



THE FLORIDA BAR

Results of the 2017 Membership Opinion Survey

December 2017

INTRODUCTION

The Florida Bar is one of the largest unified state bars in the United States. After starting out with fewer than 4,000 members in 1950, Bar membership has expanded to over 100,000 members in 2015. Because of this fast-growing membership, the Bar conducts a survey every two years on the attitudes and opinions of its membership in order to set goals and objectives for the future.

In September 2017, The Florida Bar's Department of Research, Planning & Evaluation gathered opinions from numerous leaders within The Florida Bar, as to what the appropriate subjects should be for the 2017 survey. After extensive research, questions were developed by Mike J. Garcia, director of Research, Planning & Evaluation.

In November 2017, The Florida Bar sent an online survey link to a random sample of 3,572 in-state and out-of-state, eligible members. By the cut-off date of November 24, the Bar had received 916 completed questionnaires, for a response rate of 26%. This response rate is quite acceptable for this type of lengthy online survey.

Quality control methods were then applied to the returned surveys, all data was edited for accuracy and completeness, and the appropriate statistical tests were then applied through SPSS by the director of Research, Planning & Evaluation. Open-ended questions were copied verbatim and then coded, categorized and analyzed by the director.

SAMPLE

For the 2017 survey, a sample of 3,572 members was randomly selected from a master list of all Florida Bar members in good standing. Although 916 questionnaires were returned, not all questions were answered by all respondents. Therefore, some percentages are based upon the actual number of individuals who responded to that particular question.

For this sample, the error of estimation rate is just over three percent at the 95 percent level of confidence. This signifies that if we had interviewed all members of The Florida Bar, we could be confident that 95 percent of the time the results would be within plus or minus three percent of what this sample found. If, for example, a question achieved a percentage breakdown of 65 percent in favor, it can be interpreted that between 62 and 68 percent of Florida Bar members are in favor of that issue. Note that the margin of error will be higher for subgroups.

In reporting the results, all percentages are rounded to the nearest whole percent (example: 37.6% equals 38%). For this reason, totals may vary from 99% to 101%. Several measures of central tendency are mentioned throughout this report:

mean: the average for all values given for the total sample of each question. The mean is calculated by adding the values of all responses, then dividing by the number of responses. Example: Five responses (10, 1, 2, 2, 20) are reported. The average, or mean is calculated by adding $10 + 1 + 2 + 2 + 20 = 35$ and then by dividing by the number of responses (5). Thus the average is $35 \div 5 = 7$.

median: the middle value in a series, or distribution of values which is initially rank-ordered (from low to high, or vice-versa). By definition, half the numbers are greater, and half the numbers are less than the median. Example: Five responses (10, 1, 2, 2, 20) are reported. The median is the middle number of the order of distribution (1, 2, 2, 10, 20), or, 2. By comparison, the average of this same distribution, as shown above, is 7.

mode: the most frequent value listed.

range: the highest and lowest values provided by the total sample for a particular question.

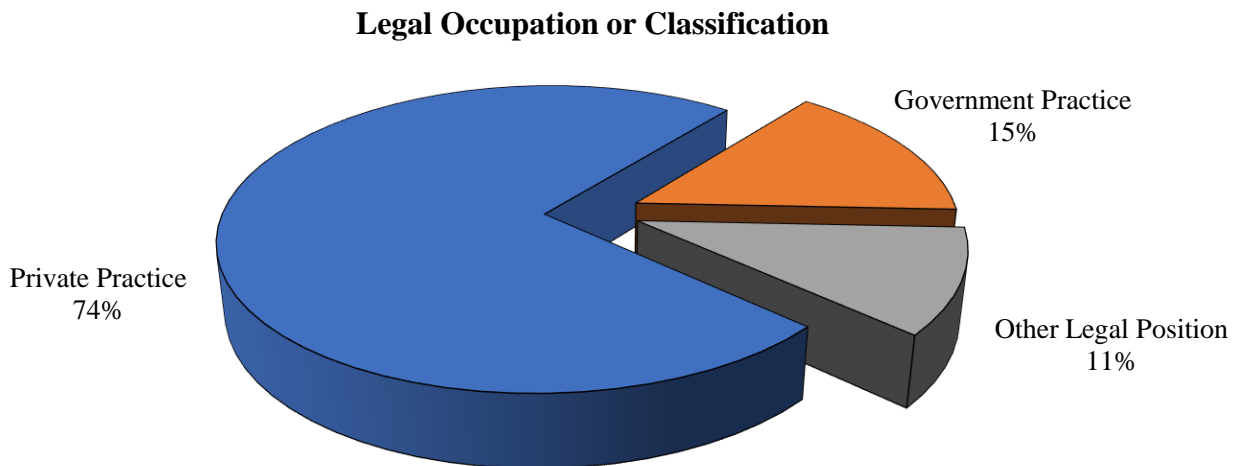
Please note that the median value is usually the most reliable value to consider for the tables involving financial compensation because of the wide range and extremely high income values. Several different values are listed, however, to provide the reader with a full scope of information.

The Florida Bar 2017 Membership Opinion Survey

1. What is your legal occupation or classification?

<u>Private Practice</u>	<u>Percent</u>
Sole practitioner	30
Partner/shareholder	15
Associate	14
Managing partner	7
Practitioner with 1 or more associates	6
Other private practitioner	2
 <u>Government Practice</u>	
State government attorney	10
Federal government attorney	2
Local government attorney	2
Judge	1
 <u>Other Legal Position</u>	
Corporate counsel	5
Legal aid/legal service	<1
Other	5

- Almost three-quarters (74%) of all respondents are employed in private practice positions. The most frequently mentioned responses under the “Other” category are “unemployed,” and “semi-retired/retired”.



1A. Comparison between 2011 thru 2017 Membership Opinion Surveys – What is your legal occupation or classification?

<u>Category</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Sole practitioner	27	30	30	30
Partner/shareholder	13	14	14	15
Associate	19	14	14	14
Managing partner	8	7	7	7
Practitioner with 1 or more associates	8	9	7	6
Other private practitioner	2	2	3	2
State government attorney	10	10	10	10
Local government attorney	2	2	2	2
Federal government attorney	2	2	2	2
Judge	1	1	1	1
Corporate counsel	4	4	4	5
Legal aid/legal service	<1	<1	<1	<1
Other	<u>4</u>	<u>4</u>	<u>5</u>	<u>5</u>
Total Percent	100	100	100	100

1B. What is your legal occupation or classification? – BY Gender

<u>Category</u>	<u>Male Percent</u>	<u>Female Percent</u>
Sole practitioner	32	27
Partner/shareholder	20	8
Associate	11	18
Managing partner	8	5
Practitioner with 1 or more associates	7	5
Corporate counsel	6	4
State government attorney	5	17
Federal government attorney	2	3
Local government attorney	2	2
Judge	1	<1
Legal aid/legal service	<1	3
Other private practitioner	2	2
Other	<u>4</u>	<u>6</u>
Total Percent	100	100

- Over one-quarter (28%) of male attorneys report being employed as either managing partners or partner/shareholders in their firm or legal office, compared to 13% of female attorneys who report the same. Over one-fifth (22%) of female attorneys report being employed in government (local, state or federal) practice positions, compared to 9% of male attorneys who report the same.

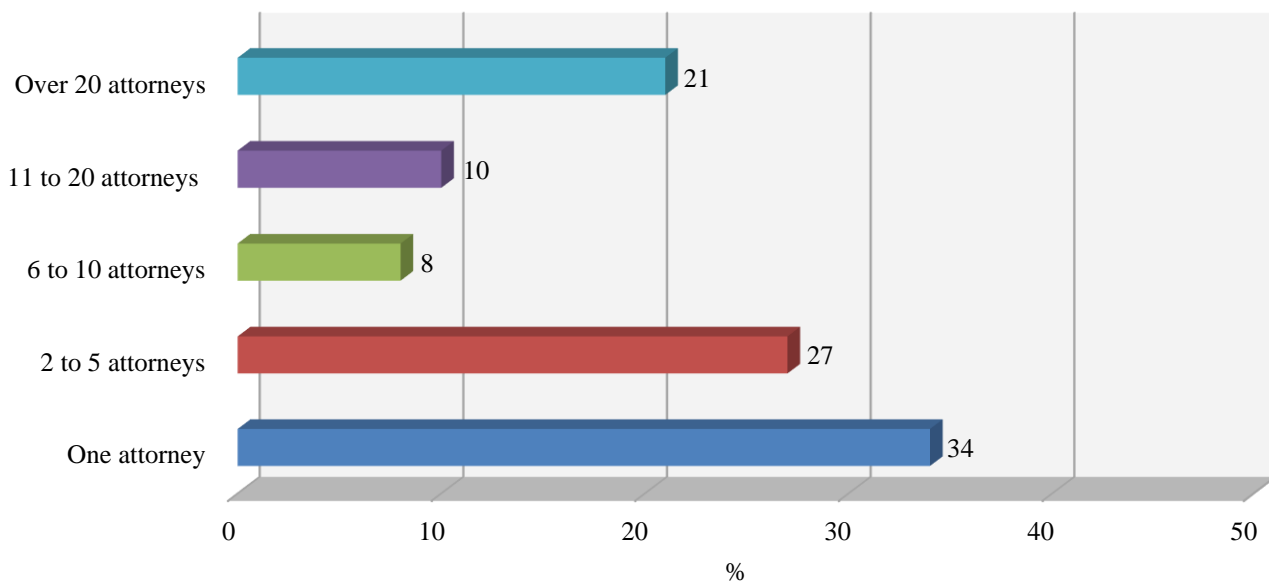
2. What is the total number of attorneys employed in the firm or legal work place where you primarily practice?

