotiation of office leases	9
Use of contract lawyers	9
Elimination of non-lawyer bonuses	6
Outsource legal work	5
Lawyer layoffs	4
Outsource non-lawyer functions	3
Increase in partner capital contributions	1
New lawyer offers retracted	<1
Offshore legal work	<1
Offshore non-lawyer functions	<1

* Nearly one-quarter (24%) of all respondents report that their firm or legal office delayed lawyer salary increases in 2013, while one-fifth (20%) report that their firm or legal office instituted adjustments of billing rates.

31A. In 2013, did your firm or legal office institute any of the following? – BY TYPE OF PRACTICE (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Private Practice Percent</u>	<u>Gov't. Practice Percent</u>	<u>Other Legal Position Percent</u>
Adjustments of billing rates	25	0	7
Delay of lawyer salary increases	21	40	22
Non-lawyer staff hiring freeze	12	14	10
Elimination of lawyer bonuses	12	11	4
Renegotiation of office leases	11	2	0
Non-lawyer staff layoffs	10	7	8
Use of contract lawyers	10	3	14
Lawyer hiring freeze	7	22	14
Lawyer layoffs	5	8	4
Outsource legal work	5	1	18
Outsource non-lawyer functions	4	1	3
Elimination of non-lawyer bonuses	3	7	3
Increase in partner capital contributions	2	0	1
Offshore legal work	1	0	1
New lawyer offers retracted	<1	3	0
Offshore non-lawyer functions	<1	0	1

* One-quarter (25%) of respondents in private practice positions report that their firm or legal office adjusted billing rates this year, while two-fifths (40%) of respondents in government practice positions report a delay in receiving lawyer salary increases.

32. When do you think the economy will improve for the legal profession?

<u>Category</u>	<u>Percent</u>
2014	19
2015	16
2016	16
I do <u>not</u> anticipate the economy to improve in the near future	49

* Nearly half (49%) of all respondents do not feel the economy will improve for the legal profession in the near future. Slightly less than one-fifth (19%) believe it will improve in 2014.

32A. When do you think the economy will improve for the legal profession? – BY Age Group, Region of Primary Practice and Gender

<u>Age Group</u>	<u>Improve in 2014 Percent</u>	<u>Improve in 2015 Percent</u>	<u>Improve in 2016 Percent</u>	<u>No improvement in near future Percent</u>
35 years of age or younger	21	18	17	44
36 to 49 years of age	18	16	15	51
50 to 65 years of age	19	15	16	50
Over 65 years of age	20	13	18	49

<u>Region</u>	<u>Improve in 2014 Percent</u>	<u>Improve in 2015 Percent</u>	<u>Improve in 2016 Percent</u>	<u>No improvement in near future Percent</u>
North	17	21	13	49
Central/Southwest	19	15	16	50
Southeast	20	16	15	49
Out-of-state	21	14	21	45

<u>Gender</u>	<u>Improve in 2014 Percent</u>	<u>Improve in 2015 Percent</u>	<u>Improve in 2016 Percent</u>	<u>No improvement in near future Percent</u>
Male	19	16	15	50
Female	18	16	18	48

33. Have you considered, or are you currently considering, transitioning to a different career/different field of practice or starting your own firm? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
Yes, to a different career	25
Yes, to a different field of practice	14
Yes, I am considering starting my own firm	6
None of the above	60

* One-quarter (25%) of all respondents has considered, or is considering, a transition to a different career. Fourteen percent has considered, or is considering, a transition to a different field of practice.

33A. Have you considered, or are you currently considering, transitioning to a different career/different field of practice or starting your own firm? – BY Age Group, Region of Primary Practice, Race, Type of Practice, and Gender (MULTIPLE RESPONSE QUESTION–CHECK ALL THAT APPLY)

<u>Age Group</u>	Yes, to different career <u>Percent</u>	Yes, to different field <u>Percent</u>	Yes, to start firm <u>Percent</u>
35 years of age or younger	24	20	11
36 to 49 years of age	39	15	6
50 to 65 years of age	25	12	5
Over 65 years of age	2	2	3

<u>Region</u>	Yes, to different career <u>Percent</u>	Yes, to different field <u>Percent</u>	Yes, to start firm <u>Percent</u>
North	28	16	3
Out-of-state	27	16	4
Southeast	25	13	8
Central/Southwest	23	14	7

<u>Race/Ethnicity</u>	Yes, to different career <u>Percent</u>	Yes, to different field <u>Percent</u>	Yes, to start firm <u>Percent</u>
Other race/ethnicity	33	41	21
Hispanic	32	16	3
African American/Black	30	17	8
White/Caucasian	24	13	6

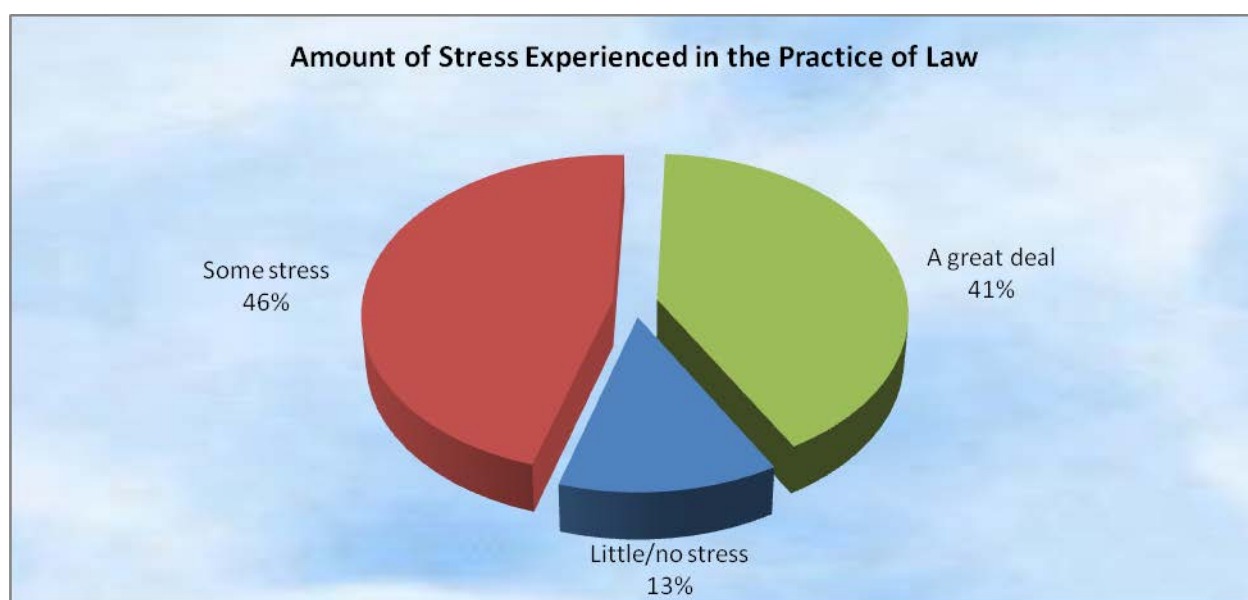
<u>Type of Practice</u>	Yes, to different career <u>Percent</u>	Yes, to different field <u>Percent</u>	Yes, to start firm <u>Percent</u>
Other Legal Position	28	19	7
Private Practice	25	14	6
Government Practice	23	12	5

<u>Gender</u>	Yes, to different career <u>Percent</u>	Yes, to different field <u>Percent</u>	Yes, to start firm <u>Percent</u>
Female	28	15	5
Male	24	13	7

34. How much stress do you experience in the practice of law?

<u>Category</u>	<u>Percent</u>
Some stress	46
A great deal of stress	41
Very little or no stress	13

- * While a large majority of respondents report experiencing stress in the practice of law, just over two-fifths (41%) of respondents report experiencing a great deal of stress. The percentage of respondents who report experiencing very little or no stress in their practice nearly doubled (from 7% to 13%) since the 2007 survey.



34A. How much stress do you experience in the practice of law? – BY Age Group

<u>Age Group</u>	<u>A Great Deal of Stress Percent</u>	<u>Some Stress Percent</u>	<u>Very Little/ No Stress Percent</u>
35 years of age or younger	46	42	12
36 to 49 years of age	44	41	15
50 to 65 years of age	38	50	12
Over 65 years of age	34	55	11

- * A higher percentage of respondents 35 years of age or younger (46%) report experiencing a great deal of stress in the practice of law. Just about one-third (34%) of respondents over 65 years of age report the same.

34B. How much stress do you experience in the practice of law? – BY Type of Practice, Gender, and Region of Primary Practice

<u>Type of Practice</u>	<u>A Great Deal of Stress Percent</u>	<u>Some Stress Percent</u>	<u>Very Little/ No Stress Percent</u>
Government Practice	44	42	14
Private Practice	40	46	14
Other Legal Position	39	46	15

<u>Gender</u>	<u>A Great Deal of Stress Percent</u>	<u>Some Stress Percent</u>	<u>Very Little/ No Stress Percent</u>
Male	42	47	11
Female	38	48	16

<u>Region</u>	<u>A Great Deal of Stress Percent</u>	<u>Some Stress Percent</u>	<u>Very Little/ No Stress Percent</u>
Central/Southwest	48	39	13
Out-of-state	42	42	16
Southeast	41	48	11
North	30	57	13

35. How many weeks of vacation did you take last year?

<u>Category</u>	<u>Percent</u>
No vacation taken	12
Less than 1 week	7
1 week	17
2 weeks	24
3 weeks	15
4 weeks	16
More than 4 weeks	9

* Three-fifths (60%) of all respondents report taking two weeks or less of vacation last year. Over one-third (36%) report taking one week or less of vacation.

35A. Comparison between 2007 thru 2013 Membership Opinion Surveys – How many weeks of vacation did you take last year?

<u>Category</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
No vacation taken	7	9	11	12
Less than 1 week	8	10	9	7
1 week	18	18	16	17
2 weeks	30	34	36	24
3 weeks	18	16	14	15
4 weeks	10	7	7	16
More than 4 weeks	9	6	7	9

* The percentage of attorneys who report taking one week of vacation or less has ranged between 33% and 37% since 2007. The percentage of attorneys who report taking three weeks of vacation or more increased from 29% in 2009 to 40% in 2013.

36. What was your primary reason for not taking more vacation last year?

<u>Category</u>	<u>Percent</u>
Time constraints	34
Financial limitations	23
Satisfied with amount of vacation taken	23
Pressure from employer	8
Did not feel the need to	7
Pressure from clients	3
Family scheduling problems	2

* Time constraints (34%) is the most frequently mentioned reason for not taking additional vacation time.

37. Have you accessed The Florida Bar's website (www.FloridaBar.org)?

<u>Category</u>	<u>Percent</u>
Yes	97
No	3

* A large majority (97%) of respondents have visited the Bar's website. The percentage of attorneys who visit the Bar's website continues to increase (See Table 37A).

37A. Comparison between 2005 thru 2013 Membership Opinion Surveys – Have you accessed The Florida Bar's website (www.FloridaBar.org)?

<u>Category</u>	<u>2005 Survey Percent</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Yes	85	92	94	96	97

37B. Have you accessed The Florida Bar's website (www.FloridaBar.org)? – BY Type of Practice, Region of Primary Practice, Age Group and Gender

<u>Type of Practice</u>	<u>Accessed Percent</u>
Government Practice	99
Private Practice	97
Other Legal Position	91

<u>Region</u>	<u>Accessed Percent</u>
Central/Southwest	98
Southeast	97
North	96
Out-of-state	93

<u>Age Group</u>	<u>Accessed Percent</u>
35 years or age or younger	100
36 to 49 years of age	99
50 to 65 years of age	96
Over 65 years of age	91

<u>Gender</u>	<u>Accessed Percent</u>
Female	98
Male	96

38. What is your primary reason for not accessing the Bar's Internet website?

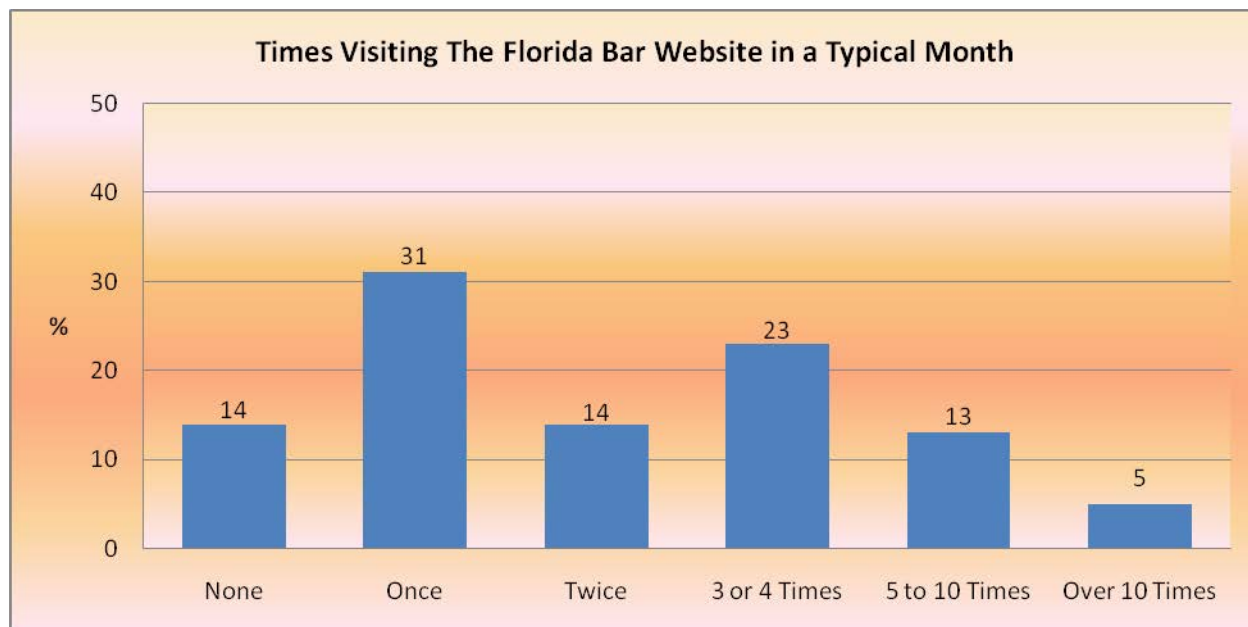
<u>Category</u>	(n = 30)	<u>Percent</u>
Not interested/do not need to		67
Too busy		21
Unaware of website		12
Other		0

- * Two-thirds (67%) of respondents who do not access the Bar's website list "not being interested" as their primary reason, while just over one-fifth (21%) list that they are too busy.

