

## ***Top Ten Ways to Make the Magic Happen Through Your Leadership***

- 10**-Convert them with kindness (No killin' required! "Please", "Thank you" & "You're welcome" can be simply magical when others are used to directives).
- 9**-Get Out of The Battle of the Busy (Stop asking about being busy or replying with "I'm busy". Focus on being productive and engaged).
- 8**-Lessen defenses, heighten discovery (Use "What?" & "How?" to create conversations over "Why?", which encourages defensiveness when asked repeatedly in quick conversations. This is unlike Mr. Higer's messaging on remembering *Why* one became a lawyer, as that *Why* drives reflection).
- 7**-Drive the CARS of conversation (Start with C - Considering, A - Appreciating, R - Respecting, and S - Since to show others in your thoughts).
- 6**-Consider someone else' perspective first (This allows you to respond with thoughtful ideas/replies, versus reacting with quickness/thoughtlessness).
- 5**-Know Your smile & sincerity = best assets (Give a smile and often get a smile...and none of these tips work without sincerity!).
- 4**- Be WISER (Use W - Well, I - Improve, S - State the gap, E - Expectations, and R - Resources/Reality check as your agenda with people, committees and in reviews).
- 3**-Implement the "Respectful Rule" over the Golden Rule (Treat people the way they want to be treated versus how you want to be treated - we are different).
- 2** -Stop believing change is tough (Instead know that you are tougher than the change, and your members are tougher than the change! No maybe or kind of!).
- 1**-Control the "Control-ables" (You can control you, not your Bar members or the outcomes. Focus on being grateful for what is and not hateful for what is not!).