<u>Category</u>	<u>Percent</u>
One attorney	34
2 to 5 attorneys	27
6 to 10 attorneys	8
11 to 20 attorneys	10
Over 20 attorneys	21

Median = 3 attorneys
 Mode = 1 attorney
 Range = 1 to 1,300 attorneys

- Over three-fifths (61%) of all respondents work in firms or legal offices that employ five or less attorneys. Over two-thirds (69%) work in firms or legal offices that employ ten or less attorneys.

Size of Firm or Legal Work Place



2A. Comparison of 2009 thru 2017 Membership Opinion Surveys – What is the total number of attorneys employed in the firm or legal work place where you primarily practice?

<u>Category</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
One attorney	29	31	32	34	34
2 to 5 attorneys	28	27	27	28	27
6 to 10 attorneys	13	10	9	8	8
11 to 20 attorneys	10	11	11	10	10
Over 20 attorneys	<u>20</u>	<u>21</u>	<u>21</u>	<u>20</u>	<u>21</u>
Total Percent	100	100	100	100	100

2B. What is the total number of attorneys employed in the firm or legal work place where you primarily practice? – BY Region of Primary Practice and Age Group

<u>Category</u>	<u>Region</u>			
	<u>North Region Percent</u>	<u>Central/SW Region Percent</u>	<u>Southeast Region Percent</u>	<u>Out-of- State Percent</u>
One attorney	33	26	39	40
2 to 5 attorneys	24	31	27	18
6 to 10 attorneys	6	9	8	4
11 to 20 attorneys	13	9	9	13
Over 20 attorneys	<u>24</u>	<u>24</u>	<u>16</u>	<u>25</u>
Total Percent	100	100	100	100

<u>Category</u>	<u>Age Group</u>			
	<u>35 or under years of age Percent</u>	<u>36 to 49 years of age Percent</u>	<u>50 to 65 years of age Percent</u>	<u>Over 65 years of age Percent</u>
One attorney	19	33	38	58
2 to 5 attorneys	31	29	23	26
6 to 10 attorneys	13	8	7	3
11 to 20 attorneys	14	10	9	4
Over 20 attorneys	<u>23</u>	<u>20</u>	<u>23</u>	<u>9</u>
Total Percent	100	100	100	100

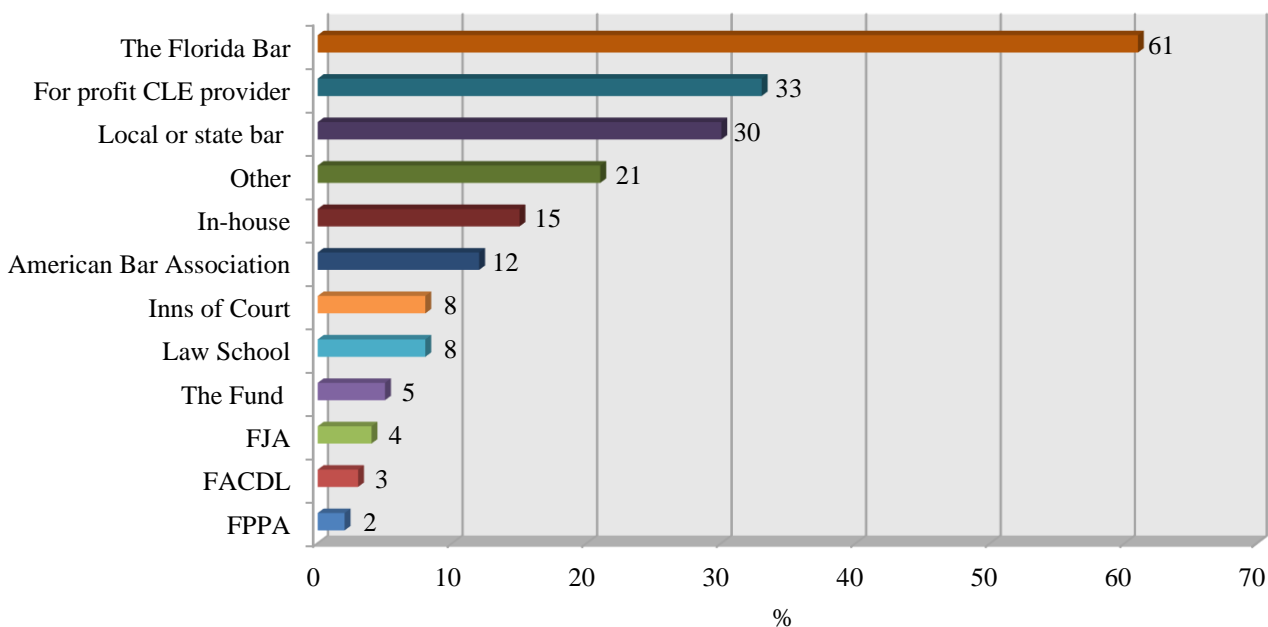
- A higher percentage of attorneys 35 years of age or younger are employed in firms or legal offices with 20 or more attorneys, while a higher percentage of attorneys 65 years of age or older are either sole practitioners or are employed in firms or legal offices with just one attorney.

3. Please check any organization which sponsored a continuing legal education (CLE) seminar that you attended in the past 12 months: (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
The Florida Bar	61
For-profit CLE provider	33
Local or state bar	30
In-house	15
American Bar Association	12
Inns of Court	8
Law School	8
The Fund	5
Florida Justice Association (FJA)	4
Florida Association of Criminal Defense Lawyers (FACDL)	3
Florida Prosecuting Attorneys Association (FPPA)	2
Other	21

- Just over three-fifths (61%) of all respondents attended a Florida Bar sponsored CLE seminar in the past 12 months. One-third (33%) attended a seminar sponsored by a for-profit CLE provider. The most frequently mentioned providers that respondents listed under the “Other” category are the Academy of Florida Elder Law Attorneys (AFELA), the Florida Legal Education Association (FLEA) and the Defense Research Institute (DRI).

Attended CLE in 2017 from These Groups

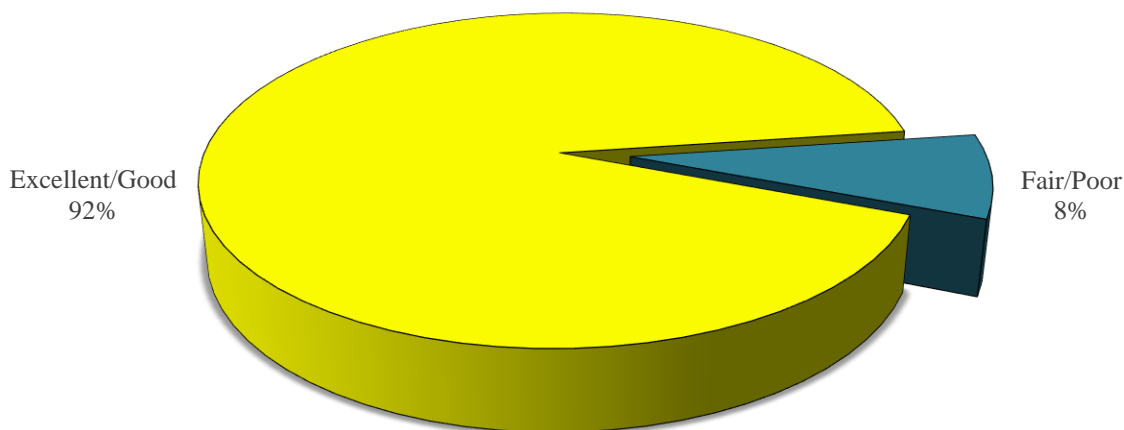


4. Please rate the general quality of CLE seminars sponsored by The Florida Bar: (INCLUDES ONLY RESPONDENTS WHO REPORT ATTENDING A FLORIDA BAR CLE SEMINAR)

<u>Category</u>	<u>Percent</u>
Excellent	42
Good	50
Fair	8
Poor	<1

- A large majority (92%) of respondents who attended a Florida Bar CLE seminar in the past 12 months rate their quality as either excellent or good.

Rating of Florida Bar CLE Seminars



4A. Comparison of 2009 thru 2017 Membership Opinion Surveys – Please rate the general quality of CLE seminars sponsored by The Florida Bar: (INCLUDES ONLY RESPONDENTS WHO REPORT ATTENDING A FLORIDA BAR CLE SEMINAR)

<u>Category</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Excellent or Good	89	89	86	90	92
Fair or Poor	11	11	14	10	8

- In each of the last five surveys, between 86% and 92% of respondents who attended a Florida Bar CLE seminar in the past 12 months rate their quality as either excellent or good. No more than 1% has ever rated the general quality of Florida Bar CLE seminars as poor in a given year.

5. Which of the following formats are your most preferred for receiving CLE? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
24/7 on-demand	46	63
Live presentation	53	59
Live video webcast	27	27
CD format	23	14
Live audio webcast	13	14
DVD format	17	8
MP3 format	9	7
Other	1	1

- Around three-fifths of all respondents list “24/7 on demand” (63%) and “live presentation” (59%) as preferred formats for receiving CLE. Both CD and DVD formats have had significant decreases since the 2015 Membership Opinion Survey.