39. During a typical month, how many times do you visit the Bar's website? (INCLUDES ONLY THOSE RESPONDENTS WHO HAVE VISITED THE BAR'S WEBSITE)

<u>Frequency of Access</u>	(n=857)	<u>Percent</u>
None		14
Once		31
Twice		14
3 or 4 times		23
5 to 10 times		13
More than 10 times		5

- * Over two-fifths (45%) of respondents who have visited the Bar's website report using it either once or not at all in a "typical" month, while slightly less than one-fifth (18%) report using it five or more times in a typical month.



39A. During a typical month, how many times do you visit the Bar's website? – BY Region of Primary Practice and Age Group (INCLUDES ONLY THOSE RESPONDENTS WHO HAVE VISITED THE BAR WEBSITE)

<u>Frequency of Access</u>	<u>REGION</u>			
	<u>North Region Percent</u>	<u>Cent/SW Region Percent</u>	<u>Southeast Region Percent</u>	<u>Out-of- State Percent</u>
None	12	10	13	36
Once	31	30	32	35
Twice	14	15	14	14
3 or 4 times	23	28	21	9
5 to 10 times	13	13	14	3
Over 10 times	7	4	6	3

<u>Frequency of Access</u>	<u>AGE GROUP</u>			
	<u>35 or under yrs. of age Percent</u>	<u>36 to 49 yrs. of age Percent</u>	<u>50 to 65 yrs. of age Percent</u>	<u>Over 65 yrs. of age Percent</u>
None	8	15	14	26
Once	34	26	35	24
Twice	16	15	14	6
3 or 4 times	24	23	20	31
5 to 10 times	12	15	13	8
Over 10 times	7	6	3	5

40. Did you encounter any problems when recently visiting The Florida Bar's website?

<u>Category</u>	(n=857)	<u>Percent</u>
Yes		14
No		86

* Fourteen percent of respondents report encountering a problem when recently visiting The Florida Bar's website. The most frequently listed problems involve access (website down or too slow) and log-in difficulties (See Table 40A).

40A. If yes, please briefly describe any problem(s):

A total of 95 comments were made by respondents regarding problems they experienced while recently visiting The Florida Bar website. Each comment was reviewed and categorized. The table below lists the four most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Problems with access – website either down or slow	25
Problems in finding various pages within site	23
Log-in or password problems	7
Problems with the Find a Lawyer component	5

41. Which of the following services on The Florida Bar’s website have you found to be useful? (INCLUDES ONLY RESPONDENTS WHO HAVE VISITED THE BAR WEBSITE) (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	(n=842)	<u>Percent</u>
CLE information/status		74
Attorney search (“Find a Lawyer”)		68
Post CLE hours		65
Rules Regulating The Florida Bar		36
Address update		35
Ethics opinions		29
Free legal research		25
Paying for services (e.g. publications, dues)		24
Member benefits		20
Florida Bar <i>News</i>		13
Florida Bar <i>Journal</i>		10
Homepage announcements		7
Career Center		6
Legal links		5
Law Office Management Advisory Service (LOMAS)		4
Lawyers Helping Lawyers		1
Other		3

* A significantly higher percentage of respondents report CLE information/status (74%), attorney search (68%) and the posting of CLE hours (65%) to be useful services offered on The Florida Bar’s website. The most frequently mentioned item listed under the “Other” category is committee information.

41A. Comparison between 2011 and 2013 Membership Opinion Surveys – Which of the following services on The Florida Bar’s website have you found to be useful? (INCLUDES ONLY RESPONDENTS WHO HAVE VISITED THE BAR WEBSITE) (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
CLE information/status	67	74
Attorney search (“Find a Lawyer”)	68	68
Post CLE hours	---	65
Rules Regulating The Florida Bar	30	36
Address update	37	35
Ethics opinions	27	29
Free legal research	28	25
Paying for services (e.g. publications, dues)	19	24
Member benefits	17	20
Florida Bar <i>News</i>	14	13
Florida Bar <i>Journal</i>	11	10
Homepage announcements	4	7
Career Center	11	6
Legal links	5	5
Law Office Management Advisory Service (LOMAS)	4	4
Lawyers Helping Lawyers	<1	1
Other	2	3

42. Please list any features, not currently on the Bar's website, that you would like to see added in the near future:

A total of 81 suggestions were made by respondents concerning features that they would like to see added to the Bar’s website in the near future. Each suggestion was reviewed and categorized. The table below lists the four most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Case law/statutory updates and changes	12
Easier to log-in/navigate	9
Enhanced free legal research	7
Enhance/improve CLE course listings	6

43. Which office suite is on the computer you primarily use for legal work?

<u>Category</u>	<u>Percent</u>
Microsoft Office 2010	49
Microsoft Office 2007 or earlier	28
Microsoft Office 2013	13
Google Docs	2
Office for Mac	2
FreeOffice	<1
OpenOffice	<1
Other	4

- * A very large majority (90%) of respondents select Microsoft Office as the primary office suite on the computer they primarily use for legal work. The most frequently mentioned product under the “Other” category is WordPerfect.

44. Which operating system is on the computer you primarily use for legal work?

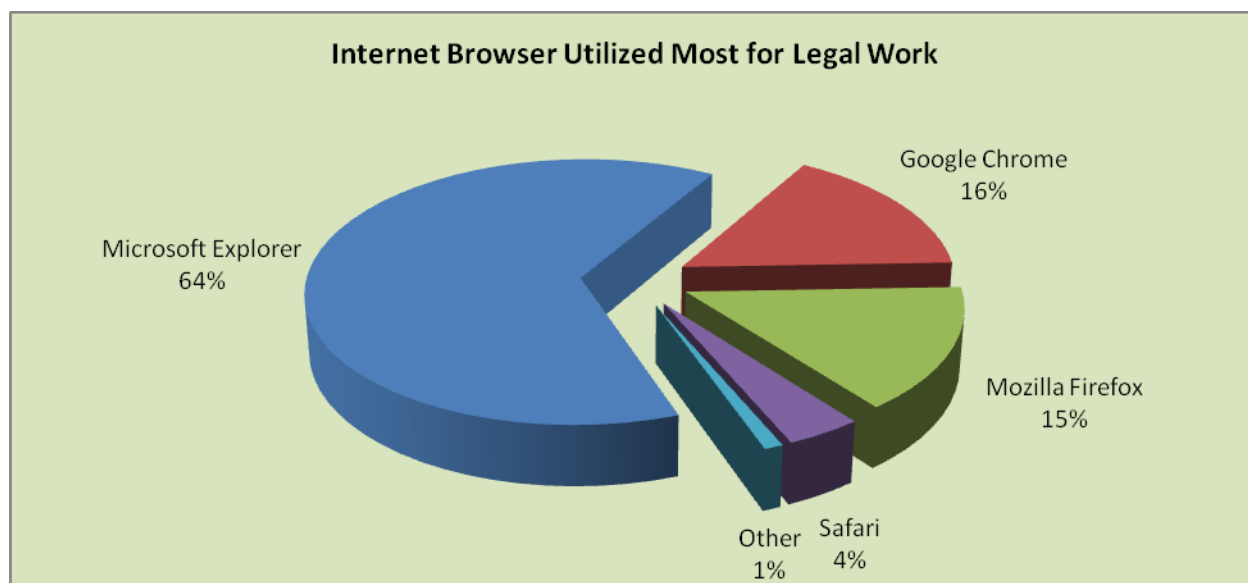
<u>Category</u>	<u>Percent</u>
Windows Vista	37
Windows 8	31
Windows XP	17
Windows ME	7
Mac OS	4
Google Chrome	3
Windows 7	1
Other	<1

- * A very large majority (93%) of respondents report that Windows is the operating system they use on the computer they primarily utilize for legal work.

45. Which Internet Browser is utilized most on the computer you primarily use for legal work?

<u>Category</u>	<u>Percent</u>
Microsoft Internet Explorer	64
Google Chrome	16
Mozilla Firefox	15
Safari	4
Other	1

- * Nearly two-thirds (64%) of all respondents use Internet Explorer as their Internet browser. The most frequently mentioned item under the “Other” category is AOL.



45A. Which Internet Browser is utilized most on the computer you primarily use for legal work? – BY AGE GROUP

<u>Browser</u>	35 or under yrs. of age <u>Percent</u>	36 to 49 yrs. of age <u>Percent</u>	50 to 65 yrs. of age <u>Percent</u>	Over 65 yrs. of age <u>Percent</u>
Microsoft Internet Explorer	58	67	64	64
Google Chrome	17	15	18	13
Mozilla Firefox	22	13	13	15
Safari	3	3	4	5
Other	<1	2	1	3

46. Which case management program do you primarily use?

<u>Category</u>	<u>Percent</u>
Time Matters	4
Amicus	3
Client Profiles	3
ProLaw	2
Abacus	<1
Other	20
I do <u>not</u> use a case management program	68

* Slightly over two-thirds (68%) of all respondents do not use a case management program. The most frequently mentioned programs under the “Other” category are STAC, Practice Master, PC Law and CLIO.

47. Which document management system do you primarily use?

<u>Category</u>	<u>Percent</u>
Worldox	2
NetDocuments	1
PinPoint	0
Other	11
I do <u>not</u> use a document management system	86

- * A very large majority (86%) of respondents do not use a document management system. The most frequently mentioned items under the “Other” category are ProDocs, iManage, Filesite and STAC.

48. Which litigation support software do you primarily use?

<u>Category</u>	<u>Percent</u>
CaseMap	1
Nextpoint	1
Concordance	<1
EDGE	<1
IPRO eReview	<1
Lexbe	<1
MasterFile	<1
Other	3
I do <u>not</u> use litigation support software	94

- * A very large majority (94%) of all respondents do not use litigation support software. The most frequently mentioned software products under the “Other” category are Summation and STAC.

49. Which presentation software do you primarily use?

<u>Category</u>	<u>Percent</u>
Microsoft Powerpoint	49
Sanction	3
Google Drive Presentation	<1
PowToon	<1
Trial Director	<1
Other	<1
I do <u>not</u> use presentation software	46

- * About half (49%) of all respondents use Microsoft PowerPoint, while nearly half (46%) indicate that they don't use presentation software.

49A. Which presentation software do you primarily use? – BY AGE GROUP

<u>Category</u>	35 or under yrs. of age <u>Percent</u>	36 to 49 yrs. of age <u>Percent</u>	50 to 65 yrs. of age <u>Percent</u>	Over 65 yrs. of age <u>Percent</u>
Microsoft Powerpoint	54	52	46	40
Sanction	4	2	3	1
Google Drive Presentation	<1	<1	<1	1
PowToon	<1	<1	0	0
Trial Director	<1	0	0	0
Other	<1	<1	<1	2
I do <u>not</u> use presentation software	40	44	50	56

50. Which voice recognition software do you primarily use?

<u>Category</u>	<u>Percent</u>
Dragon	14
Talking Desktop	<1
Windows Speech Recognition	<1
Other	3
I do <u>not</u> use voice recognition software	82

- * A very large majority (82%) of all respondents do not use voice recognition software. The most frequently mentioned item under the “Other” category is Siri for iPhone.

50A. Which voice recognition software do you primarily use? – BY AGE GROUP

<u>Category</u>	35 or under yrs. of age <u>Percent</u>	36 to 49 yrs. of age <u>Percent</u>	50 to 65 yrs. of age <u>Percent</u>	Over 65 yrs. of age <u>Percent</u>
Dragon	13	15	14	16
Talking Desktop	0	0	<1	0
Windows Speech Recognition	<1	<1	<1	0
Other	4	3	3	1
Do <u>not</u> use voice recognition software	83	82	82	83

51. Which of the following statements best represents your firm or legal office's scanning policy?

<u>Category</u>	<u>Percent</u>
Just about everything is scanned and stored	49
About half of all items received are scanned and stored	25
Scanning is performed for only a few specific cases	18
Scanning is rarely/never performed	8

* About half (49%) of all respondents report that their firm or legal office's scanning policy involves just about everything being scanned and stored. Only 8% of respondents state that scanning is rarely or never performed at their firm or legal office, with the majority of those being sole practitioners.

52. Which type of smartphone do you currently use?

<u>Category</u>	<u>Percent</u>
Apple iPhone	63
Android	14
Samsung	7
Blackberry	5
LG	3
Windows	<1
Other	2
I do <u>not</u> use a smartphone	6

52A. Which type of smartphone do you currently use? – BY Age Group

<u>Category</u>	35 or under yrs of age <u>Percent</u>	36 to 49 yrs of age <u>Percent</u>	50 to 65 yrs of age <u>Percent</u>	Over 65 yrs of age <u>Percent</u>
Apple iPhone	67	62	64	60
Android	13	13	15	13
Samsung	7	8	7	8
Blackberry	3	4	2	5
LG	3	5	2	2
Windows	0	<1	0	0
Other	3	2	2	2
I do <u>not</u> use a smartphone	3	5	8	10

* Between 60% and 67% of each age group reports that they currently use an Apple iPhone. Between 13% and 15% of each age group reports that they use an Android smartphone.

53. Which tablet(s) do you currently use? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
Apple iPad	42
Android-based	5
Kindle Fire	5
Nook	3
Windows 8-based	2
Other	2
I do <u>not</u> use a tablet	44

* The most frequently mentioned tablets under the “Other” category are Samsung, Blackberry and Toshiba. Note that several respondents indicated that they have more than one kind of tablet that they use.