6. From what provider(s) do you currently purchase legal publications? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
The Florida Bar	42
Thomson Reuters/West	39
Lexis-Nexis (non Florida Bar publications)	20
American Bar Association	14
Florida Law Weekly	14
Other provider	10
James Publishing	6
Aspen Publishing	4
Other state bar association	4
None of the above/I do not purchase legal publications	30

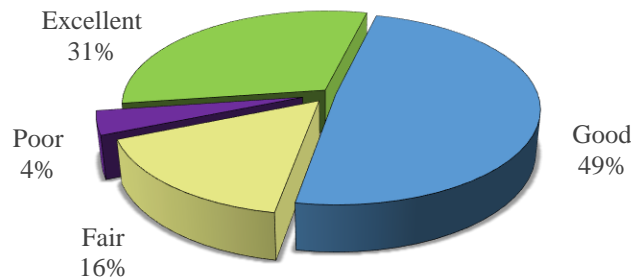
- About two-fifths of all respondents purchase legal publications from The Florida Bar (42%) or Thomson Reuters/West (39%).

7. In general, how do you rate The Florida Bar as an advocate for the legal profession?

<u>Category</u>	<u>Percent</u>
Excellent	31
Good	49
Fair	16
Poor	4

- Four-fifths (80%) of all respondents rate The Florida Bar as an excellent or good advocate for the legal profession, while only 4% rate the Bar as a poor advocate.

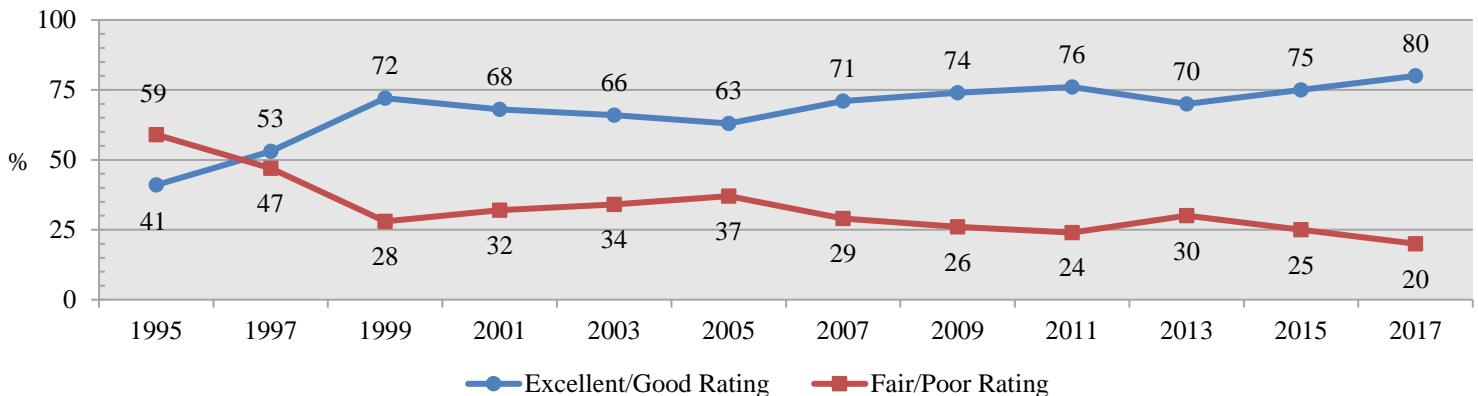
Rating of The Florida Bar as an Advocate for the Legal Profession



7A. Comparison of 2001 thru 2017 Membership Opinion Surveys – In general, how do you rate The Florida Bar as an advocate for the legal profession?

<u>Category</u>	<u>2001 Survey Percent</u>	<u>2007 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Excellent/Good	68	71	70	75	80
Fair/Poor	32	29	30	25	20

Rating of The Florida Bar as an Advocate for the Legal Profession: 1995 – 2017



7B. In general, how do you rate The Florida Bar as an advocate for the legal profession? – BY Type of Practice, Age Group, Gender, Race/Ethnicity and Region of Primary Practice

<u>Type of Practice</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
Other Legal Position	83	17
Private Practice	81	19
Government Practice	74	26

<u>Age Group</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
35 years of age or younger	89	11
36 to 49 years of age	84	16
50 to 65 years of age	72	28
Over 65 years of age	80	20

<u>Gender</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
Female	82	18
Male	79	21

<u>Race/Ethnicity</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
White/Caucasian	81	19
African American/Black	80	20
Hispanic	79	21
Other race/ethnicity	77	23

<u>Region</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
Central/Southwest	82	18
Out-of-state	80	20
Southeast	79	21
North	77	23

- Between 72% and 89% of all categories listed above rate The Florida Bar as an excellent or good advocate for the legal profession.

8. Compared to two years ago, would you say your opinion towards The Florida Bar has:

<u>Category</u>	<u>Percent</u>
Become more positive	15
Become more negative	11
Remained the same	74

- Over the past two years, 15% of all respondents report having a more positive opinion about The Florida Bar, compared to 11% who report having a more negative opinion. The opinion of the nearly three-quarters (74%) of other respondents remained the same.

8A. Comparison of 2009 thru 2017 Membership Opinion Surveys – Compared to two years ago, would you say your opinion towards The Florida Bar has:

<u>Category</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Become more positive	12	13	12	14	15
Become more negative	12	10	17	13	11
Remained the same	76	77	71	73	74

8B. Compared to two years ago, would you say your opinion towards The Florida Bar has: – BY Gender and Age Group

<u>Gender</u>	<u>Become More Positive Percent</u>	<u>Become More Negative Percent</u>	<u>Remained The Same Percent</u>
Female	18	7	75
Male	13	13	74

<u>Age Group</u>	<u>Become More Positive Percent</u>	<u>Become More Negative Percent</u>	<u>Remained The Same Percent</u>
35 years of age or younger	29	4	67
36 to 49 years of age	11	9	80
50 to 65 years of age	12	15	73
Over 65 years of age	15	11	74

9. Please rate The Florida Bar's progress in each of its strategic planning objectives:

a. Ensure the Judicial System, a Coequal Branch of Government, is Fair, Impartial, Adequately Funded and Open to All

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Excellent or Good	53	59	58
Fair or Poor	31	27	27
Don't know/No opinion	16	14	15

- Almost three-fifths (58%) of all respondents rate The Florida Bar's progress on this strategic planning objective as excellent or good, compared to slightly over one-quarter (27%) who rate the Bar's progress as either fair or poor.

b. Enhance the Legal Profession and the Public's Trust and Confidence in Attorneys and the Justice System

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Excellent or Good	50	53	55
Fair or Poor	42	38	34
Don't know/No opinion	8	9	11

- Over half (55%) of all respondents rate The Florida Bar's progress on this strategic planning objective as excellent or good, compared to slightly over one-third (34%) who rate the Bar's progress as either fair or poor.

c. Strive for Equal Access to and Availability of Legal Services

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Excellent or Good	59	59	62
Fair or Poor	27	28	25
Don't know/No opinion	14	13	13

- Over three-fifths (62%) of all respondents rate The Florida Bar's progress on this strategic planning objective as either excellent or good, compared to one-quarter (25%) who rate the Bar's progress as either fair or poor.

d. Enhance and Improve the Value of Florida Bar Membership and the Bar’s Relationship with its Members

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Excellent or Good	52	53	58
Fair or Poor	39	38	33
Don’t know/No opinion	9	9	9

- Nearly three-fifths (58%) of all respondents rate The Florida Bar's progress on this strategic planning objective as excellent or good, compared to nearly one-third (33%) who rate the Bar's progress as either fair or poor.

e. Continue to Encourage and Promote Diversity and Inclusion in All Aspects of the Profession and the Judicial System

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Excellent or Good	61	61	62
Fair or Poor	20	21	19
Don’t know/No opinion	19	18	19

- Slightly over three-fifths (62%) of all respondents rate The Florida Bar's progress on this strategic planning objective as either excellent or good, compared to just under one-fifth (19%) who rate the Bar's progress as either fair or poor.

10. Of the following five Florida Bar strategic planning objectives, which one is most important to you?

<u>Category</u>	<u>Percent</u>
Enhance and Improve the Value of Florida Bar Membership and the Bar’s Relationship With Its Members	36
Enhance the Legal Profession and the Public’s Trust and Confidence in Attorneys and the Justice System	28
Ensure the Judicial System, a Coequal Branch of Government, is Fair, Impartial, Adequately Funded and Open to All	25
Strive for Equal Access to and Availability of Legal Services	6
Continue to Encourage and Promote Diversity and Inclusion in All Aspects of the Profession and the Justice System	5

**10A. Of the following five Florida Bar strategic planning objectives, which one is most important to you?
– BY Type of Practice, Age Group and Region of Primary Practice**

<u>Category</u>	<u>Type of Practice</u>		
	<u>Gov't. Practice Percent</u>	<u>Other Legal Position Percent</u>	<u>Private Practice Percent</u>
Value of Florida Bar Membership	20	18	42
Public's Trust and Confidence	30	25	28
Judicial System is Coequal	28	26	24
Equal Access and Availability	13	26	2
Encourage and Promote Diversity	9	6	4

<u>Category</u>	<u>Age Group</u>			
	<u>35 years of age or younger Percent</u>	<u>36 to 49 years of age Percent</u>	<u>50 to 65 years of age Percent</u>	<u>Over 65 years of age Percent</u>
Value of Florida Bar Membership	36	39	35	32
Public's Trust and Confidence	22	26	32	22
Judicial System is Coequal	21	25	23	40
Equal Access and Availability	12	4	6	6
Encourage and Promote Diversity	9	5	4	0

<u>Category</u>	<u>Region</u>			
	<u>North Percent</u>	<u>Central/ Southwest Percent</u>	<u>Southeast Percent</u>	<u>Out-of-state Percent</u>
Value of Florida Bar Membership	31	34	40	37
Public's Trust and Confidence	24	30	25	37
Judicial System is Coequal	31	24	25	19
Equal Access and Availability	12	6	5	3
Encourage and Promote Diversity	2	6	5	4

11. What do you believe are the three most serious problems faced by the legal profession today? (MULTIPLE RESPONSE QUESTION – CHECK UP TO THREE CATEGORIES)

<u>Category</u>	<u>Percent</u>
Too many attorneys	54
Poor public perception	28
Lack of ethics/professionalism	25
Lawyer advertising	23
Affordability of legal services	19
Court overload	19
Frivolous lawsuits	18
Client expectations	15
Quality of the judiciary	15
Difficult economic times	14
Lack of appropriate judicial system funding	14
Over-emphasis on billable hours	13
Threat to judicial independence	11
Quality of beginning attorneys	10
Public access to the Courts	5
Other	6

- Over half (54%) of all respondents report that too many attorneys is one of the most serious problems faced by the legal profession today. Around one-quarter report poor public perception (28%), a lack of ethics/professionalism (25%), and lawyer advertising (23%). The most frequently mentioned problem under the “Other” category involves legal services being provided by non-attorneys.

11A. Comparison of 2011 thru 2017 Membership Opinion Surveys – What do you believe are the three most serious problems faced by the legal profession today? (MULTIPLE RESPONSE QUESTION – CHECK UP TO THREE CATEGORIES)

<u>Category</u>	<u>2011 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Too many attorneys	33	52	54
Poor public perception	23	25	28
Lack of ethics/professionalism	32	28	25
Lawyer advertising	21	20	23
Affordability of legal services	21	20	19
Court overload	28	21	19
Frivolous lawsuits	15	15	18
Client expectations	11	13	15
Quality of the judiciary	16	15	15
Difficult economic times	32	21	14
Lack of appropriate judicial system funding	26	19	14
Over-emphasis on billable hours	11	13	13
Threat to judicial independence	16	12	11
Quality of beginning attorneys	–	9	10
Public access to the Courts	9	9	5
Other	5	5	6

- The percentage of respondents who list “too many attorneys” as one of the most serious problems faced by the legal profession today has increased significantly (from 33% to 54%) since 2011. Four response categories display significant decreases since 2011 (difficult economic times – from 32% to 14%; lack of appropriate judicial system funding – from 26% to 14%; court overload – from 28% to 19%; and lack of ethics/professionalism – from 32% to 25%).

11B. Comparison of 2011 thru 2017 Membership Opinion Surveys – What do you believe are the three most serious problems faced by the legal profession today? (MULTIPLE RESPONSE QUESTION – CHECK UP TO THREE CATEGORIES) (THE THREE MOST FREQUENTLY MENTIONED PROBLEMS AND THEIR PERCENTAGES ARE LISTED BELOW FOR EACH CATEGORY) – BY Employment Classification, Gender, Race/Ethnicity and Age Group

<u>Classification</u>	<u>Three Most Frequently Mentioned Problems and Their Percentages</u>
Government Atty.	Too Many Attys. – 75%; Lack of Ethics/Prof. – 30%; Public Perception – 30%
Managing Partner	Too Many Attys. – 75%; Public Perception – 29%; Client Expectations – 22%
Sole Practitioner	Too Many Attys. – 62%; Lawyer Advertising – 30%; Public Perception – 24%
Associate	Too Many Attys. – 53%; Public Perception – 36%; Frivolous Lawsuits – 26%
Partner/Shareholder	Too Many Attys. – 51%; Lack of Ethics/Prof. – 36%; Public Perception – 30%
Corporate Counsel	Too Many Attys. – 34%; Lack of Ethics/Prof. – 32%; Afford. Legal Services – 32%

<u>Gender</u>	<u>Three Most Frequently Mentioned Problems and Their Percentages</u>
Male	Too Many Attys. – 57%; Public Perception – 30%; Lawyer Advertising – 26%
Female	Too Many Attys. – 50%; Lack of Ethics/Prof. – 26%; Public Perception – 24%

<u>Race/Ethnicity</u>	<u>Three Most Frequently Mentioned Problems and Their Percentages</u>
Afr.American/Black	Too Many Attys. – 71%; Public Perception – 24%; Lack of Ethics/Prof. – 24%
Hispanic	Too Many Attys. – 69%; Client Expectations – 19%; Court Overload – 19%
Other race/ethnicity	Too Many Attys. – 54%; Lack of Ethics/Prof. – 38%; Public Perception – 29%
White/Caucasian	Too Many Attys. – 52%; Public Perception – 29%; Lawyer Advertising – 25%

<u>Age Group</u>	<u>Three Most Frequently Mentioned Problems and Their Percentages</u>
35 or younger	Too Many Attys. – 56%; Court Overload – 31%; Public Perception – 28%
36 to 50 yrs of age	Too Many Attys. – 63%; Lawyer Advertising – 29%; Lack of Ethics/Prof. – 26%
51 to 65 yrs of age	Too Many Attys. – 52%; Public Perception – 31%; Lawyer Advertising – 27%
Over 65 yrs of age	Too Many Attys. – 34%; Public Perception – 32%; Affordable Legal Services – 30%

- All groups listed above in Table 11B most frequently list “too many attorneys” as a serious problem faced by the legal profession today.

12. In the next five years, which of the following issues do you feel will have the greatest impact on the legal profession?

<u>Category</u>	<u>Percent</u>
Oversaturation of attorneys	41
Competition from non-attorneys	18
Technology	14
Lack of appropriate judicial system funding	6
Threat to judicial independence	6
Access/affordability of legal resources	5
Public perception	5
The economy	4
Other	1

- Over two-fifths (41%) of all respondents report that an oversaturation of attorneys is the issue that will have the greatest impact on the legal profession in the next five years, while almost one-fifth (18%) of all respondents report that competition from non-attorneys is the issue that will have the greatest impact.

12A. Comparison of 2011 thru 2017 Membership Opinion Surveys – In the next five years, which of the following issues do you feel will have the greatest impact on the legal profession?

<u>Category</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Oversaturation of attorneys	23	39	34	41
Competition from non-attorneys	7	9	16	18
Technology	18	14	14	14
Lack of appropriate judicial system funding	15	8	10	6
Threat to judicial independence	7	5	4	6
Access/affordability of legal resources	7	10	8	5
Public perception	4	5	5	5
The economy	14	6	5	4
Tort reform	4	3	2	–
Other	1	1	2	1

- The percentage of respondents who list an oversaturation of attorneys as having the greatest impact on the legal profession in the next five years has significantly increased since the 2011 survey (from 23% to 41%). The percentage of respondents who list competition from non-attorneys has also significantly increased since the 2011 survey (from 7% to 18%).
- Lack of appropriate judicial funding (from 15% to 6%) and the economy (from 14% to 4%) are response categories that have significantly decreased since the 2011 survey.

12B. In the next five years, which of the following issues do you feel will have the greatest impact on the legal profession? (THE THREE MOST FREQUENTLY MENTIONED ISSUES AND THEIR PERCENTAGES ARE LISTED BELOW FOR EACH CATEGORY) – BY Employment Classification, Age Group, Race/Ethnicity and Gender

<u>Classification</u>	<u>Three Most Frequently Mentioned Issues and Their Percentages</u>
Managing Partner	Oversaturation – 56%; Comp. From Non-Attys. – 15%; Public Perception – 10%
Sole Practitioner	Oversaturation – 50%; Comp. From Non-Attys. – 23%; Technology – 8%
Associate	Oversaturation – 39%; Technology – 23%; Comp. From Non-Attys. – 17%
Partner/Shareholder	Oversaturation – 35%; Comp. From Non-Attys. – 21%; Technology – 16%
Government Atty.	Oversaturation – 29%; Comp. From Non-Attys. – 14%; Technology – 14%
Corporate Counsel	Oversaturation – 27%; Technology – 25%; Comp. From Non-Attys. – 20%

<u>Age Group</u>	<u>Three Most Frequently Mentioned Issues and Their Percentages</u>
35 or younger	Oversaturation – 47%; Technology – 16%; Comp. From Non-Attys. – 12%
36 to 50 yrs of age	Oversaturation – 44%; Comp. From Non-Attys. – 18%; Technology – 13%
51 to 65 yrs of age	Oversaturation – 38%; Comp. From Non-Attys. – 20%; Technology – 11%
Over 65 yrs of age	Oversaturation – 30%; Comp. From Non-Attys. – 21%; Technology – 17%

<u>Race/Ethnicity</u>	<u>Three Most Frequently Mentioned Issues and Their Percentages</u>
Afr.American/Black	Oversaturation – 67%; Economy – 10%; Lack of Funding – 10%
Hispanic	Oversaturation – 56%; Comp. From Non-Attys. – 12%; Technology – 11%
White/Caucasian	Oversaturation – 39%; Comp. From Non-Attys. – 19%; Technology – 15%
Other race/ethnicity	Oversaturation – 29%; Comp. From Non-Attys. – 26%; Lack of Funding – 16%

<u>Gender</u>	<u>Three Most Frequently Mentioned Issues and Their Percentages</u>
Male	Oversaturation – 44%; Comp. From Non-Attys. – 19%; Technology – 15%
Female	Oversaturation – 37%; Comp. From Non-Attys. – 17%; Technology – 12%

- Oversaturation of attorneys is the issue selected by a higher percentage of respondents in every demographic area listed above.