53A. Which tablet(s) do you currently use? – BY Age Group (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

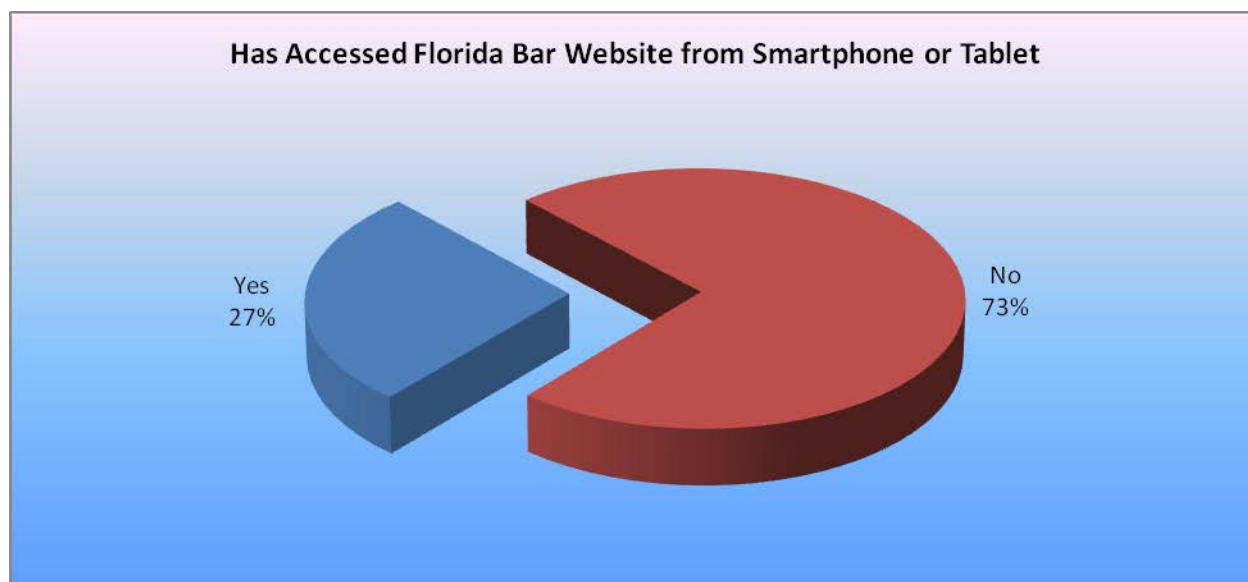
<u>Category</u>	35 or under yrs of age <u>Percent</u>	36 to 49 yrs of age <u>Percent</u>	50 to 65 yrs of age <u>Percent</u>	Over 65 yrs of age <u>Percent</u>
Apple iPhone	47	44	40	41
Android-based	7	6	4	5
Kindle Fire	5	6	5	3
Nook	4	2	4	2
Windows 8-based	0	2	2	0
Other	2	1	2	1
I do <u>not</u> use a tablet	37	44	46	49

54. Please indicate whether your firm or legal office provides attorneys with any of the following: (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
Laptop computer	42
Smartphone (iPhone, Android, etc.)	33
Mobile data plan	21
Tablet PC (iPad)	14

55. Have you ever accessed The Florida Bar's website from your smartphone or tablet?

<u>Category</u>	<u>Percent</u>
Yes	27
No	73



55A. Have you ever accessed The Florida Bar's website from your smartphone or tablet? – BY Age Group (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

	35 or under yrs of age	36 to 49 yrs of age	50 to 65 yrs of age	Over 65 yrs of age
<u>Category</u>	<u>Percent</u>	<u>Percent</u>	<u>Percent</u>	<u>Percent</u>
Yes	35	32	21	10
No	65	68	79	90

* A higher percentage of respondents under 50 years of age have accessed The Florida Bar's website from their smartphone or tablet.

55B. If yes, which area(s) of the site?

A total of 172 responses were listed by respondents concerning areas on The Florida Bar's website that they have accessed from their smartphone or tablet. Each suggestion was reviewed and categorized. The table below lists the four most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Attorney search (Find a Lawyer)	109
CLE information	20
Rules information	10
Fastcase	9

56. The Florida Bar recently introduced apps (compatible with iPhone, iPad, Android and Blackberry devices) to provide the content of The Florida Bar *News*, check CLE status and post hours, and use the Bar's Master Calendar (with the ability to add events to your calendar). What is the likelihood you will utilize these apps?

<u>Category</u>	<u>Have Already Used It Percent</u>	<u>Plan to Use It Percent</u>	<u>Do Not Plan to Use It Percent</u>
CLE status/post hours app	6	21	73
Florida Bar <i>News</i> app	2	28	70
Master calendar app	<1	11	89

57. Please list any other potential Smartphone apps that you would like to see The Florida Bar develop in the near future:

A total of 82 suggestions were made by respondents concerning potential Smartphone apps that they would like to see The Florida Bar develop in the near future. Each suggestion was reviewed and categorized. The table below lists the four most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Find a Lawyer	16
Rules/statutes/case law updates	15
CLE courses (offerings, webcasts, free CLE)	12
Legal research	7

58. What can The Florida Bar accomplish through technology to make your law practice more effective, efficient or convenient?

A total of 94 suggestions were made by respondents concerning what The Florida Bar can accomplish through technology to make their law practice more effective, efficient or convenient. Each suggestion was reviewed and categorized. The table below lists the three most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Improvements to e-filing portal/system	24
Training and education	15
Improved legal research access/tools	8

59. Please indicate your professional and personal participation in the following social networking/online communities: (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Professional Participation Percent</u>	<u>Personal Participation Percent</u>
Facebook	12	50
YouTube	5	20
Twitter	3	12
LinkedIn	38	11
Google+	13	11
Pinterest	<1	5
Legally Minded (ABA)	2	2
MySpace	<1	1
Martindale-Hubbell Connected	5	<1
Legal OnRamp	<1	<1
Other	1	<1
Does <u>not</u> participate in any online community	17	

* Half (50%) of all respondents participate in Facebook on a personal level, while nearly two-fifths (38%) participate in LinkedIn on a professional level. Sixteen percent of all respondents report that they do not belong to any social networking/online community. The most frequently mentioned community under the “Other” category is Instagram.

59A. Please indicate your professional and personal participation in the following social networking/online communities: -- BY AGE GROUP (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>35 or under yrs of age Percent</u>	<u>36 to 49 yrs of age Percent</u>	<u>50 to 65 yrs of age Percent</u>	<u>Over 65 yrs of age Percent</u>
Facebook – Professional Use	18	14	10	7
Facebook – Personal Use	68	51	48	33
YouTube – Professional Use	5	6	5	2
YouTube – Personal Use	30	18	20	4
Twitter – Professional Use	3	4	3	0
Twitter – Personal Use	19	10	12	4
Google+ – Professional Use	10	13	15	8
Google+ – Personal Use	11	9	13	8
LinkedIn – Professional Use	46	38	38	28
LinkedIn – Personal Use	19	12	8	4
Pinterest – Professional Use	3	<1	<1	0
Pinterest – Personal Use	11	3	5	1
Legally Minded – Professional Use	2	3	1	1
Legally Minded – Personal Use	4	3	1	0
Martindale-Hubbell Connected – Prof. Use	2	4	8	5
Martindale-Hubbell Connected – Pers. Use	0	<1	<1	1
Does <u>not</u> participate in any online community	15	20	16	38

60. In January 2013, The Florida Bar set up a Facebook page and a Twitter feed for announcements and events. Before today, did you previously know about the Bar’s Facebook and Twitter presence?

<u>Category</u>	<u>Aware Percent</u>	<u>Unaware Percent</u>
Awareness about the Bar’s Facebook page	7	93
Awareness about the Bar’s Twitter feed	4	96

60A. In January 2013, The Florida Bar set up a Facebook page and a Twitter feed for announcements and events. Before today, did you previously know about the Bar’s Facebook and Twitter presence? – BY Age Group

<u>Category</u>	35 or under yrs of age <u>Percent</u>	36 to 49 yrs of age <u>Percent</u>	50 to 65 yrs of age <u>Percent</u>	Over 65 yrs of age <u>Percent</u>
Aware of Facebook page	8	6	7	3
Not aware of Facebook page	92	94	93	97
Aware of Twitter feed	5	4	4	<1
Not aware of Twitter feed	95	96	96	99

61. How likely are you to “Like” The Florida Bar’s Facebook page, “Follow” its Twitter feed, or participate in other types of social media platforms with The Florida Bar?

<u>Category</u>	<u>Percent</u>
Very likely	3
Somewhat likely	7
Neither likely nor unlikely	5
Somewhat unlikely	19
Very unlikely	66

* A very large majority (85%) of respondents are unlikely to “Like” The Florida Bar’s Facebook page, “Follow” its Twitter feed, or participate in other types of social media platforms with The Florida Bar.

61A. How likely are you to “Like” The Florida Bar’s Facebook page, “Follow” its Twitter feed, or participate in other types of social media platforms with The Florida Bar? – BY Age Group

<u>Category</u>	35 or under yrs of age <u>Percent</u>	36 to 49 yrs of age <u>Percent</u>	50 to 65 yrs of age <u>Percent</u>	Over 65 yrs of age <u>Percent</u>
Very likely	3	2	3	4
Somewhat likely	8	6	7	9
Neither likely nor unlikely	6	3	7	4
Somewhat unlikely	26	23	15	10
Very unlikely	57	66	68	73

* Between 83% and 89% of each age group indicates that they are unlikely to “Like” The Florida Bar’s Facebook, “Follow” its Twitter feed or participate in other types of social media platforms with The Florida Bar.

62. If The Florida Bar began using Pinterest, YouTube or Google+, how likely would you be to participate in those social media platforms to access Florida Bar information?

<u>Category</u>	<u>Percent</u>
Very likely	<1
Somewhat likely	6
Neither likely nor unlikely	3
Somewhat unlikely	21
Very unlikely	70

* A large majority (91%) of respondents are unlikely to participate in The Florida Bar's potential use of Pinterest, YouTube or Google+ to access Florida Bar information.

62A. If The Florida Bar began using Pinterest, YouTube or Google+, how likely would you be to participate in those social media platforms to access Florida Bar information? – BY Age Group

<u>Category</u>	<u>35 or under yrs of age Percent</u>	<u>36 to 49 yrs of age Percent</u>	<u>50 to 65 yrs of age Percent</u>	<u>Over 65 yrs of age Percent</u>
Very likely	1	0	<1	1
Somewhat likely	7	4	6	12
Neither likely nor unlikely	2	3	4	3
Somewhat unlikely	24	26	16	17
Very unlikely	67	67	73	67

* Between 84% and 91% of each age category indicate that they are unlikely to participate in Pinterest, YouTube or Google+ social media platforms to access Florida Bar information.

63. What items would you like to see The Florida Bar post in the future via social media?

A total of 37 suggestions were made by respondents concerning what they would like to see The Florida Bar post in the future via social media. Each suggestion was reviewed and categorized. The table below lists the four most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
CLE events/opportunities	10
Nothing/do not get involved in social media	8
Developments in case law	5
Lawyers in the news (positive)	4

64. Please indicate how valuable the following Florida Bar member benefit programs are to you:

<u>Member Benefit</u>	<u>Very Valuable Percent</u>	<u>Somewhat Valuable Percent</u>	<u>Not Valuable Percent</u>	<u>Unaware of Percent</u>
Fastcase subscription service	17	18	31	34
Car rental discounts	11	26	38	25
FedEx/UPS delivery services	9	20	32	39
Insurance (health/life/disability)	9	16	44	31
Hotel discounts	8	22	32	38
LexisNexis	7	14	38	41
Bank of America credit cards	4	6	45	45
Tabs3 trust accounting software	4	3	30	63
LawPay merchant account	3	4	38	55
FLMIC	3	3	35	59
Staples Business Advantage	2	8	31	59
ProDoc	2	6	36	56
FormsPass	2	5	32	61
Corporate Creations	1	4	39	56
RPost registered email services	<1	4	35	61
Medjet Assist	<1	3	34	62

* Over one-third of respondents find car rental discounts (37%) and Fastcase subscription service (35%) to be valuable Florida Bar member benefits.

65. Please list any membership benefits you would like to see added in the near future:

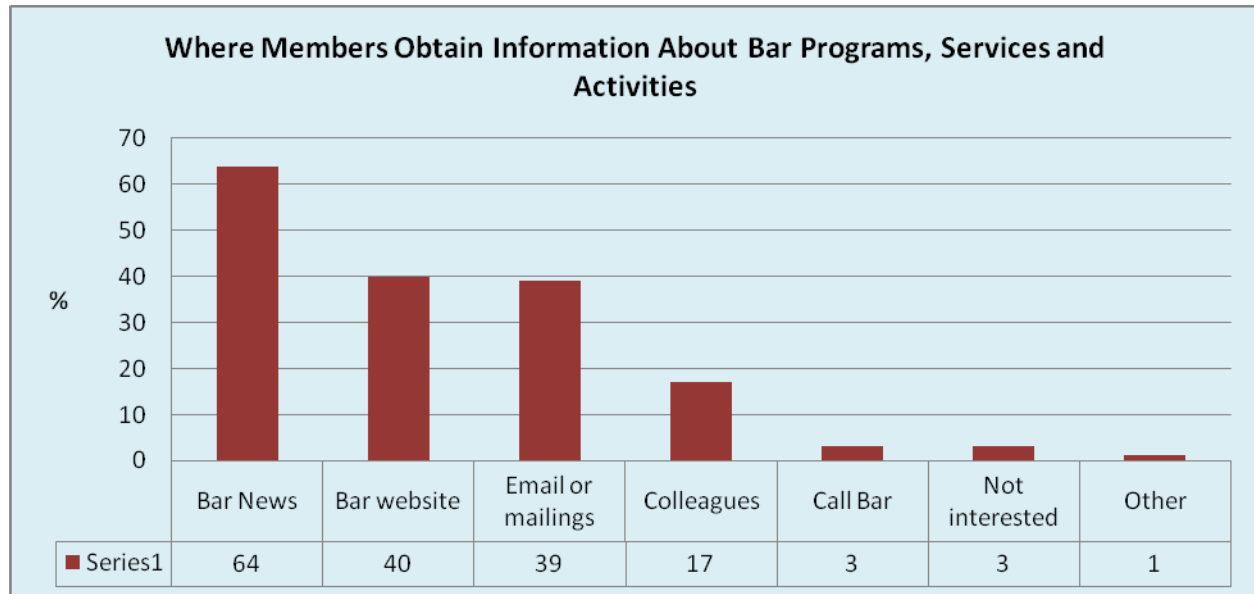
A total of 114 suggestions were made by respondents concerning membership benefits that they would like to see added in the near future. Each suggestion was reviewed and categorized. The table below lists the five most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Travel discounts (hotel/airline/tourist attractions)	27
Group health/medical insurance	25
Computer/ technology device related discounts (Dell, Best Buy, IBM)	8
CLE discounts	7
Cellular phone discounts	7

66. How do you generally obtain information about Florida Bar programs, services, and activities? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
Bar <i>News</i>	64
Bar website	40
E-mail/mailings	39
Colleagues	17
Call Bar office	3
Other	1
I am <u>not</u> interested in obtaining this information	3

* Nearly two-thirds (64%) of respondents report using The Florida Bar *News* to obtain information about Florida Bar programs, services and activities, while about two-fifths report using the Bar website (40%) and e-mail/U.S. mail (39%) to obtain that information.