13. What are the three most significant challenges/concerns you personally face as an attorney? (MULTIPLE RESPONSE QUESTION – CHECK UP TO THREE CATEGORIES)

<u>Category</u>	<u>Percent</u>
High stress	39
Balancing family and work	37
Time management	23
Client expectations	18
Lack of business	18
Net revenue	18
Keeping up with new developments in law	16
Interaction with other attorneys	15
Lack of available employment opportunities	15
Lack of ethics/professionalism	15
Keeping up with new technology	14
Retirement planning	14
Billable hours	12
Frivolous lawsuits	7
Interaction with the judiciary	7
Other	5

- Almost two-fifths of all respondents list high stress (39%) and balancing family and work (37%) as significant challenges/concerns they face as attorneys.
- The most frequently mentioned challenges/concerns mentioned under the “Other” category are low salary and student loan debt.

13A. Comparison of 2013 thru 2017 Membership Opinion Surveys – What are the three most significant challenges/concerns you personally face as an attorney? (MULTIPLE RESPONSE QUESTION – CHECK UP TO THREE CATEGORIES)

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
High stress	30	33	39
Balancing family and work	34	32	37
Time management	22	23	23
Client expectations	19	19	18
Lack of business	18	20	18
Net revenue	21	17	18
Keeping up with new developments in law	13	14	16
Interaction with other attorneys	13	10	15
Lack of available employment opportunities	14	13	15
Lack of ethics/professionalism	13	15	15
Keeping up with new technology	19	20	14
Retirement planning	16	15	14
Billable hours	15	11	12
Frivolous lawsuits	7	7	7
Interaction with the judiciary	7	4	7
Other	7	7	5

13B. What are the three most significant challenges/concerns you personally face as an attorney? (MULTIPLE RESPONSE QUESTION – CHECK UP TO THREE CATEGORIES) (THE THREE MOST FREQUENTLY MENTIONED CONCERNS AND THEIR PERCENTAGES ARE LISTED BELOW FOR EACH CATEGORY) – BY Employment Classification

<u>Classification</u>	<u>Three Most Frequently Mentioned Concerns and Their Percentages</u>
Associate	Balance of Family/Work – 52%; High Stress – 47%; Billable Hours – 36%
Corporate Counsel	Balance of Family/Work – 50%; High Stress – 43%; Developments in Law – 36%
Government Atty.	Balance of Family/Work – 47%; High Stress – 44%; Lack of Empl. Opps. – 31%
Partner/Shareholder	Balance of Family/Work – 42%; High Stress – 41%; Billable Hours – 25%
Managing Partner	High Stress – 50%; Net Revenue – 25%; Lack of Business – 23%
Sole Practitioner	High Stress – 30%; Lack of Business – 29%; Balance of Family/Work – 26%

13C. What are the three most significant challenges/concerns you personally face as an attorney? (MULTIPLE RESPONSE QUESTION – CHECK UP TO THREE CATEGORIES) (THE THREE MOST FREQUENTLY MENTIONED CHALLENGES/CONCERNS AND THEIR PERCENTAGES ARE LISTED BELOW FOR EACH CATEGORY) – BY Gender and Age Group

<u>Gender</u>	<u>Three Most Frequently Mentioned Concerns and Their Percentages</u>
Female	Balance of Family/Work – 41%; High Stress – 41%; Time Management – 24%
Male	High Stress – 38%; Balance of Family/Work – 35%; Lack of Business – 25%
<u>Age Group</u>	<u>Three Most Frequently Mentioned Concerns and Their Percentages</u>
35 or younger	High Stress – 54%; Balance of Family/Work – 52%; Time Management – 29%
36 to 50 yrs of age	Balance of Family/Work – 42%; High Stress – 37%; Time Management – 21%
51 to 65 yrs of age	High Stress – 35%; Balance of Family/Work – 28%; Retirement Planning – 23%
Over 65 yrs of age	Keep up /w Tech – 33%; Interact with Judiciary – 20%; Developments in Law – 18%

14. Please list the three most important issues that you would like to see The Florida Bar concentrate its efforts on in the next few years: (MULTIPLE RESPONSE QUESTION – CHECK UP TO THREE ISSUES)

<u>Category</u>	<u>Percent</u>
Enhance the value of Florida Bar membership	49
Be more responsive to the small firm/solo practitioner	38
Increase efforts to improve public perception	35
Seek tougher standards on lawyer advertising	31
Increase professionalism efforts	23
Continue efforts to preserve judicial independence	21
Technology training and tips	17
Support efforts to secure adequate judicial system funding	16
Stronger discipline for lawyer theft	12
Explore ways to increase diversity within the legal profession	9
Strive for equal access and availability of legal services	9
Other	8

- About half (49%) of all respondents report that enhancing the value of Florida Bar membership is an important issue they would like to see The Florida Bar concentrate its efforts on in the next few years. Over one-third of all respondents selected being more responsive to the small firm/sole practitioner (38%) and increasing efforts to improve public perception (35%). Tables 14B and 14C reveal the most frequently mentioned issue and the percentage received for various types of attorneys.
- The most frequently mentioned issues under the “Other” category involve reducing the number of lawyers and reducing the number of law schools in the state of Florida.

14A. Comparison of 2013 thru 2017 Membership Opinion Surveys – Please list the three most important issues that you would like to see The Florida Bar concentrate its efforts on in the next few years: (MULTIPLE RESPONSE QUESTION – CHECK UP TO THREE ISSUES)

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Enhance the value of Florida Bar membership	35	34	49
Be more responsive to the small firm/sole practitioner	35	36	38
Increase public perception efforts	34	29	35
Seek tougher standards on lawyer advertising	30	31	31
Increase professionalism efforts	23	25	23
Continue efforts to preserve judicial independence	28	24	21
Technology training and tips	15	22	17
Support efforts to secure adequate judicial system funding	26	24	16
Strong discipline for lawyer theft	10	9	12
Explore ways to increase diversity within the legal profession	6	7	9
Strive for equal access and availability	17	16	9
Other	14	8	8

14B. Please list the three most important issues that you would like to see The Florida Bar concentrate its efforts on in the next few years: (MULTIPLE RESPONSE QUESTION – CHECK UP TO THREE CATEGORIES) (THE MOST FREQUENTLY MENTIONED ISSUE AND ITS PERCENTAGE ARE LISTED BELOW FOR EACH CATEGORY) – BY Employment Classification

<u>Classification</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
Sole Practitioner	Be more responsive to small firm/sole pract.	63
Managing Partner	Enhance value of Florida Bar membership	57
Associate	Enhance value of Florida Bar membership	54
Partner/Shareholder	Enhance value of Florida Bar membership	50
Corporate Counsel	Enhance value of Florida Bar membership	45
Government Attorney	Enhance value of Florida Bar membership	41

- A higher percentage of sole practitioners list being more responsive to small firms and sole practitioners, while a higher percentage of other types of private practice attorneys and government attorneys list enhancing the value of Florida Bar membership.

14C. Please list the three most important issues that you would like to see The Florida Bar concentrate its efforts on in the next few years: (MULTIPLE RESPONSE QUESTION – CHECK UP TO THREE CATEGORIES) (THE MOST FREQUENTLY MENTIONED ISSUE AND ITS PERCENTAGE ARE LISTED BELOW FOR EACH CATEGORY) – BY Gender, Type of Member, and Age Group

<u>Gender</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
Male	Enhance value of Florida Bar membership	51
Female	Enhance value of Florida Bar membership	45

<u>Type of Member</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
Out-of-state member	Enhance the value of Florida Bar membership	54
In-state member	Enhance the value of Florida Bar membership	48

<u>Age Group</u>	<u>Most Frequently Mentioned Issue</u>	<u>Percent</u>
35 years of age or younger	Enhance the value of Florida Bar membership	54
36 to 49 years of age	Enhance the value of Florida Bar membership	52
50 to 65 years of age	Enhance value of Florida Bar membership	46
Over 65 years of age	Increase public perception efforts	38

15. Do you believe that lawyer advertising affects the public's view of lawyers and the legal profession?

<u>Category</u>	<u>Percent</u>
Yes, in a negative way	85
Yes, in a favorable way	4
No	11

- A large majority of all respondents (85%) believe that lawyer advertising negatively affects the public's view of lawyers and the legal profession, while just 4% believe that it favorably impacts the public's view. Eleven percent believe lawyer advertising has no effect on the public's view of lawyers and the legal profession.

15A. Comparison of 2009 thru 2017 Membership Opinion Surveys – Do you believe that lawyer advertising affects the public's view of lawyers and the legal profession?

<u>Category</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Yes, in a negative way	80	80	85	84	85
Yes, in a favorable way	6	5	4	4	4
No	14	15	11	12	11

- Since 2009, the percentage of respondents who believe that lawyer advertising negatively affects the public's view of lawyers and the legal profession has ranged between 80 and 85 percent.