66A. Comparison between 2007 thru 2013 Membership Opinion Surveys – How do you generally obtain information about Florida Bar programs, services, and activities? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Source</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Bar <i>News</i>	72	69	67	64
Bar website	45	45	40	40
E-mail/mailings	27	30	36	39
Colleagues	17	17	14	17
Call Bar office	9	8	3	3
Other	2	2	2	1

66B. How do you generally obtain information about Florida Bar programs, services, and activities? – BY Age Group and Type of Practice (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

AGE GROUP

<u>Source</u>	35 or under yrs. of age <u>Percent</u>	36 to 49 yrs. of age <u>Percent</u>	50 to 65 yrs. of age <u>Percent</u>	Over 65 yrs. of age <u>Percent</u>
Bar <i>News</i>	54	63	73	74
Bar website	63	41	37	24
E-mail/mailings	48	38	39	27
Colleagues	14	17	18	10
Call Bar office	1	3	3	2
Other	3	0	1	0

TYPE OF PRACTICE

<u>Source</u>	Private Practice <u>Percent</u>	Gov't. Practice <u>Percent</u>	Other Legal Position <u>Percent</u>
Bar <i>News</i>	60	76	59
Bar website	37	49	33
E-mail/mailings	40	39	22
Colleagues	18	15	7
Call Bar office	3	1	4
Other	1	1	0

* A higher percentage of young lawyers use the Bar's website to obtain information about Florida Bar programs, services, and activities, while a higher percentage of lawyers 50 years of age or older use the Bar *News*.

67. How would you describe your current level of activity in The Florida Bar's various programs, services, and activities?

<u>Category</u>	<u>Percent</u>
Extremely involved	3
Somewhat involved	17
Rarely involved	46
Not involved at all	34

* Four-fifths (80%) of all respondents are either rarely involved or not involved at all in various Bar programs, services or activities.

67A. How would you describe your current level of activity in The Florida Bar’s various programs, services, and activities? – BY Type of Practice, Type of Member, Age Group, Gender and Ethnicity

<u>Type of Practice</u>	Extremely/Somewhat Involved <u>Percent</u>	Rarely/Not Involved at All <u>Percent</u>
Private Practice	21	79
Government Practice	18	82
Other Legal Position	15	85

<u>Type of Member</u>	Extremely/Somewhat Involved <u>Percent</u>	Rarely/Not Involved at All <u>Percent</u>
In-state member	20	80
Out-of-state member	12	88

<u>Age Group</u>	Extremely/Somewhat Involved <u>Percent</u>	Rarely/Not Involved at All <u>Percent</u>
35 years of age or younger	16	84
36 to 49 years old	23	77
50 to 65 years old	20	80
Over 65 years old	12	88

<u>Gender</u>	Extremely/Somewhat Involved <u>Percent</u>	Rarely/Not Involved at All <u>Percent</u>
Male	20	80
Female	19	81

<u>Race/Ethnicity</u>	Extremely/Somewhat Involved <u>Percent</u>	Rarely/Not Involved at All <u>Percent</u>
African-American/Black	29	71
White/Caucasian	20	80
Other race/ethnicity	13	87
Hispanic	10	90

68. What is your primary reason for not being more involved with Florida Bar programs, services, and activities?

<u>Category</u>	<u>Percent</u>
Time constraints	47
No interest	14
Have other commitments	7
Lack of information on them	7
Out-of-state practitioner	7
Financial reasons	6
No relevant opportunities	5
Retired/semi-retired	4
Commitment to voluntary bar activities	3

* Nearly half (47%) of respondents cite time constraints as their primary reason for not being more involved with various Bar programs, services and activities.

68A. What is your primary reason for not being more involved with Florida Bar programs, services, and activities? – BY Type of Practice, Gender, Age Group and Race/Ethnicity (THE MOST FREQUENTLY MENTIONED ISSUE AND ITS PERCENTAGE ARE LISTED BELOW FOR EACH CATEGORY)

<u>Type of Practice</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
Private Practice	Time constraints	51
Other Legal Position	Time constraints	41
Government Practice	Time constraints	36

<u>Gender</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
Female	Time constraints	48
Male	Time constraints	47

<u>Age Group</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
35 years of age or younger	Time constraints	46
36 to 49 years of age	Time constraints	51
50 to 65 years of age	Time constraints	47
Over 65 years of age	Retired/semi-retired	44

<u>Race/Ethnicity</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
Other race/ethnicity	Time constraints	50
White/Caucasian	Time constraints	48
African-American/Black	Time constraints	36
Hispanic	Time constraints	35

69. How would you rate The Florida Bar in its encouragement and accomplishment of diversity and inclusion across all aspects of practice within the legal profession?

<u>Category</u>	<u>Percent</u>
Excellent	20
Good	34
Fair	14
Poor	8
No opinion	24

* Over half (54%) of respondents rate the Bar's diversity and inclusion efforts as either excellent or good, compared to over one-fifth (22%) who rate it as either fair or poor.

69A. Comparison between 2007 thru 2013 Membership Opinion Surveys – How would you rate The Florida Bar in its encouragement and accomplishment of diversity and inclusion across all aspects of practice within the legal profession?

<u>Category</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Excellent	12	12	14	20
Good	34	37	34	34
Fair	17	16	14	14
Poor	6	5	6	8
No opinion	31	30	32	24

* The percentage of excellent/good responses on the Bar's encouragement and accomplishment of diversity and inclusion across all aspects of practice within the legal profession increased from 48% in 2011 to 54% in 2013.

70. Did you attend the 2013 Florida Bar Annual Convention in Boca Raton?

<u>Category</u>	<u>Percent</u>
Yes	7
No	93

* Very few respondents (7%) report attending The Florida Bar's 2013 Annual Convention.

71. What is your primary reason for not attending the 2013 Annual Convention?

<u>Category</u>	(n=824)	<u>Percent</u>
Meeting not beneficial to me		33
Busy schedule		23
Distance to meeting/cost of travel		15
Cost of registration		10
Out-of-state practitioner		7
Did not know about it		6
Did not see any CLE programs of interest		2
Other		4

- * One-third (33%) of respondents who did not attend the 2013 Annual Convention listed that they didn't attend because the meeting is not beneficial to them. Just under one-quarter (23%) cite a busy schedule as the primary reason. The most frequently mentioned reason under the "Other" category involves not having any interest in it.

72. Are there any types of programs or events that could be added to the Annual Convention that would make you more likely to attend? (INCLUDES ONLY THOSE RESPONDENTS WHO REPORT THAT THEY DID NOT ATTEND THE 2013 CONVENTION)

<u>Category</u>	(n = 65)	<u>Percent</u>
Yes		10
No		90

72A. If yes, please describe the programs or events that you would like to see added:

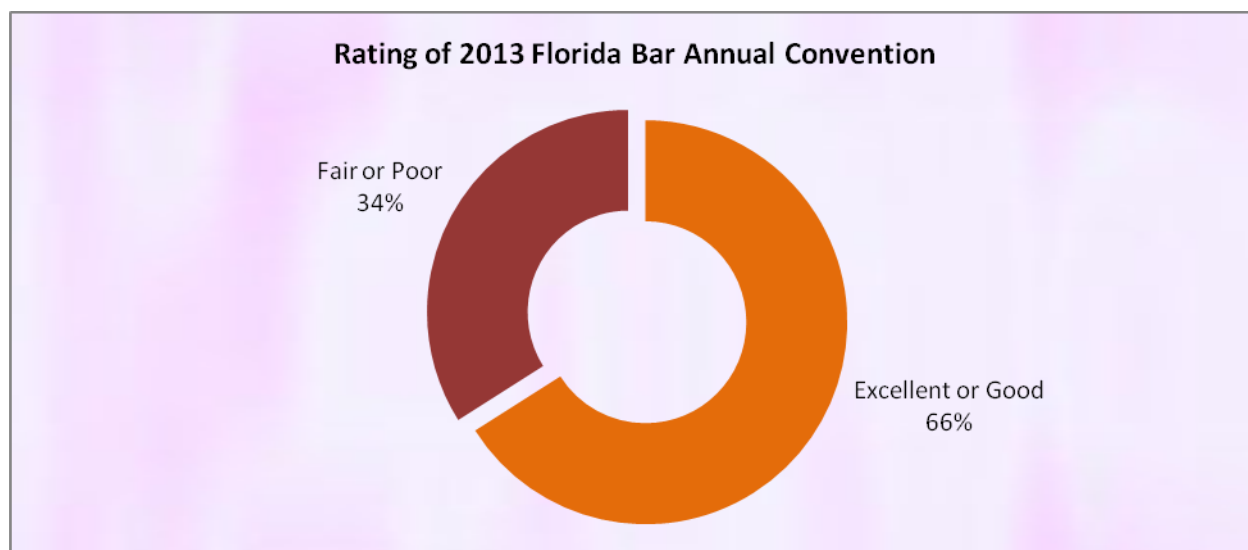
A total of 47 suggestions were made by respondents concerning programs or events that could be added to the Bar's Annual Convention. Each suggestion was reviewed and categorized. The table below lists the two most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Additional CLE programming on various subjects	37
Reduced costs/free programs	4

73. Overall, how would you rate the 2013 Florida Bar Annual Convention? (INCLUDES ONLY THOSE RESPONDENTS WHO REPORT ATTENDING THE 2013 CONVENTION)

<u>Category</u>	(n=63)	<u>Percent</u>
Excellent		7
Good		59
Fair		34
Poor		0

* For those respondents who report attending the 2013 Florida Bar Annual Convention, two-thirds (67%) rate it as excellent or good.



73A. Comparison between 2007 thru 2013 Membership Opinion Surveys – Rating of Florida Bar Annual Convention (INCLUDES ONLY THOSE RESPONDENTS WHO REPORT ATTENDING THE CONVENTION)

<u>Category</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Excellent	17	19	11	7
Good	56	49	57	59
Fair	15	27	29	34
Poor	12	5	4	0

74. Did you utilize The Florida Bar's Annual Convention App on your tablet or smartphone?

<u>Category</u>	<u>Percent</u>
Yes, I found it to be useful	8
Yes, but I did not find it to be useful	6
No	42
Never heard of it	44

- * A large majority (86%) of those respondents who attended the 2013 Florida Bar Annual Convention report that they did not use the Florida Bar Annual Convention App. The few respondents who did use the App had mixed reactions about it.

75. Please list any suggestions you may have for improving future Florida Bar Annual Conventions:

A total of 37 suggestions were made by respondents concerning improving future Florida Bar annual conventions. Each suggestion was reviewed and categorized. The table below lists the three most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Reduce costs	17
Relocate to a different city	7
Use a different date/time of year	4

76. Does your firm or legal office currently have ready access to video conferencing?

<u>Category</u>	<u>Percent</u>
Yes	43
Planning to have access in the very near future	4
No	53

- * Over two-fifths (43%) of all respondents report that their firm or legal office has ready access to video conferencing. That percentage is up from 34% in the 2011 survey.

77. Over the past 12 months, how often did you make an appearance in any type of Court?

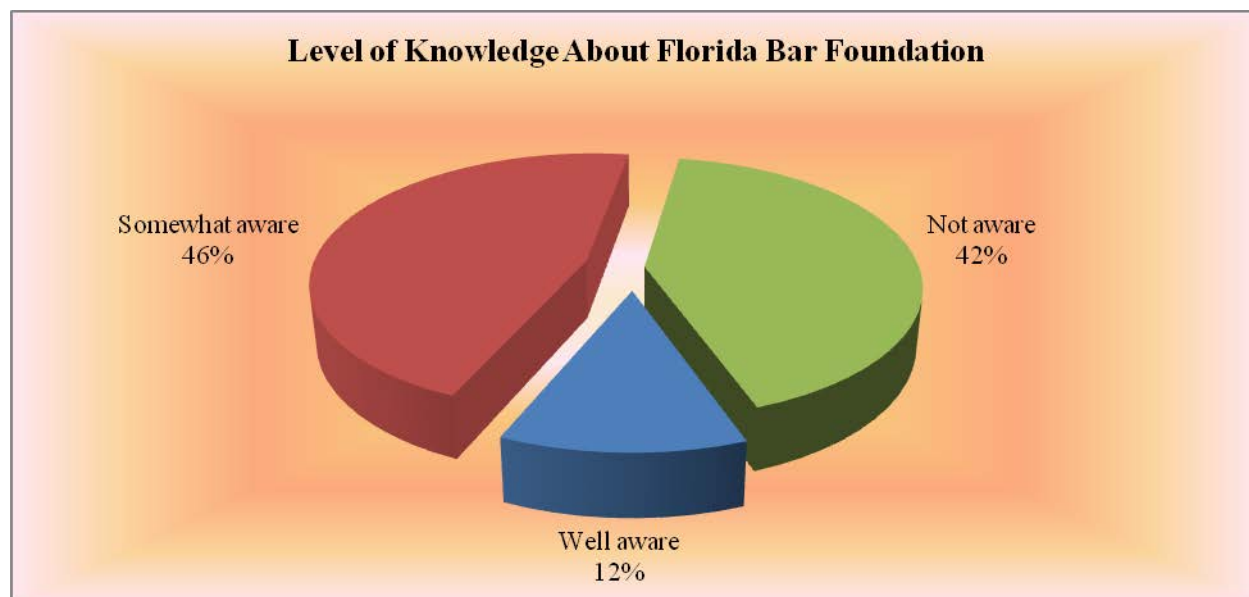
<u>Category</u>	<u>None Percent</u>	<u>1 to 2 Times Percent</u>	<u>3 to 5 Times Percent</u>	<u>6 to 10 Times Percent</u>	<u>Over 10 Times Percent</u>
In person	34	8	7	10	41
Via telephone	62	14	9	5	10
Via video conference	97	1	<1	<1	<1

* Just over two-fifths (41%) of all respondents report that they appeared over 10 times in-person in a Court setting over the past 12 months. Very few respondents report appearing in a Court through a video conference.

78. What is your level of knowledge of The Florida Bar Foundation?

<u>Category</u>	<u>Percent</u>
I am well aware of it	12
I am somewhat aware of it	46
I am not aware of it	42

* Nearly three-fifths (58%) of respondents have some degree of awareness of The Florida Bar Foundation.



78A. Comparison between 2011 and 2013 Membership Opinion Surveys – What is your level of knowledge of The Florida Bar Foundation?