15B. Do you believe that lawyer advertising affects the public's view of lawyers and the legal profession? – BY Region of Primary Practice, Age Group and Type of Practice

<u>Region</u>	<u>Yes, Negatively Percent</u>	<u>Yes, Favorably Percent</u>	<u>Has No Effect Percent</u>
Central/Southwest	88	4	8
North	86	2	12
Out-of-state	83	7	10
Southeast	80	5	15

<u>Age Group</u>	<u>Yes, Negatively Percent</u>	<u>Yes, Favorably Percent</u>	<u>Has No Effect Percent</u>
35 years of age or younger	82	5	13
36 to 49 years of age	83	4	12
50 to 65 years of age	88	3	9
Over 65 years of age	85	3	12

<u>Type of Practice</u>	<u>Yes, Negatively Percent</u>	<u>Yes, Favorably Percent</u>	<u>Has No Effect Percent</u>
Private Practice	86	4	10
Other Legal Position	84	5	11
Government Practice	82	3	15

15C. Do you believe that lawyer advertising affects the public's view of lawyers and the legal profession? – BY Whether or Not Respondent's Firm or Legal Office Advertises

<u>Category</u>	<u>Yes, Negatively Percent</u>	<u>Yes, Favorably Percent</u>	<u>Has No Effect Percent</u>
Firm or legal office does <u>not</u> advertise	86	2	12
Firm or legal office advertises	81	9	11

- Over four-fifths (81%) of all respondents who practice in law firms or legal offices that advertise believe lawyer advertising negatively affects the public's view of lawyers and the legal profession.

16. Which form of lawyer advertising do you believe affects the public's view of lawyers and the legal profession most negatively?

<u>Category</u>	<u>Percent</u>
Television	57
Billboards	23
Direct mail	5
Mobile ads (e.g. bus, taxi, train)	3
Radio	3
Social media	2
Internet ads	<1
Search Engine Optimization	<1
Magazines	0
Newspaper	0
Yellow Pages	0
None of the above	5

- Of the various types of lawyer advertising listed above, nearly three-fifths (57%) of all respondents report that television advertising by lawyers has the most negative effect on the public's view of lawyers and the legal profession. Billboards (23%) is also reported with some frequency. The other forms of advertising are mentioned infrequently or not at all.

16A. Which form of lawyer advertising do you believe affects the public's view of lawyers and the legal profession most negatively? (THE TWO MOST FREQUENTLY MENTIONED RESPONSES AND THEIR PERCENTAGES ARE LISTED BELOW FOR EACH CATEGORY) – BY Region of Primary Practice, Gender, Age Group and Type of Practice

Region Two Most Frequently Mentioned Responses and Their Percentages

Central/Southwest	Television – 63%; Billboards – 19%
North	Television – 58%; Billboards – 24%
Out-of-state	Television – 57%; Billboards – 24%
Southeast	Television – 52%; Billboards – 23%

Gender Two Most Frequently Mentioned Responses and Their Percentages

Female	Television – 61%; Billboards – 19%
Male	Television – 55%; Billboards – 25%

Age Group Two Most Frequently Mentioned Responses and Their Percentages

35 years of age or younger	Television – 48%; Billboards – 27%
36 to 49 years of age	Television – 56%; Billboards – 24%
50 to 65 years of age	Television – 60%; Billboards – 21%
Over 65 years of age	Television – 70%; Billboards – 14%

Type of Practice Two Most Frequently Mentioned Responses and Their Percentages

Private Practice	Television – 60%; Billboards – 23%
Government Practice	Television – 52%; Billboards – 20%
Other Legal Position	Television – 44%; Billboards – 25%

- A majority of respondents in all categories listed above report television advertising as being the form of advertising that most negatively affects the public's view of lawyers and the legal profession.

17. What is your feeling about the current restrictions on lawyer advertising in Florida?

<u>Category</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
They are too liberal	69	68
They are balanced	21	23
They are too restrictive	10	9

- Over two-thirds (68%) of all respondents believe the current restrictions on lawyer advertising in Florida are too liberal. Over one-fifth (23%) believe they are balanced.

17A. What is your feeling about the current restrictions on lawyer advertising in Florida? – BY Whether Respondent’s Firm or Legal Office Advertises

<u>Category</u>	<u>Too Liberal Percent</u>	<u>Balanced Percent</u>	<u>Too Restrictive Percent</u>
Firm or legal office does <u>not</u> advertise	69	24	7
Firm or legal office advertises	66	20	14

17B. What is your feeling about the current restrictions on lawyer advertising in Florida? – BY Age Group, Type of Practice and Gender

<u>Age Group</u>	<u>Too Liberal Percent</u>	<u>Balanced Percent</u>	<u>Too Restrictive Percent</u>
35 years of age or younger	61	32	7
36 to 49 years of age	69	22	9
50 to 65 years of age	71	19	10
Over 65 years of age	65	30	5

<u>Type of Practice</u>	<u>Too Liberal Percent</u>	<u>Balanced Percent</u>	<u>Too Restrictive Percent</u>
Government Practice	72	22	6
Private Practice	68	23	9
Other Legal Position	64	27	9

<u>Gender</u>	<u>Too Liberal Percent</u>	<u>Balanced Percent</u>	<u>Too Restrictive Percent</u>
Male	69	22	9
Female	66	25	9

- Between 61% and 72% of all groups listed above believe that the current restrictions on lawyer advertising in Florida are too liberal.

18. Does your firm or legal office advertise?

<u>Category</u>	<u>Percent</u>
Yes	26
No	74

- Over one-quarter (26%) of all respondents are employed by firms or legal offices that advertise. Over one-third (34%) of respondents in private practice positions report the same. (See Table 18A).

18A. Does your firm or legal office advertise? (PRIVATE PRACTICE ATTORNEYS ONLY)

<u>Category</u>	<u>Percent</u>
Yes	34
No	66

19. How does your law firm or legal office advertise? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY) (ONLY INCLUDES RESPONDENTS IN PRIVATE PRACTICE WHO REPORT THAT THEIR FIRM OR LEGAL OFFICE ADVERTISES)

<u>Category</u>	<u>Percent</u>
Internet webpage	83
Social media	45
Magazines	16
Direct mail	13
Yellow Pages (other than one line name of firm)	13
Billboards	10
Radio	8
Newspapers	7
Television	4
Other	9

- Over four-fifths (83%) of private practice attorneys who are employed in firms or legal offices that advertise, utilize the Internet for advertising purposes. Over two-fifths (45%) use some form of social media advertising.
- The most frequently mentioned source under the “Other” category involves sponsorships.

19A. Comparison of 2009 thru 2017 Membership Opinion Surveys – How does your law firm or legal office advertise? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY) (ONLY INCLUDES RESPONDENTS IN PRIVATE PRACTICE WHO REPORT THAT THEIR FIRM OR LEGAL OFFICE ADVERTISES)

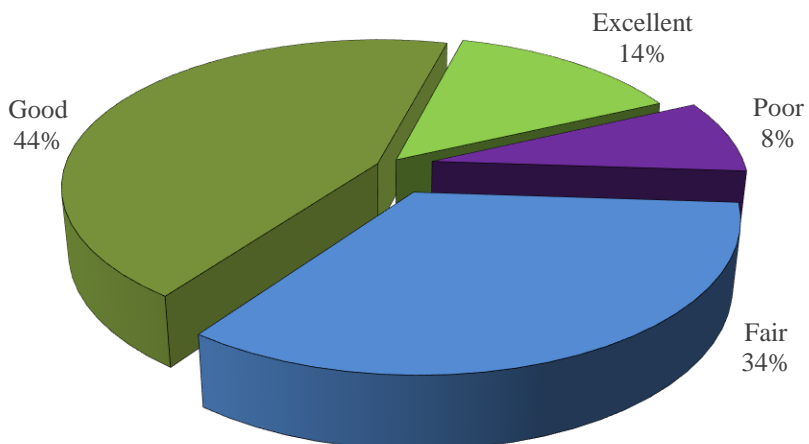
<u>Category</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Internet webpage	61	70	78	84	83
Social media	–	23	31	39	45
Magazines	18	18	17	15	16
Direct mail	15	13	11	10	13
Yellow Pages	63	41	21	16	13
Billboards	12	10	10	11	10
Radio	10	11	10	9	8
Newspapers	14	17	9	6	7
Television	11	11	7	5	4

20. What is your evaluation of the competence and fitness of judges in your region of the state?

<u>Category</u>	<u>Percent</u>
Excellent	14
Good	44
Fair	34
Poor	8

- Over half (58%) of all respondents report that the competence and fitness of judges in their region of primary practice is either excellent or good.

Competence and Fitness of Judges in Your Region of the State



20A. Comparison between 2009 thru 2017 Membership Opinion Surveys – What is your evaluation of the competence and fitness of judges in your region of the state?

<u>Category</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Excellent/Good	53	59	54	55	58
Fair/Poor	47	41	46	45	42

- The percentage of respondents who rate the competence and fitness of judges in their region of the state as either excellent or good has ranged from 53% to 59% since 2009.