<u>Category</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
I am well aware of it	9	12
I am somewhat aware of it	48	46
I am not aware of it	43	42

* Results for the 2011 and 2013 surveys are similar with 57% of respondents being aware of The Florida Bar Foundation in the 2011 survey and 58% being aware of it in the 2013 survey.

78B. What is your level of knowledge of The Florida Bar Foundation? – BY Age Group

<u>Category</u>	<u>35 or under yrs of age Percent</u>	<u>36 to 49 yrs of age Percent</u>	<u>50 to 65 yrs of age Percent</u>	<u>Over 65 yrs of age Percent</u>
I am well aware of it	11	15	20	19
I am somewhat aware of it	39	42	51	60
I am not aware of it	50	43	29	21

* A higher percentage of respondents who are 50 years of age or older have an awareness of The Florida Bar Foundation.

79. In the past 12 months, without fee or expectation of fee, did you...? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
Provide free legal services to people of limited means	51
Provide free legal services for a charitable, civic, religious, educational or other nonprofit organization	29
Provide free legal services to organizations that address the needs of the poor	15
Provide free legal services to people or organizations seeking to secure or protect civil rights, civil liberties or public rights	6
I did <u>not</u> handle any pro bono cases	30

* Slightly over half (51%) of all respondents report that they provided free legal services to people of limited means within the past year. A little less than one-third (30%) report that they did not handle any pro bono cases in the past year.

80. What is your primary reason for conducting pro bono work? (INCLUDES ONLY THOSE RESPONDENTS WHO REPORT PROVIDING PRO BONO WORK IN THE PAST 12 MONTHS)

<u>Category</u>	(n = 628)	<u>Percent</u>
Personal satisfaction		55
Potential future contacts and referrals		19
Faith-based commitment		9
Professional responsibility		7
Opportunity to enhance legal skills		3
Career enhancement		2
Employer encouragement/policy		2
Gain exposure in the community at-large		2
Required by employer		<1
Other		0

- * Over half (55%) of all respondents list personal satisfaction as their primary reason for conducting pro bono work. Nearly one-fifth (19%) report the potential for future contacts and referrals as the primary reason.

81. What is your primary reason for not performing pro bono work?

<u>Category</u>	(n = 278)	<u>Percent</u>
Time constraints		29
Not interested		22
Government job does not allow pro bono		16
Have a public service oriented job		10
Haven't found appropriate matters		7
Family commitments		6
Lack of support from firm/office		5
Unawareness of how to get involved		<1
Other		5

- * Time constraints (29%) and not interested (22%) are the most frequently mentioned reasons for not providing pro bono work. The most frequently mentioned reasons provided under the "Other" category are financial constraints and retired/semi-retired.

82. From where are your pro bono cases generally referred? (ONLY INCLUDES THOSE RESPONDENTS WHO REPORT CONDUCTING PRO BONO WORK) (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	(n = 612)	<u>Percent</u>
Referred by a family member or friend		48
Referred by cold call from a potential client		19
Referred by a legal services pro bono program		18
Referred by a religious affiliation		17
Referred by a local bar association or an independent pro bono program		9
Referred by your employer		7
Other		11

- * Almost half (48%) of all respondents who conducted pro bono work in the past 12 months report that a pro bono case they handled was a referral by a family member or friend. The most frequently mentioned referrals provided under the “Other” category are lawyer referrals, members of the community, and existing pro bono clients.

FOR QUESTIONS 83 to 91, PLEASE CHECK THE BOX BELOW THAT BEST DESCRIBES YOUR OPINION)

83. The Florida Bar is a supportive and cohesive organization that is interested in the well-being of its members

<u>Category</u>	<u>Percent</u>
Agree	64
Neither agree nor disagree	16
Disagree	20

- * Nearly two-thirds (64%) of all respondents agree that The Florida Bar is a supportive and cohesive organization that is interested in the well-being of its members, compared to sixteen percent who disagree.

83A. The Florida Bar is a supportive and cohesive organization that is interested in the well-being of its members – BY Age Group

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	63	17	20
36 to 49 years of age	62	18	20
50 to 65 years of age	65	15	20
Over 65 years of age	70	15	15

84. The Florida Bar is responsive to the needs of its members

<u>Category</u>	<u>Percent</u>
Agree	62
Neither agree nor disagree	18
Disagree	20

- * Just over three-fifths (62%) of all respondents agree that The Florida Bar is responsive to the needs of its members, compared to one-fifth (20%) who disagree.

84A. The Florida Bar is responsive to the needs of its members – BY Age Group

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	62	20	18
36 to 49 years of age	62	18	20
50 to 65 years of age	61	18	21
Over 65 years of age	69	14	17

85. The Florida Bar promotes high standards of ethics and competence in the legal profession

<u>Category</u>	<u>Percent</u>
Agree	63
Neither agree nor disagree	17
Disagree	20

- * Over three-fifths (63%) of all respondents agree that The Florida Bar promotes high standards of ethics and competence in the legal profession, compared to 20% who disagree.

85A. The Florida Bar promotes high standards of ethics and competence in the legal profession – BY Age Group

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	60	21	19
36 to 49 years of age	61	17	22
50 to 65 years of age	64	16	20
Over 65 years of age	72	11	17

86. Attorneys have become more money-oriented and put fees before client needs

<u>Category</u>	<u>Percent</u>
Agree	63
Neither agree nor disagree	19
Disagree	18

- * Over three-fifths (63%) of all respondents agree that attorneys have become more money-oriented and put fees before client needs, compared to slightly less than one-fifth (18%) who disagree.

86A. Attorneys have become more money-oriented and put fees before client – BY Age Group

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	58	23	19
36 to 49 years of age	60	20	20
50 to 65 years of age	63	20	17
Over 65 years of age	77	8	15

87. The public does not have confidence in the existing legal system

<u>Category</u>	<u>Percent</u>
Agree	72
Neither agree nor disagree	14
Disagree	14

- * Nearly three-quarters (72%) of all respondents agree that the public does not have confidence in the existing legal system, compared to 14% who disagree.

87A. The public does not have confidence in the existing legal system – BY Age Group

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	70	15	15
36 to 49 years of age	73	11	15
50 to 65 years of age	72	17	11
Over 65 years of age	71	14	15

88. In recent years, relationships between attorneys have become more adversarial

<u>Category</u>	<u>Percent</u>
Agree	77
Neither agree nor disagree	16
Disagree	7

* Over three-quarters (77%) of all respondents agree that, in recent years, relationships between attorneys have become more adversarial, compared to 7% who disagree.

88A. In recent years, relationships between attorneys have become more adversarial – BY Age Group

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	70	23	7
36 to 49 years of age	78	17	5
50 to 65 years of age	80	12	8
Over 65 years of age	79	14	7

89. Liberalization of business structures and disruptive technologies are set to bring greater change in law over the next two decades than we have seen in the last two centuries

<u>Category</u>	<u>Percent</u>
Agree	67
Neither agree nor disagree	28
Disagree	5

* Two-thirds (67%) of all respondents agree that liberalization of business structures and disruptive technologies are set to bring greater change in law over the next two decades than we have seen in the last two centuries, compared to only 5% who disagree.

89A. Liberalization of business structures and disruptive technologies are set to bring greater change in law over the next two decades than we have seen in the last two centuries – BY Age Group

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	58	38	4
36 to 49 years of age	65	29	6
50 to 65 years of age	72	24	4
Over 65 years of age	75	19	6

- 90. In the future, reciprocity (would allow Florida Bar members the ability to practice law in another state while also allowing that state bar's members to practice law in Florida) will soon become standard procedure for state bars**

<u>Category</u>	<u>Percent</u>
Agree	50
Neither agree nor disagree	34
Disagree	16

- * Half (50%) of all respondents agree that reciprocity will soon become standard procedure for state bars, compared to 16% who disagree.

- 90A. In the future, reciprocity (would allow Florida Bar members the ability to practice law in another state while also allowing that state bar's members to practice law in Florida) will soon become standard procedure for state bars – BY Age Group**

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	46	40	14
36 to 49 years of age	45	36	19
50 to 65 years of age	57	29	14
Over 65 years of age	52	30	19

- 91. There is somewhat of a disconnect between the study of law and the practice of law**

<u>Category</u>	<u>Percent</u>
Agree	70
Neither agree nor disagree	17
Disagree	13

- * Over two-thirds (70%) of all respondents agree that there is somewhat of a disconnect between the study of law and the practice of law, compared to 13% who disagree.

- 91A. There is somewhat of a disconnect between the study of law and the practice of law – BY Age Group**

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	73	12	15
36 to 49 years of age	70	18	12
50 to 65 years of age	71	16	13
Over 65 years of age	64	22	12

92. Please rate the following Florida Bar programs and activities by checking the blank under the term which best describes your opinion. Please note if you are unaware of a particular program or activity. Use the scale listed below for your responses:

- 1 not needed
2 questionable
3 desirable
4 highly desirable
5 unaware of

<u>Program or Activity</u>	<u>not needed percent</u>	<u>questionable percent</u>	<u>desirable percent</u>	<u>highly desirable percent</u>	<u>unaware of percent</u>
Annual Convention	13	24	43	9	11
Attorney Consumer Assistance Program (ACAP)	3	10	19	12	57
Bar <i>Journal</i> (magazine)	4	11	55	29	1
Bar <i>News</i> (newspaper)	4	7	51	37	<1
Board Certification	8	19	36	33	4
CLE Programs	1	4	37	57	<1
CLE Publications	2	6	42	49	1
Clients' Security Fund	2	7	32	32	27
Ethics Opinions	<1	2	37	58	2
Florida Bar Career Center	4	10	35	22	30
Florida Bar Committees	3	16	51	26	4
Florida Bar Sections	2	14	50	30	4
Florida Lawyers Assistance	2	7	44	15	32
Law Office Management Assistance Service (LOMAS)	4	16	24	21	35
Lawyer Referral Service	3	13	49	25	10
Lawyer Regulation	1	5	34	57	3
Lawyers Advising Lawyers	2	4	27	22	45
Lawyers Helping Lawyers	2	4	28	21	46
Legislation	2	10	40	41	7
Member Benefits	2	8	50	36	4
Public Information	2	8	38	38	14
Unlicensed Practice of Law	3	6	32	49	10
Vision 2016 Commission	5	5	14	6	70

* Ethics Opinions (95%), CLE Programs (94%), Lawyer Regulation (91%), CLE Publications (91%) and Bar *News* (88%) contain the highest percentage of desirable/highly desirable ratings.

* Annual Convention (37%) and Board Certification (27%) have the highest percentage of not needed/questionable ratings.

92A. Comparison between 2007 thru 2013 Membership Opinion Surveys – Rating of Florida Bar programs and activities as desirable or highly desirable

<u>Category</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Ethics Opinions	95	94	92	95
CLE Programs	95	96	94	94
CLE Publications	92	92	89	91
Lawyer Regulation	91	92	90	91
Bar <i>News</i> (newspaper)	89	90	91	88
Member Benefits	80	79	78	86
Bar <i>Journal</i> (magazine)	84	85	87	84
Legislation	80	80	78	81
Unlicensed Practice of Law	88	88	87	81
Florida Bar Sections	85	85	84	80
Florida Bar Committees	82	79	78	77
Public Information	76	78	74	76
Lawyer Referral Service	72	74	68	74
Board Certification	72	74	74	69
Clients' Security Fund	68	65	62	64
Florida Lawyers Assistance+	—	—	52	59
Florida Bar Career Center+	—	—	55	57
Annual Convention	48	50	53	52
Lawyers Helping Lawyers+	—	—	45	49
Lawyers Advising Lawyers+	—	17	21	49
Law Office Management	57	57	58	45
Assistance Service (LOMAS)				
Attorney Consumer Assistance	27	28	33	31
Program (ACAP)				
Vision 2016 Commission++	—	—	—	20

+ Indicates new category – was not asked in 2007 or 2009 surveys.

++ Indicates new category – was not asked in any previous survey.

* There is consistency throughout the years across the majority of Bar programs and activities on the percentage of respondents who rate these programs as either desirable or highly desirable.

DEMOGRAPHICS

93. In what COUNTY and STATE is your primary law practice?

<u>County</u>	<u>% of Survey Respondents</u>	<u>Actual Eligible Bar Membership %</u>
Miami-Dade	17	18
Broward	11	11
Palm Beach	9	9
Hillsborough	8	8
Orange	6	7
Duval	5	5
Pinellas	4	4
Leon	5	4
Lee	2	2
Sarasota	2	2
Alachua	1	1
Brevard	1	1
Collier	1	1
Escambia	1	1
Polk	1	1
Seminole	1	1
Volusia	1	1
Baker	0	<1
Bay	<1	<1
Bradford	<1	<1
Calhoun	0	<1
Charlotte	<1	<1
Citrus	<1	<1
Clay	<1	<1
Columbia	<1	<1
Desoto	0	<1
Dixie	0	<1
Flagler	<1	<1
Franklin	0	<1
Gadsden	<1	<1
Gilchrist	0	<1
Glades	0	<1
Gulf	0	<1
Hamilton	0	<1
Hardee	0	<1
Hernando	<1	<1
Highlands	<1	<1
Holmes	0	<1

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<u>County</u>	<u>% of Survey Respondents</u>	<u>Actual Eligible Bar Membership %</u>
Indian River	<1	<1
Jackson	0	<1
Jefferson	0	<1
Lafayette	0	<1
Lake	<1	<1
Levy	<1	<1
Liberty	0	<1
Manatee	<1	<1
Marion	<1	<1
Martin	<1	<1
Monroe	<1	<1
Nassau	<1	<1
Okaloosa	<1	<1
Okeechobee	0	<1
Osceola	<1	<1
Pasco	<1	<1
Putnam	<1	<1
Santa Rosa	<1	<1
St. Johns	<1	<1
St. Lucie	<1	<1
Sumter	<1	<1
Suwanee	0	<1
Taylor	<1	<1
Union	0	<1
Wakulla	0	<1
Walton	0	<1
Washington	0	<1
Out-of-state	11	13

* County percentages from returned questionnaires are very consistent with the actual statistics of The Florida Bar's membership.

94. What is your gender?

<u>Category</u>	<u>% of Respondents</u>	<u>Actual Eligible Bar Membership %</u>
Male	63	63
Female	37	37

* Over three-fifths (63%) of respondents in this survey, and in actual Florida Bar membership data, are male.

94A. What is your gender? – BY Age Group

<u>Source</u>	<u>AGE GROUP</u>			
	35 or under yrs. of age <u>Percent</u>	36 to 49 yrs. of age <u>Percent</u>	50 to 65 yrs. of age <u>Percent</u>	Over 65 yrs. of age <u>Percent</u>
Male	47	55	76	85
Female	53	45	24	15

* Over half (53%) of respondents 35 years of age or younger are female, while slightly over three-quarters (76%) of respondents between 50 and 65 years of age are male. A very large majority (85%) of respondents over 65 years of age are male.

95. What is your race or ethnic origin?

<u>Category</u>	<u>Percent</u>
White/Caucasian	84
Hispanic	9
African-American/Black	3
Asian/Pacific Islander	1
Other race/ethnicity	3

* A large majority (84%) of respondents report themselves as being White/Caucasian. The most frequently mentioned responses under the “Other” category are European-American and mixed race.

95A. Comparison between 2005 thru 2013 Membership Opinion Surveys – What is your race or ethnic origin?

<u>Category</u>	2005 Survey <u>Percent</u>	2007 Survey <u>Percent</u>	2009 Survey <u>Percent</u>	2011 Survey <u>Percent</u>	2013 Survey <u>Percent</u>
White/Caucasian	88	88	86	85	84
Hispanic	8	8	8	8	9
African-American/Black	2	2	3	3	3
Asian/Pacific Islander	1	<1	<1	1	1
Other race/ethnicity	<1	1	2	3	3

95B. What is your race or ethnic origin? – BY Age Group

<u>Source</u>	<u>AGE GROUP</u>			
	35 or under	36 to 49	50 to 65	Over 65
	yrs. of age <u>Percent</u>	yrs. of age <u>Percent</u>	yrs. of age <u>Percent</u>	yrs. of age <u>Percent</u>
White/Caucasian	75	81	93	99
Hispanic	13	11	5	1
African-American/Black	8	3	<1	0
Asian/Pacific Islander	2	2	<1	0
Other race/ethnicity	3	3	2	0

96. What is your age?

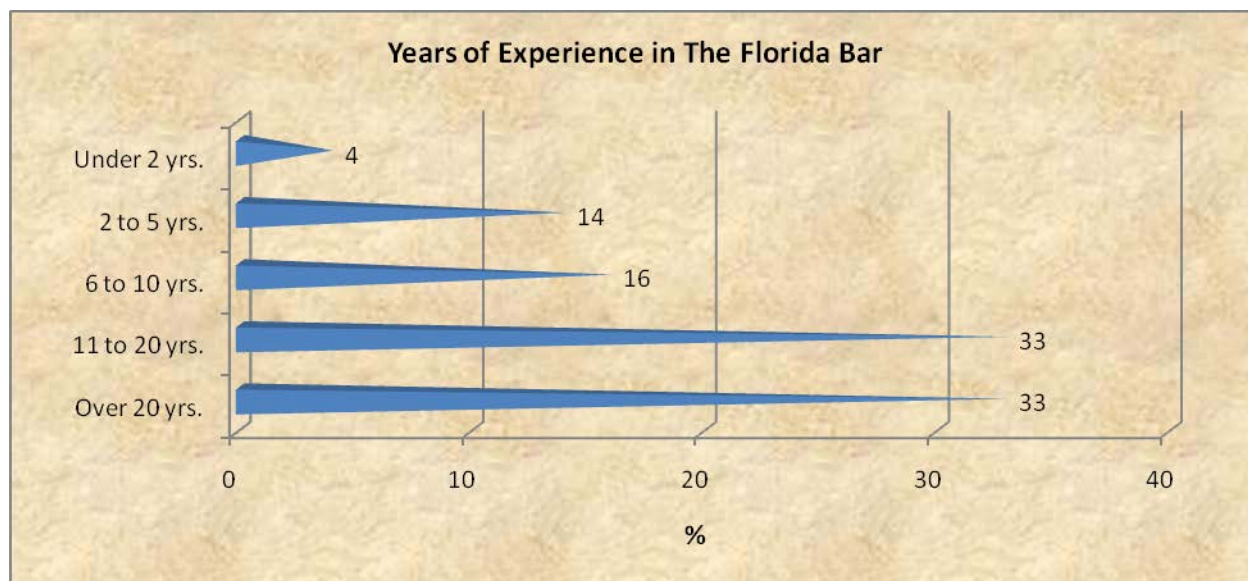
<u>Category</u>	<u>Percent</u>
35 years of age or younger	24
36 to 49 years of age	30
50 to 65 years of age	34
Over 65 years of age	12
Mean = 49 years of age	
Median = 48 years of age	
Range = 24 to 87 years of age	

* Just under one-quarter (24%) of respondents are 35 years of age or younger. Almost half (46%) of respondents are 50 years of age or older. The median age is 48.

97. Years of experience in The Florida Bar

<u>Category</u>	<u>Percent</u>
Under 2 years	4
2 to 5 years	14
6 to 10 years	16
11 to 20 years	33
Over 20 years	33
Mean = 18 years	
Median = 17 years	
Range = <1 to 63 years	

* Nearly two-thirds (66%) of all respondents have more than 10 years of experience as attorneys in The Florida Bar. The median years of experience in The Florida Bar is 17 years.



97A. Comparison between 2009 and 2013 Membership Opinion Surveys – Years of experience in The Florida Bar

<u>Category</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Under 2 years	3	4	4
2 to 5 years	17	16	14
6 to 10 years	17	16	16
11 to 20 years	30	32	33
Over 20 years	33	32	33

98. Please indicate your TOTAL ANNUAL INCOME BEFORE TAXES derived from the practice of law:

<u>Category</u>	<u>Percent</u>
Under \$50,000	19
\$50,000 to \$100,000	36
\$100,001 to \$150,000	22
\$150,001 to \$200,000	8
Over \$200,000	15
Median = \$100,000	
Range = \$0 to \$2,400,000	

* Over two-fifths (45%) of all respondents earned more than \$100,000 before taxes from legal work last year. Fifteen percent earned more than \$200,000. The median income is \$100,000 for the 2013 survey and it was

\$100,000 for the 2011 survey.

98A. Comparison between 2005 thru 2013 Membership Opinion Surveys – Please indicate your TOTAL ANNUAL INCOME BEFORE TAXES derived from the practice of law:

<u>Category</u>	<u>2005 Survey Percent</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>
Under \$50,000	11	7	11	17	19
\$50,000 to \$100,000	45	44	40	38	36
Over \$100,000	44	49	49	45	45

* A higher percentage of respondents in the 2013 survey (19%) report earning less than \$50,000.

98B. Please indicate your TOTAL ANNUAL INCOME BEFORE TAXES derived from the practice of law: – BY Employment Classification

<u>Category</u>	<u>Median Income</u>
Partner/Shareholder	\$165,000
Corporate Counsel	\$120,000
Sole Practitioner	\$ 90,000
Associate	\$ 75,000
State Government Attorney	\$ 55,000

* Partners report the highest income, while state government attorneys and associates report the lowest income.

98C. Please indicate your TOTAL ANNUAL INCOME BEFORE TAXES derived from the practice of law: – BY Gender and Race

<u>Gender</u>	<u>Median Income</u>
Male	\$120,000
Female	\$ 75,000

<u>Race</u>	<u>Median Income</u>
White/Caucasian	\$100,000
Hispanic	\$ 95,000
Other race/ethnicity	\$ 80,000
African-American/Black	\$ 80,000

* Male attorneys report a higher median income than female attorneys. Note that the average years of experience for a male attorney in this survey is 20 years, compared to an average of 12 years of experience

for the average female attorney.

98D. Comparison between 2007 thru 2013 Membership Opinion Surveys – Please indicate your TOTAL ANNUAL INCOME BEFORE TAXES derived from the practice of law:

<u>Category</u>	2007 Survey Median <u>Income</u>	2009 Survey Median <u>Income</u>	2011 Survey Median <u>Income</u>	2013 Survey Median <u>Income</u>
Partner/Shareholder	\$175,000	\$200,000	\$160,000	\$165,000
Corporate Counsel	\$110,000	\$125,000	\$119,000	\$120,000
Sole Practitioner	\$100,000	\$100,000	\$ 90,000	\$ 90,000
Associate	\$ 80,000	\$ 85,000	\$ 75,000	\$ 75,000
State Government Attorney	\$ 65,000	\$ 60,000	\$ 56,000	\$ 55,000

99. Please indicate your TOTAL HOUSEHOLD ANNUAL INCOME BEFORE TAXES:

<u>Category</u>	<u>Percent</u>
Under \$50,000	10
\$50,000 to \$100,000	27
\$100,001 to \$150,000	23
\$150,001 to \$200,000	14
Over \$200,000	26

Median = \$135,000
Range = \$0 to \$2,400,000

* Almost two-thirds (63%) of all respondents report a total household income of more than \$100,000 last year. The median household income is down from \$150,000 in the 2009 survey to \$140,000 in the 2011 survey and \$135,000 in the 2013 survey.

99A. Comparison between 2011 and 2013 Membership Opinion Surveys – Please indicate your TOTAL HOUSEHOLD ANNUAL INCOME BEFORE TAXES:

<u>Category</u>	2011 Survey <u>Percent</u>	2013 Survey <u>Percent</u>
Under \$50,000	9	10
\$50,000 to \$100,000	27	27
\$100,001 to \$150,000	22	23
\$150,001 to \$200,000	15	14
Over \$200,000	27	26

APPENDIX A:

Counties Comprising Regions

Counties Comprising Regions

North

Alachua
 Baker
 Bay
 Bradford
 Calhoun
 Citrus
 Clay
 Columbia
 Dixie
 Duval
 Escambia
 Flagler
 Franklin
 Gadsden
 Gilchrist
 Gulf
 Hamilton
 Hernando
 Holmes
 Jackson
 Jefferson
 Lafayette
 Lake
 Leon
 Levy
 Liberty
 Madison
 Marion
 Nassau
 Okaloosa
 Putnum
 St. Johns
 Santa Rosa
 Sumter
 Suwannee
 Taylor
 Union
 Volusia
 Wakulla
 Walton
 Washington

Central/Southwest

Brevard
 Charlotte
 Collier
 DeSoto
 Glades
 Hardee
 Hendry
 Highlands
 Hillsborough
 Indian River
 Lee
 Manatee
 Martin
 Monroe
 Okeechobee
 Orange
 Osceola
 Pasco
 Pinellas
 Polk
 St. Lucie
 Sarasota
 Seminole

Southeast

Broward
 Dade
 Palm Beach

APPENDIX B:

Questionnaire

The Florida Bar 2013 Membership Opinion Survey

This important survey is conducted every other year in order to acquire information that will help The Florida Bar better serve the needs of its members. Please complete all questions that apply to you by checking the appropriate response or by filling in the blank. Kindly check only one answer per question except where noted. Be assured that your responses are strictly confidential.

1. What is your legal occupation or classification?
(CHECK ONLY ONE RESPONSE)

Private Practice

- | | |
|--|---|
| <input type="checkbox"/> Managing partner | <input type="checkbox"/> Partner/shareholder |
| <input type="checkbox"/> Sole practitioner | <input type="checkbox"/> Practitioner with 1 or more associates |
| <input type="checkbox"/> Associate | <input type="checkbox"/> Other private practitioner |

Government Practice

- | | |
|--|--|
| <input type="checkbox"/> Judge | <input type="checkbox"/> Federal government attorney |
| <input type="checkbox"/> State government attorney | <input type="checkbox"/> Local government attorney |

Other Legal Position

- | | |
|--|--|
| <input type="checkbox"/> Corporate counsel | <input type="checkbox"/> Legal aid/legal service |
| <input type="checkbox"/> Other (_____) | |

2. What is the total number of attorneys employed in the firm or legal work place where you primarily practice? _____ attorney(s)

3. Please check any organization which sponsored a continuing legal education (CLE) seminar that you attended in the past year: (CHECK ALL THAT APPLY)

- | | |
|---|---|
| <input type="checkbox"/> The Florida Bar | <input type="checkbox"/> Law school |
| <input type="checkbox"/> American Bar Association | <input type="checkbox"/> Local or state bar |
| <input type="checkbox"/> For profit CLE provider | <input type="checkbox"/> The Fund |
| <input type="checkbox"/> In-house | <input type="checkbox"/> Other (_____) |

4. How did you first become aware of Florida Bar sponsored seminars that you attended in the past year? (CHECK ALL THAT APPLY -- IF YOU DID NOT ATTEND A FLORIDA BAR SPONSORED SEMINAR, SKIP TO 6)

- | | |
|---|---|
| <input type="checkbox"/> Direct mail form | <input type="checkbox"/> Law firm/word of mouth |
| <input type="checkbox"/> E-mail | <input type="checkbox"/> Telephone |
| <input type="checkbox"/> Florida Bar <i>News</i> ad | <input type="checkbox"/> Website |
| <input type="checkbox"/> Florida Bar <i>News</i> insert | <input type="checkbox"/> Other (_____) |

5. Please rate the general quality of continuing legal education seminars sponsored by The Florida Bar:

- | | |
|------------------------------------|-------------------------------|
| <input type="checkbox"/> Excellent | <input type="checkbox"/> Fair |
| <input type="checkbox"/> Good | <input type="checkbox"/> Poor |

6. What is your primary reason for attending CLE seminars offered by organizations other than The Florida Bar? (CHECK ONLY ONE RESPONSE)

- ☐ Topic/subject
☐ Convenience
☐ Florida Bar seminars are too expensive
☐ I am an out-of-state practitioner
☐ I receive my CLE in-house
☐ Lack of available relevant courses offered by The Florida Bar
☐ Quality of other seminar
☐ Other (_____)

7. Which of the following formats for receiving CLE do you prefer? (CHECK ALL THAT APPLY)

- | | |
|---|---|
| <input type="checkbox"/> CD format | <input type="checkbox"/> Live video webcast |
| <input type="checkbox"/> DVD format | <input type="checkbox"/> MP3 format |
| <input type="checkbox"/> Live audio webcast | <input type="checkbox"/> 24/7 on-demand |
| <input type="checkbox"/> Live presentation | <input type="checkbox"/> Other (_____) |

8. From what provider(s) do you currently purchase legal publications? (CHECK ALL THAT APPLY)

- | | |
|---|---|
| <input type="checkbox"/> The Florida Bar | <input type="checkbox"/> Lexis-Nexis (non Florida Bar publications) |
| <input type="checkbox"/> American Bar Association | <input type="checkbox"/> Other state bar association |
| <input type="checkbox"/> Aspen Publishing | <input type="checkbox"/> West |
| <input type="checkbox"/> James Publishing | <input type="checkbox"/> Other provider (_____) |
- ☐ I do not purchase legal publications (SKIP TO 10)