20B. What is your evaluation of the competence and fitness of judges in your region of the state? – BY Region of Primary Practice, Gender, Age Group and Type of Practice

<u>Region</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
North	72	28
Central/Southwest	63	37
Out-of-state	58	42
Southeast	46	54

<u>Gender</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
Female	62	38
Male	56	44

<u>Age Group</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
35 years of age or younger	59	41
36 to 49 years of age	56	44
50 to 65 years of age	60	40
Over 65 years of age	58	42

<u>Type of Practice</u>	<u>Exc./Good Percent</u>	<u>Fair/Poor Percent</u>
Other Legal Position	60	40
Private Practice	58	42
Government Practice	55	45

21. In general, do you feel that the legal profession, as a career, is:

<u>Category</u>	<u>Percent</u>
Becoming much more desirable	<1
Becoming somewhat more desirable	2
Staying about the same	20
Becoming somewhat less desirable	52
Becoming much less desirable	26

- Over three-quarters (78%) of all respondents report that the legal profession is becoming less desirable as a career. Few respondents (2%) believe that it is becoming more desirable.

21A. In general, do you feel that the legal profession, as a career, is: – BY Region of Primary Practice, Gender, Age Group and Type of Practice

<u>Region</u>	<u>More Desirable Percent</u>	<u>Staying Same Percent</u>	<u>Less Desirable Percent</u>
Southeast	2	17	81
Out-of-state	1	22	77
Central/Southwest	3	20	77
North	0	24	76

<u>Gender</u>	<u>More Desirable Percent</u>	<u>Staying Same Percent</u>	<u>Less Desirable Percent</u>
Male	2	19	79
Female	2	22	76

<u>Age Group</u>	<u>More Desirable Percent</u>	<u>Staying Same Percent</u>	<u>Less Desirable Percent</u>
35 years of age or younger	4	24	72
36 to 49 years of age	2	18	80
50 to 65 years of age	2	20	78
Over 65 years of age	1	16	83

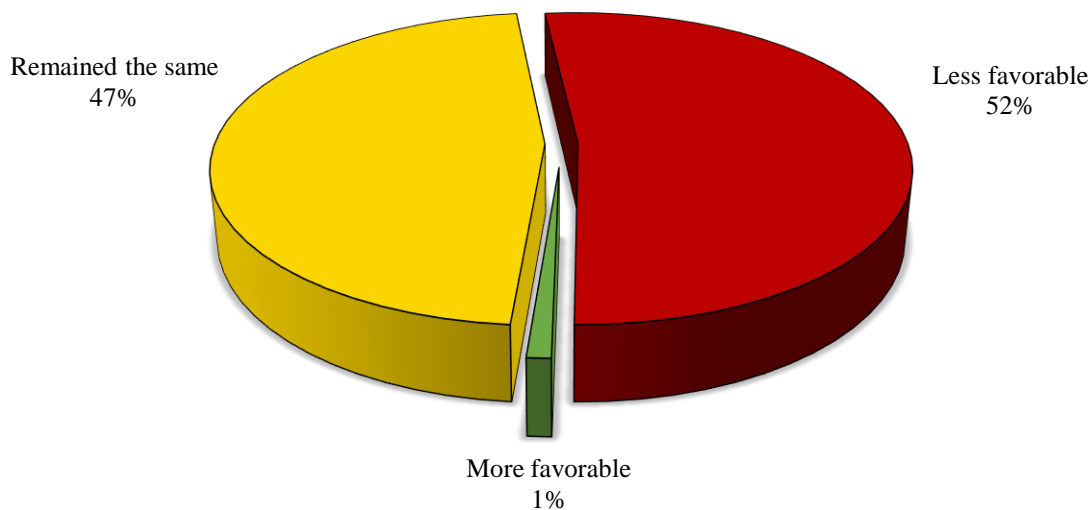
<u>Type of Practice</u>	<u>More Desirable Percent</u>	<u>Staying Same Percent</u>	<u>Less Desirable Percent</u>
Private Practice	2	18	80
Government Practice	1	22	77
Other Legal Position	2	33	65

22. Over the past five years, do you feel that the public's view of lawyers and the legal profession has become more or less favorable?

<u>Category</u>	<u>Percent</u>
Less favorable	52
Remained the same	47
More favorable	1

- Over half (52%) of all respondents report that the public's view of lawyers and the legal profession has become less favorable over the past five years. Very few respondents (1%) report that it has become more favorable.

**Favorability of Lawyers and the Legal Profession by the Public
(Past Five Years)**



22A. Comparison of 1997 thru 2017 Membership Opinion Surveys – Over the past five years, do you feel that the public's view of lawyers and the legal profession has become more or less favorable?

<u>Category</u>	<u>1997 Survey Percent</u>	<u>2003 Survey Percent</u>	<u>2007 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Less favorable	84	72	66	53	52	52
Remained the same	16	24	31	46	47	47
More favorable	<1	4	3	<1	1	1

22B. Over the past five years, do you feel that the public's view of lawyers and the legal profession has become more or less favorable? – BY Region of Primary Practice, Age Group, Type of Practice and Gender

<u>Region</u>	Less Favorable <u>Percent</u>	Stayed Same <u>Percent</u>	More Favorable <u>Percent</u>
North	50	47	3
Southeast	57	41	2
Out-of-state	49	51	0
Central/Southwest	55	45	<1

<u>Age Group</u>	Less Favorable <u>Percent</u>	Stayed Same <u>Percent</u>	More Favorable <u>Percent</u>
35 years of age or younger	40	58	2
36 to 49 years of age	56	43	1
50 to 65 years of age	52	47	<1
Over 65 years of age	64	35	1

<u>Type of Practice</u>	Less Favorable <u>Percent</u>	Stayed Same <u>Percent</u>	More Favorable <u>Percent</u>
Government Practice	56	44	0
Private Practice	54	45	2
Other Legal Position	41	59	0

<u>Gender</u>	Less Favorable <u>Percent</u>	Stayed Same <u>Percent</u>	More Favorable <u>Percent</u>
Male	53	46	1
Female	50	49	1

23. Do you believe that Florida attorneys are generally:

<u>Category</u>	<u>Yes Percent</u>	<u>No Percent</u>	<u>No Opinion Percent</u>
Ethical	64	20	16
Professional	64	24	11
Courteous	64	26	10
Honest	62	20	18
Empathetic	43	35	22

- Over three-fifths of all respondents believe that Florida attorneys are generally ethical (64%), professional (64%), courteous (64%), and honest (62%).

23A. Do you believe that Florida attorneys are generally: – BY Type of Practice, Age Group, Gender and Region of Primary Practice

<u>Type of Practice</u>	<u>Ethical Percent</u>	<u>Professional Percent</u>	<u>Courteous Percent</u>	<u>Honest Percent</u>	<u>Empathetic Percent</u>
Private Practice	64	62	65	63	44
Other Legal Position	63	70	59	62	40
Government Practice	59	66	61	57	40

<u>Age Group</u>	<u>Ethical Percent</u>	<u>Professional Percent</u>	<u>Courteous Percent</u>	<u>Honest Percent</u>	<u>Empathetic Percent</u>
35 years of age or younger	64	67	70	62	48
36 to 49 years of age	64	65	61	61	44
50 to 65 years of age	68	67	67	66	43
Over 65 years of age	56	48	56	54	32

<u>Gender</u>	<u>Ethical Percent</u>	<u>Professional Percent</u>	<u>Courteous Percent</u>	<u>Honest Percent</u>	<u>Empathetic Percent</u>
Male	67	66	65	64	44
Female	60	61	63	58	41

<u>Region</u>	<u>Ethical Percent</u>	<u>Professional Percent</u>	<u>Courteous Percent</u>	<u>Honest Percent</u>	<u>Empathetic Percent</u>
North	71	73	72	70	51
Central/Southwest	69	69	70	68	50
Out-of-state	60	60	63	63	39
Southeast	58	55	55	57	34

24. How strongly do you agree or disagree that the legal needs of Florida’s citizens are currently being met?

<u>Category</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Strongly agree	14	9
Somewhat agree	33	38
Neither agree nor disagree	21	22
Somewhat disagree	22	21
Strongly disagree	10	10

- Nearly half (47%) of all respondents agree that the legal needs of Florida citizens are currently being met.

24A. How strongly do you agree or disagree that the legal needs of Florida’s citizens are currently being met? – BY Region of Primary Practice, Age Group, Type of Practice and Gender

<u>Region</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
Central/Southwest	49	19	32
North	47	10	44
Southeast	46	26	28
Out-of-state	42	38	20

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	50	15	35
36 to 49 years of age	48	24	28
50 to 65 years of age	47	24	29
Over 65 years of age	40	22	38

<u>Type of Practice</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
Private Practice	51	22	27
Other Legal Position	35	23	42
Government Practice	35	22	43

<u>Gender</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
Male	51	24	25
Female	41	18	41

25. What is your level of awareness for the Florida Constitution Revision Commission, which meets every 20 years to review the state's constitution and propose changes in the constitution to voters?

<u>Category</u>	<u>Percent</u>
I am well aware of it	27
I am somewhat aware of it	45
I was previously not aware of it	28

- Over two-thirds (72%) of all respondents have at least some prior level of awareness of the Florida Constitutional Revision Commission.

25A. What is your level of awareness for the Florida Constitution Revision Commission, which meets every 20 years to review the state's constitution and propose changes in the constitution to voters? – BY Age Group, Gender and Region of Primary Practice

<u>Age Group</u>	<u>Well Aware Percent</u>	<u>Somewhat Aware Percent</u>	<u>Previously Not Aware Percent</u>
35 years of age or younger	18	45	37
36 to 49 years of age	24	47	29
50 to 65 years of age	32	44	24
Over 65 years of age	39	42	19

<u>Gender</u>	<u>Well Aware Percent</u>	<u>Somewhat Aware Percent</u>	<u>Previously Not Aware Percent</u>
Female	28	45	27
Male	27	46	28

<u>Region</u>	<u>Well Aware Percent</u>	<u>Somewhat Aware Percent</u>	<u>Previously Not Aware Percent</u>
North	44	32	24
Central/Southwest	29	47	24
Southeast	21	50	29
Out-of-state	13	40	47

26. Do you feel you are adequately informed as to the decisions made by The Florida Bar Board of Governors regarding the practice of law?