9. What is your primary reason for subscribing to legal publications offered by organizations other than The Florida Bar? (CHECK ONLY ONE RESPONSE)

- ☐ Topic/subject
☐ Florida Bar publications are too expensive
☐ Florida Bar updates are not provided in a timely manner
☐ I am an out-of-state practitioner
☐ Lack of available publications offered by The Florida Bar
☐ Publications are of higher quality
☐ Other (_____)
- ☐ I only subscribe to Florida Bar legal publications

10. In general, how do you rate The Florida Bar as an advocate for the legal profession?

() Excellent
() Good

() Fair
() Poor

11. Compared to two years ago, would you say your opinion towards The Florida Bar has...?

() Become more positive
() Remained the same (SKIP TO 13)

() Become more negative

12. If your opinion about The Florida Bar has changed, please briefly state why:

13. Please rate The Florida Bar's progress in each of the following priority strategic planning objectives:

	<u>Excellent</u>	<u>Good</u>	<u>Fair</u>	<u>Poor</u>	<u>Don't Know/ No Opinion</u>
a. Ensure the Judicial System, a Coequal Branch of Government, is Fair, Impartial, Adequately Funded and Open to All	()	()	()	()	()
b. Enhance the Legal Profession and the Public's Trust and Confidence in Attorneys and the Justice System	()	()	()	()	()
c. Strive for Equal Access to and Availability of Legal Services	()	()	()	()	()
d. Enhance and Improve the Value of Florida Bar Membership and the Bar's Relationship With Its Members	()	()	()	()	()
e. Continue to Encourage and Promote Diversity and Inclusion in All Aspects of the Profession and the Justice System	()	()	()	()	()

14. What do you believe are the three most serious problems faced by the legal profession today? (PLEASE CHECK UP TO THREE RESPONSES)

- | | |
|--|--|
| <input type="checkbox"/> Access to the Courts | <input type="checkbox"/> Lawyer advertising |
| <input type="checkbox"/> Affordability of legal services | <input type="checkbox"/> Over-emphasis on billable hours |
| <input type="checkbox"/> Client expectations | <input type="checkbox"/> Poor public perception |
| <input type="checkbox"/> Court overload | <input type="checkbox"/> Quality of beginning attorneys |
| <input type="checkbox"/> Difficult economic times | <input type="checkbox"/> Quality of the judiciary |
| <input type="checkbox"/> Frivolous lawsuits | <input type="checkbox"/> Threat to judicial independence |
| <input type="checkbox"/> Lack of appropriate judicial system funding | <input type="checkbox"/> Too many attorneys |
| <input type="checkbox"/> Lack of ethics/professionalism | <input type="checkbox"/> Other (_____) |

15. In the next five years, which of the following issues do you feel will have the greatest impact on the legal profession? (PLEASE CHECK ONLY ONE RESPONSE)

- | | |
|--|--|
| <input type="checkbox"/> Access/affordability of legal resources | <input type="checkbox"/> Technology |
| <input type="checkbox"/> Competition from non-attorneys | <input type="checkbox"/> The economy |
| <input type="checkbox"/> Lack of appropriate judicial system funding | <input type="checkbox"/> Threat to judicial independence |
| <input type="checkbox"/> Oversaturation of attorneys | <input type="checkbox"/> Tort reform |
| <input type="checkbox"/> Public perception | <input type="checkbox"/> Other (_____) |

16. What are the three most significant challenges/concerns you personally face as an attorney? (PLEASE CHECK UP TO THREE RESPONSES)

- | | |
|--|---|
| <input type="checkbox"/> Balancing family and work | <input type="checkbox"/> Keeping up with new technology |
| <input type="checkbox"/> Billable hours | <input type="checkbox"/> Lack of available employment opportunities |
| <input type="checkbox"/> Client expectations | <input type="checkbox"/> Lack of business |
| <input type="checkbox"/> Frivolous lawsuits | <input type="checkbox"/> Lack of ethics/professionalism |
| <input type="checkbox"/> High stress | <input type="checkbox"/> Net revenue |
| <input type="checkbox"/> Interaction with other attorneys | <input type="checkbox"/> Retirement planning |
| <input type="checkbox"/> Interaction with the judiciary | <input type="checkbox"/> Time management |
| <input type="checkbox"/> Keeping up with new developments in law | <input type="checkbox"/> Other (_____) |

17. Please list the three most important issues that you would like to see The Florida Bar concentrate its efforts on in the next few years: (PLEASE CHECK UP TO THREE RESPONSES)

- ☐ Be more responsive to the small firm/solo practitioner
- ☐ Continue efforts to preserve judicial independence
- ☐ Enhance the value of Florida Bar membership
- ☐ Explore ways to increase diversity within the legal profession
- ☐ Increase professionalism efforts
- ☐ Increase public perception efforts
- ☐ Seek tougher standards on lawyer advertising
- ☐ Strive for equal access and availability of legal services
- ☐ Stronger discipline for lawyer theft
- ☐ Support efforts to secure adequate judicial system funding
- ☐ Technology training and tips
- ☐ Other (_____)

18. Do you believe that lawyer advertising affects the public's view of lawyers and the legal profession?

- ☐ Yes, favorably
☐ No

☐ Yes, negatively

19. Which form of lawyer advertising do you believe affects the public's view of lawyers and the legal profession most negatively? (CHECK ONLY ONE RESPONSE)

- ☐ Billboards
☐ Direct Mail
☐ Internet/Social Media
☐ Magazines
☐ Mobile ads (e.g. bus, taxi)

- ☐ Newspapers
☐ Radio
☐ Television
☐ Yellow Pages

☐ None of the above

20. What is your feeling about the current restrictions on lawyer advertising in Florida?

- ☐ They are too restrictive
☐ They are balanced

☐ They are too liberal

21. Does your firm or legal office advertise?

☐ Yes

☐ No **(SKIP TO 23)**

22. How does your firm or legal office advertise? (CHECK ALL THAT APPLY)

- ☐ Billboards
☐ Direct mail
☐ Internet webpage
☐ Magazines
☐ Newspapers

- ☐ Radio
☐ Social media
☐ Television
☐ Yellow Pages (other than 1 line name of firm)

23. What is your evaluation of the competence and fitness of judges in your region of the state?

- ☐ Excellent
☐ Good

- ☐ Fair
☐ Poor

24. In general, do you feel that the legal profession, as a career, is:

- ☐ Becoming much more desirable
☐ Becoming somewhat more desirable
☐ Staying about the same

- ☐ Becoming somewhat less desirable
☐ Becoming much less desirable

25. Over the past five years, do you feel that the public's view of lawyers and the legal profession has become more or less favorable?

- () More favorable (Reason: _____)
() Less favorable (Reason: _____)
() Remained the same

26. In your opinion, what is the best way to improve the public's view of lawyers and the legal profession? (CHECK ONLY ONE RESPONSE)

- () Greater number of positive news stories about lawyers
() Increased prosecution of lawyers for ethics violations
() Maintaining quality within the judiciary
() More emphasis on lawyer professionalism programs
() Public education about the legal system
() Stricter regulation of lawyer advertising
() Other (_____))
() Public perception regarding lawyers and the legal profession cannot be significantly changed

27. All things considered, how do you feel about your legal career at this time?

- () Very satisfied (SKIP TO 29) () Somewhat unsatisfied
() Somewhat satisfied (SKIP TO 29) () Very unsatisfied

28. What is your primary source of dissatisfaction? (CHECK ONLY ONE RESPONSE)

- () Client expectations () Lack of civility/professionalism
() Hours required at office () Lack of quality cases
() Interaction with judiciary () Not enough business
() Job burnout () Personal stress
() Lack of available job opportunities () Salary
() Other (_____))

29. During the past two years, how has the economy affected your law practice?

- () I have had increased business/profitability () I have had decreased business/profitability
() My practice has remained about the same
() The economy does not impact my practice

30. In relation to the current economic downturn, compared to other businesses, would you say your firm or legal office is:

- () Recovering at a faster pace () Recovering at a slower pace
() Recovering at the same pace () Not recovering at all

- () Downturn has had no significant impact on my firm or legal practice
31. **In 2013, did your firm or legal office institute any of the following? (CHECK ALL THAT APPLY)**
- | | |
|---|------------------------------------|
| () Adjustments of billing rates | () Non-lawyer staff hiring freeze |
| () Delay of lawyer salary increases | () Non-lawyer staff layoffs |
| () Elimination of lawyer bonuses | () Offshore legal work |
| () Elimination of non-lawyer bonuses | () Offshore non-lawyer functions |
| () Increase in partner capital contributions | () Outsource legal work |
| () Lawyer hiring freeze | () Outsource non-lawyer functions |
| () Lawyer layoffs | () Renegotiation of office leases |
| () New lawyer offers retracted | () Use of contract lawyers |
32. **When do you think the economy will improve for the legal profession?**
- | | |
|----------|----------|
| () 2014 | () 2016 |
| () 2015 | |
- () I do not anticipate the economy to improve for the legal profession in the near future
33. **Have you considered, or are you currently considering, transitioning to a different career/different field of practice or starting your own firm? (CHECK ALL THAT APPLY)**
- () Yes, to a different career
- () Yes, to a different field of practice
- () Yes, I am considering starting my own firm
- () No
34. **How much stress do you experience in the practice of law?**
- | | |
|----------------------------|------------------------------|
| () A great deal of stress | () Very little or no stress |
| () Some stress | |
35. **How many weeks of vacation did/will you take in 2013?**
- | | |
|-----------------------|-----------------------|
| () No vacation taken | () 3 weeks |
| () Less than 1 week | () 4 weeks |
| () 1 week | () More than 4 weeks |
| () 2 weeks | |
36. **What was your primary reason for not taking more vacation in 2013? (CHECK ONLY ONE RESPONSE)**
- | | |
|--------------------------------|----------------------------|
| () Did not feel the need to | () Pressure from clients |
| () Family scheduling problems | () Pressure from employer |
| () Financial limitations | () Time constraints |
- () I am satisfied with the amount of vacation taken

37. Have you accessed The Florida Bar's website (www.FloridaBar.org)?

() Yes (SKIP TO 39)

() No

38. What is your primary reason for not accessing the Bar's website?
(CHECK ONLY ONE RESPONSE AND THEN SKIP TO 43)

() Not interested/do not need to

() Unaware of website

() Too busy

() Other (_____)

39. During a typical month, how many times do you visit the Bar's website?

() None

() 3 to 4 times

() Once

() 5 to 10 times

() Twice

() More than 10 times

40. Did you encounter any problems when recently visiting The Florida Bar's website?

() Yes

() No

(If Yes, please briefly describe any problem(s): _____

_____)

41. Which of the following services on The Florida Bar's website have you found to be useful?
(CHECK ALL THAT APPLY)

() Address update

() Homepage announcements

() Attorney search/Find a lawyer

() Lawyers Helping Lawyers

() Career Center

() Legal links

() CLE information/status

() LOMAS

() Ethics opinions

() Member benefits

() Florida Bar *Journal*

() Paying for services (e.g. CLE, dues)

() Florida Bar *News*

() Post CLE hours

() Free legal research (Fastcase)

() Rules Regulating The Florida Bar

() Other (_____)

42. Please list any features, not currently on the Bar's website, that you would like to see added in the near future:

43. Which office suite is on the computer you primarily use for legal work?

- | | |
|---|--|
| <input type="checkbox"/> FreeOffice | <input type="checkbox"/> Microsoft Office 2013 |
| <input type="checkbox"/> Google Docs | <input type="checkbox"/> Office for Mac |
| <input type="checkbox"/> Microsoft Office 2007 or earlier | <input type="checkbox"/> OpenOffice |
| <input type="checkbox"/> Microsoft Office 2010 | <input type="checkbox"/> Other (_____) |

44. Which operating system is on the computer you primarily use for legal work?

- | | |
|--|--|
| <input type="checkbox"/> Google Chrome | <input type="checkbox"/> Windows Vista |
| <input type="checkbox"/> Mac OS | <input type="checkbox"/> Windows 7 |
| <input type="checkbox"/> Windows ME | <input type="checkbox"/> Windows 8 |
| <input type="checkbox"/> Windows XP | <input type="checkbox"/> Other (_____) |

45. Which Internet Browser is utilized most on the computer you primarily use for legal work?

- | | |
|--|--|
| <input type="checkbox"/> Google Chrome | <input type="checkbox"/> Mozilla Firefox |
| <input type="checkbox"/> Microsoft Internet Explorer | <input type="checkbox"/> Safari |
| <input type="checkbox"/> Other (_____) | |

46. Which case management program do you primarily use?

- | | |
|--|--|
| <input type="checkbox"/> Abacus | <input type="checkbox"/> ProLaw |
| <input type="checkbox"/> Amicus | <input type="checkbox"/> Time Matters |
| <input type="checkbox"/> Client Profiles | <input type="checkbox"/> Other (_____) |
| <input type="checkbox"/> I do <u>not</u> use a case management program | |

47. Which document management system do you primarily use?

- | | |
|---|--|
| <input type="checkbox"/> NetDocuments | <input type="checkbox"/> Worldox |
| <input type="checkbox"/> PinPoint | <input type="checkbox"/> Other (_____) |
| <input type="checkbox"/> I do <u>not</u> use a document management system | |

48. Which litigation support software do you primarily use?

- | | |
|--|--|
| <input type="checkbox"/> CaseMap | <input type="checkbox"/> Lexbe |
| <input type="checkbox"/> Concordance | <input type="checkbox"/> MasterFile |
| <input type="checkbox"/> EDGE | <input type="checkbox"/> Nextpoint |
| <input type="checkbox"/> IPRO eReview | <input type="checkbox"/> Other (_____) |
| <input type="checkbox"/> I do <u>not</u> use litigation support software | |

49. Which presentation software do you primarily use?

- | | |
|--|---|
| <input type="checkbox"/> Google Drive Presentation | <input type="checkbox"/> Sanction |
| <input type="checkbox"/> Microsoft PowerPoint | <input type="checkbox"/> Trial Director |
| <input type="checkbox"/> PowToon | <input type="checkbox"/> Other (_____) |
- ☐ I do not use a presentation software program

50. Which voice recognition software do you primarily use?

- | | |
|--|---|
| <input type="checkbox"/> Dragon | <input type="checkbox"/> Windows Speech Recognition |
| <input type="checkbox"/> Talking Desktop | <input type="checkbox"/> Other (_____) |
- ☐ I do not use a voice recognition software program

51. Which of the following statements best represents your firm or legal office's scanning policy?

- ☐ Just about everything is scanned and stored
- ☐ About half of all items received are scanned and stored
- ☐ Scanning is performed for only a few specific cases
- ☐ Scanning is rarely/never performed

52. Which type of smartphone do you currently use?

- | | |
|---------------------------------------|----------------------------------|
| <input type="checkbox"/> Android | <input type="checkbox"/> LG |
| <input type="checkbox"/> Apple iPhone | <input type="checkbox"/> Samsung |
| <input type="checkbox"/> Blackberry | <input type="checkbox"/> Windows |
- ☐ Other (_____)
- ☐ I do not use a smartphone

53. Which tablet(s) do you currently use? (CHECK ALL THAT APPLY)

- | | |
|--|--|
| <input type="checkbox"/> Android-based | <input type="checkbox"/> Nook |
| <input type="checkbox"/> Apple iPad | <input type="checkbox"/> Windows 8-based |
| <input type="checkbox"/> Kindle Fire | <input type="checkbox"/> Other (_____) |
- ☐ I do not use a tablet

**54. Please indicate whether your firm or legal office provides attorneys with any of the following:
(CHECK ALL THAT APPLY)**

- | | |
|---|---|
| <input type="checkbox"/> Laptop computer | <input type="checkbox"/> Tablet PC (iPad) |
| <input type="checkbox"/> Mobile data plan | <input type="checkbox"/> Smartphone (iPhone, Android, etc.) |

55. Have you ever accessed The Florida Bar's website from your smartphone or tablet?

- ☐ Yes (Which area(s) of the site? _____)
- ☐ No

56. The Florida Bar recently introduced apps (compatible with iPhone, iPad, Android and Blackberry devices) to provide the content of The Florida Bar *News*, check CLE status and post hours, and use the Bar's Master Calendar (with the ability to add events to your calendar). What is the likelihood that you will utilize these apps?

	Have Already <u>Used It</u>	Plan to <u>Use It</u>	Do Not Plan to <u>Use It</u>
Florida Bar <i>News</i> app	()	()	()
CLE status app	()	()	()
Master calendar app	()	()	()

57. Please list any other potential Smartphone apps that you would like to see The Florida Bar develop in the near future:

58. What can The Florida Bar accomplish through technology to make your law practice more effective, efficient or convenient?

59. Please indicate your professional and personal participation in the following social networking/online communities. (CHECK ALL THAT APPLY)

	Use <u>Professionally</u>	Use <u>Personally</u>
Facebook	()	()
Google+	()	()
Legal OnRamp	()	()
Legally Minded (ABA)	()	()
Linked in	()	()
Martindale-Hubbell Connected	()	()
MySpace	()	()
Pinterest	()	()
Twitter	()	()
YouTube	()	()
Other (_____)	()	()

() I do not participate in any social network/online communities

60. In January 2013, The Florida Bar set up a Facebook page and a Twitter feed for announcements and events. Before today, did you previously know about the Bar's Facebook and Twitter presence?

() Yes, I was aware about the Facebook page
 () Yes, I was aware about the Twitter feed
 () No, I was not aware of either

61. How likely are you to "Like" The Florida Bar's Facebook page, "Follow" its Twitter feed, or participate in other types of social media platforms with The Florida Bar?

() Very likely () Somewhat unlikely
 () Somewhat likely () Very unlikely
 () Neither likely nor unlikely

62. If The Florida Bar began using Pinterest, YouTube or Google+, how likely would you be to participate in those social media platforms to access Florida Bar information?

() Very likely () Somewhat unlikely
 () Somewhat likely () Very unlikely
 () Neither likely nor unlikely

63. Please list any items that you would you like to see The Florida Bar post in the future via social media?

64. Please indicate how valuable the following Florida Bar member benefit programs are to you:

<u>Member Benefit</u>	<u>very valuable</u>	<u>somewhat valuable</u>	<u>not valuable</u>	<u>unaware of</u>
Bank of America credit cards	()	()	()	()
Car rental discounts	()	()	()	()
Corporate Creations	()	()	()	()
Fastcase subscription service	()	()	()	()
FedEx/UPS delivery services	()	()	()	()
FLMIC	()	()	()	()
FormsPass	()	()	()	()
Hotel discounts	()	()	()	()
Insurance (health/life/disability)	()	()	()	()
LawPay merchant account	()	()	()	()
LexisNexis	()	()	()	()
Medjet Assist	()	()	()	()
ProDoc	()	()	()	()
RPost registered email service	()	()	()	()
Staples Business Advantage	()	()	()	()
Tabs3 trust accounting software	()	()	()	()

65. Please list any other membership benefits you would like to see added in the near future:

66. How do you generally obtain information about Florida Bar programs, services, and activities?
(CHECK ALL THAT APPLY)

- | | |
|---------------------|---------------------|
| () Bar <i>News</i> | () Colleagues |
| () Bar website | () E-mail/mailings |
| () Call Bar office | () Other (_____) |

() I am not interested in obtaining this information

67. How would you describe your current level of activity in The Florida Bar's various programs, services, and activities?

- | | |
|-------------------------------------|-------------------------|
| () Extremely involved (SKIP TO 69) | () Rarely involved |
| () Somewhat involved | () Not involved at all |

68. What is your primary reason for not being more involved with Florida Bar programs, services, or activities? (PLEASE CHECK ONLY ONE RESPONSE)

- | | |
|---|--|
| <input type="checkbox"/> No interest | <input type="checkbox"/> Lack of information on them |
| <input type="checkbox"/> Time constraints | <input type="checkbox"/> No relevant opportunities |
| <input type="checkbox"/> Commitment to Voluntary Bar activities | <input type="checkbox"/> Out-of-state practitioner |
| <input type="checkbox"/> Financial reasons | <input type="checkbox"/> Retired/semi-retired |
| <input type="checkbox"/> Have other commitments | <input type="checkbox"/> Other (_____) |

69. How would you rate The Florida Bar in its encouragement and accomplishment of diversity and inclusion across all of aspects of practice within the legal profession?

- | | |
|------------------------------------|-------------------------------------|
| <input type="checkbox"/> Excellent | <input type="checkbox"/> Poor |
| <input type="checkbox"/> Good | <input type="checkbox"/> No opinion |
| <input type="checkbox"/> Fair | |

70. Did you attend the 2013 Florida Bar Annual Convention in Boca Raton?

- | | |
|---|-----------------------------|
| <input type="checkbox"/> Yes (SKIP TO 73) | <input type="checkbox"/> No |
|---|-----------------------------|

71. What is your primary reason for not attending the Annual Convention? (CHECK ONLY ONE RESPONSE)

- | | |
|---|---|
| <input type="checkbox"/> Busy schedule | <input type="checkbox"/> Distance to meeting/cost of travel |
| <input type="checkbox"/> Cost of registration | <input type="checkbox"/> Meeting not beneficial to me |
| <input type="checkbox"/> Did not know about it | <input type="checkbox"/> Out of state practitioner |
| <input type="checkbox"/> Did not see any CLE programs of interest | <input type="checkbox"/> Other (_____) |

72. Are there any types of programs or events that could be added to the Annual Convention that would make you more likely to attend? (PLEASE SELECT ONE RESPONSE AND SKIP TO 75)

- | |
|---|
| <input type="checkbox"/> Yes (Please describe: _____) |
| <input type="checkbox"/> No |

73. Overall, how would you rate the 2013 Florida Bar Annual Convention?

- | | |
|------------------------------------|-------------------------------|
| <input type="checkbox"/> Excellent | <input type="checkbox"/> Fair |
| <input type="checkbox"/> Good | <input type="checkbox"/> Poor |

74. Did you utilize The Florida Bar's Annual Convention App on your tablet or smartphone?

- () Yes, I found it to be useful
 () Yes, but I did not find it to be useful (please explain: _____)
 () No
 () Never heard of it

75. Please list any suggestions you may have for improving future annual conventions.

76. Does your firm or legal office currently have ready access to video conferencing?

- () Yes () No
 () Planning to have in the very near future

77. Over the past 12 months, how often did you make an appearance in any type of Court?

<u>Type of Appearance</u>	<u>None</u>	<u>1 to 2 Times</u>	<u>3 to 5 Times</u>	<u>6 to 10 Times</u>	<u>Over 10 Times</u>
In-person appearance	()	()	()	()	()
Via telephone	()	()	()	()	()
Via video conference	()	()	()	()	()
Other (_____)	()	()	()	()	()

78. What is your level of knowledge of The Florida Bar Foundation?

- () I am well aware of it
 () I am somewhat aware of it
 () I am not aware of it

79. In the past 12 months, without fee or expectation of fee, did you...? (CHECK ALL THAT APPLY)

- ☐ Provide free legal services to people of limited means
- ☐ Provide free legal services to organizations that address the needs of the poor
- ☐ Provide free legal services to people or organizations seeking to secure or protect civil rights, civil liberties or public rights
- ☐ Provide free legal services for a charitable, civic, religious, educational or other nonprofit organization
- ☐ I did not handle any pro bono cases (**SKIP TO 81**)

**80. What is your primary reason for conducting pro bono work?
(CHECK ONE RESPONSE AND SKIP TO 82)**

- | | |
|--|--|
| <input type="checkbox"/> Career enhancement | <input type="checkbox"/> Personal satisfaction |
| <input type="checkbox"/> Employer encouragement/policy | <input type="checkbox"/> Potential future contacts and referrals |
| <input type="checkbox"/> Faith-based commitment | <input type="checkbox"/> Professional responsibility |
| <input type="checkbox"/> Gain exposure in the community at-large | <input type="checkbox"/> Required by employer |
| <input type="checkbox"/> Opportunity to enhance legal skills | <input type="checkbox"/> Other (_____) |

**81. What are your primary reasons for not performing pro bono work?
(CHECK ONE RESPONSE AND SKIP TO 83)**

- | | |
|---|---|
| <input type="checkbox"/> Family commitments | <input type="checkbox"/> Lack of support from firm/office |
| <input type="checkbox"/> Government job does not allow pro bono | <input type="checkbox"/> Not interested |
| <input type="checkbox"/> Have a public service oriented job | <input type="checkbox"/> Time constraints |
| <input type="checkbox"/> Haven't found appropriate matters | <input type="checkbox"/> Unawareness of how to get involved |
| <input type="checkbox"/> Other (_____) | |

82. From where are your pro bono cases generally referred? (CHECK ALL THAT APPLY)

- ☐ Referred by a family member or friend
- ☐ Referred by a legal services pro bono program
- ☐ Referred by a local bar association or an independent pro bono program
- ☐ Referred by a religious affiliation
- ☐ Referred by cold call from a potential client
- ☐ Referred by your employer
- ☐ Other (_____)

Please respond to each of the following statements by checking the box that best describes your opinion.

		Strongly <u>Agree</u>	Slightly <u>Agree</u>	Neither Agree nor Disagree	Slightly <u>Disagree</u>	Strongly <u>Disagree</u>
83.	The Florida Bar is a supportive and cohesive organization that is interested in the well being of its members.	()	()	()	()	()
84.	The Florida Bar is responsive to the needs of its members.	()	()	()	()	()
85.	The Florida Bar promotes high standards of ethics and competence in the legal profession.	()	()	()	()	()
86.	Attorneys have become more money oriented and put fees before client needs.	()	()	()	()	()
87.	The public does not have confidence in the existing legal system.	()	()	()	()	()
88.	In recent years, relationships between attorneys have become more adversarial.	()	()	()	()	()
89.	Liberalization of business structures and disruptive technologies are set to bring greater change in law over the next two decades than we have seen in the last two centuries. (as per Richard Susskind, Tomorrow's Lawyers).	()	()	()	()	()
90.	In the future, reciprocity (would allow Florida Bar members the ability to practice law in another state while also allowing that state bar's members to practice law in Florida) will soon become standard procedure for state bars.	()	()	()	()	()
91.	There is somewhat of a disconnect between the study of law and the practice of law.	()	()	()	()	()

92. Please rate the following Florida Bar programs and activities by checking the blank under the term which best describes your opinion. Use the categories listed below for your responses:

	<u>Program or Activity</u>	<u>not needed</u>	<u>questionable</u>	<u>desirable</u>	<u>highly desirable</u>	<u>unaware of</u>
a.	Annual Convention	()	()	()	()	()
b.	Attorney Consumer Assistance Program (ACAP)	()	()	()	()	()
c.	Bar <i>Journal</i> (magazine)	()	()	()	()	()
d.	Bar <i>News</i> (newspaper)	()	()	()	()	()
e.	Board Certification	()	()	()	()	()
f.	CLE Programs	()	()	()	()	()
g.	CLE Publications	()	()	()	()	()
h.	Clients' Security Fund	()	()	()	()	()
i.	Ethics Opinions	()	()	()	()	()
j.	Florida Bar Career Center	()	()	()	()	()
k.	Florida Bar Committees	()	()	()	()	()
l.	Florida Bar Sections	()	()	()	()	()
m.	Florida Lawyers Assistance	()	()	()	()	()
n.	Law Office Management Assistance Service (LOMAS)	()	()	()	()	()
o.	Lawyer Referral Service	()	()	()	()	()
p.	Lawyer Regulation	()	()	()	()	()
q.	Lawyers Advising Lawyers	()	()	()	()	()
r.	Lawyers Helping Lawyers	()	()	()	()	()
s.	Legislation	()	()	()	()	()
t.	Member Benefits	()	()	()	()	()
u.	Public Information	()	()	()	()	()
v.	Unlicensed Practice of Law	()	()	()	()	()
w.	Vision 2016 Commission	()	()	()	()	()

DEMOGRAPHICS

93. In what COUNTY and STATE is your primary law practice?

_____ County _____ State

94. What is your gender?

() Male

() Female

95. What is your race or ethnic origin?

() African-American/Black

() Hispanic

() Asian

() White/Caucasian

() Other (_____)

96. What is your age?

97. In what year were you admitted to The Florida Bar?

98. Please indicate your TOTAL INCOME BEFORE TAXES derived from the practice of law:

\$_____

99. Please indicate your TOTAL HOUSEHOLD INCOME BEFORE TAXES:

\$_____

Thank you for completing this survey. To ensure confidentiality, please fold the questionnaire so that the Bar's address appears on the outside, staple the survey, and mail it back to the Bar. Once again, thank you for your time and cooperation.

**** REMEMBER TO REMOVE YOUR NAME LABEL ****