<u>Category</u>	<u>Percent</u>
Yes	50
No	50

- Half (50%) of all respondents report that they are adequately informed as to the decisions made by The Florida Bar Board of Governors regarding the practice of law.

26A. Do you feel you are adequately informed as to the decisions made by The Florida Bar Board of Governors regarding the practice of law? – BY Age Group, Gender and Region of Primary Practice

<u>Age Group</u>	<u>Yes Percent</u>	<u>No Percent</u>
35 years of age or younger	40	60
36 to 49 years of age	46	54
50 to 65 years of age	53	47
Over 65 years of age	73	27

<u>Gender</u>	<u>Yes Percent</u>	<u>No Percent</u>
Female	51	49
Male	50	50

<u>Region</u>	<u>Yes Percent</u>	<u>No Percent</u>
North	56	44
Central/Southwest	53	47
Out-of-state	52	48
Southeast	44	56

27. Do you know who represents your judicial circuit on The Florida Bar Board of Governors?

<u>Category</u>	<u>2011 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Yes	27	50	27
No	73	50	73

- Over one-quarter (27%) of all respondents know who represents their judicial circuit on The Florida Bar Board of Governors. That percent matches the 2011 survey percent. Note that the 2015 survey was conducted just after the Board of Governors discussions with Florida Bar members on the concept of admission by motion/reciprocity.

27A. Do you know who represents your judicial circuit on The Florida Bar Board of Governors? – BY Age Group, Gender and Region of Primary Practice

<u>Age Group</u>	<u>Yes Percent</u>	<u>No Percent</u>
35 years of age or younger	14	86
36 to 49 years of age	22	78
50 to 65 years of age	33	67
Over 65 years of age	43	57

<u>Gender</u>	<u>Yes Percent</u>	<u>No Percent</u>
Male	27	73
Female	27	73

<u>Region</u>	<u>Yes Percent</u>	<u>No Percent</u>
North	45	55
Central/Southwest	27	73
Southeast	25	75
Out-of-state	8	92

28. During the past two years, how has the economy affected your law practice?

<u>Category</u>	<u>Percent</u>
My practice has remained about the same	35
The economy does <u>not</u> impact my practice	25
I have had <u>decreased</u> business/profitability	21
I have had <u>increased</u> business/profitability	19

- Three-fifths (60%) of all respondents either report that their practice has remained the same over the past two years or that the state of the economy does not impact their practice.

28A. During the past two years, how has the economy affected your law practice? – BY Age Group, Region of Primary Practice and Gender

<u>Category</u>	<u>Age Group</u>			
	35 or under yrs of age	36 to 49 yrs of age	50 to 65 yrs of age	Over 65 yrs of age
	<u>Percent</u>	<u>Percent</u>	<u>Percent</u>	<u>Percent</u>
My practice has remained about the same	36	30	40	30
The economy does <u>not</u> impact my practice	29	25	20	34
I have had <u>decreased</u> business/profitability	12	21	24	25
I have had <u>increased</u> business/profitability	22	24	16	11

<u>Category</u>	<u>Region</u>			
	North Region	Central/SW Region	Southeast Region	Out-of-State Region
	<u>Percent</u>	<u>Percent</u>	<u>Percent</u>	<u>Percent</u>
My practice has remained about the same	34	35	37	32
The economy does <u>not</u> impact my practice	36	19	20	35
I have had <u>decreased</u> business/profitability	15	26	21	16
I have had <u>increased</u> business/profitability	15	20	22	17

<u>Category</u>	<u>Gender</u>	
	Male	Female
	<u>Percent</u>	<u>Percent</u>
My practice has remained about the same	37	31
The economy does <u>not</u> impact my practice	23	29
I have had <u>decreased</u> business/profitability	20	23
I have had <u>increased</u> business/profitability	20	17

29. Have you considered, or are you currently considering, transitioning to a different career/different field of practice or starting your own firm? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
Yes, to a different career	27
Yes, to a different field of practice	15
Yes, I am considering starting my own firm	7
No	64

- Over one-quarter (27%) of all respondents have considered, or are considering, a transition to a different career. 15% have considered, or are considering, a transition to a different field of practice.

29A. Have you considered, or are you currently considering, transitioning to a different career/different field of practice or starting your own firm? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY) – BY Type of Practice, Age Group and Gender

<u>Type of Practice</u>	<u>Different career Percent</u>	<u>Different practice area Percent</u>	<u>Starting my own firm Percent</u>
Government Practice	34	26	10
Other Legal Position	25	16	7
Private Practice	25	13	6

<u>Age Group</u>	<u>Different career Percent</u>	<u>Different practice area Percent</u>	<u>Starting my own firm Percent</u>
35 years of age or younger	32	26	11
36 to 49 years of age	30	16	9
50 to 65 years of age	25	12	4
Over 65 years of age	14	4	1

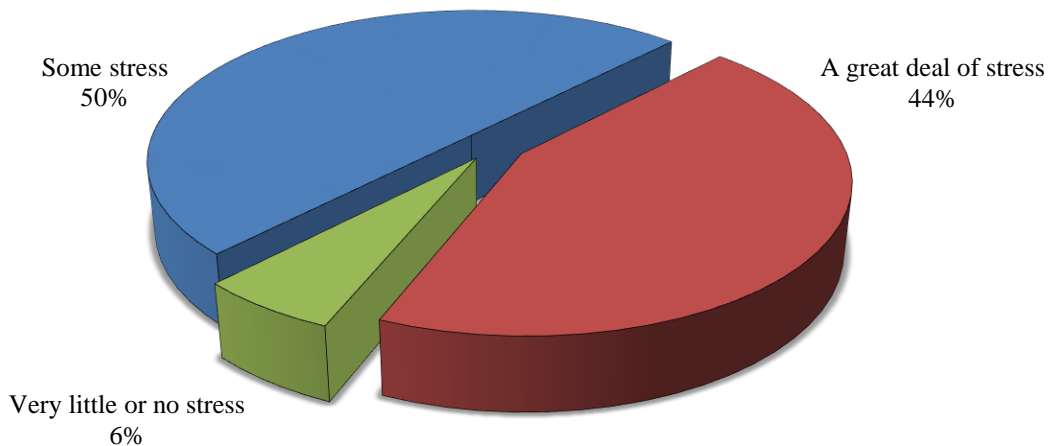
<u>Gender</u>	<u>Different career Percent</u>	<u>Different practice area Percent</u>	<u>Starting my own firm Percent</u>
Female	31	19	11
Male	25	13	5

30. How much stress do you experience in the practice of law?

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Some stress	46	49	50
A great deal of stress	41	43	44
Very little or no stress	13	8	6

- While a large majority (94%) of all respondents report experiencing at least some stress in the practice of law, just over two-fifths (44%) of all respondents report experiencing a great deal of stress.

Amount of Stress Experienced in the Practice of Law



30A. How much stress do you experience in the practice of law? – BY Age Group

<u>Age Group</u>	<u>A Great Deal of Stress Percent</u>	<u>Some Stress Percent</u>	<u>Very Little/ No Stress Percent</u>
35 years of age or younger	45	50	5
36 to 49 years of age	51	43	6
50 to 65 years of age	43	52	5
Over 65 years of age	21	62	17

- A higher percentage of respondents between the ages of 36 and 49 report experiencing a great deal of stress in the practice of law.

30B. How much stress do you experience in the practice of law? – BY Type of Practice, Gender, and Region of Primary Practice

<u>Type of Practice</u>	<u>A Great Deal of Stress Percent</u>	<u>Some Stress Percent</u>	<u>Very Little/ No Stress Percent</u>
Government Practice	45	50	5
Private Practice	44	51	6
Other Legal Position	44	44	11

<u>Gender</u>	<u>A Great Deal of Stress Percent</u>	<u>Some Stress Percent</u>	<u>Very Little/ No Stress Percent</u>
Female	48	48	4
Male	42	51	7

<u>Region</u>	<u>A Great Deal of Stress Percent</u>	<u>Some Stress Percent</u>	<u>Very Little/ No Stress Percent</u>
Southeast	44	50	6
Central/Southwest	45	50	5
Out-of-state	49	42	9
North	38	55	7

31. How many weeks of vacation did/will you take in 2017?

<u>Category</u>	<u>Percent</u>
No vacation taken	6
Less than 1 week	12
1 week	16
2 weeks	30
3 weeks	17
4 weeks	9
More than 4 weeks	10

- Almost two-thirds (64%) of all respondents report taking two weeks or less of vacation last year. Slightly over one-third (34%) report taking one week or less of vacation.

31A. Comparison of 2011 thru 2017 Membership Opinion Surveys – How many weeks of vacation did/will you take in 2017?

<u>Category</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
No vacation taken	9	11	9	6
Less than 1 week	10	9	11	12
1 week	18	16	18	16
2 weeks	34	36	29	30
3 weeks	16	14	15	17
4 weeks	7	7	7	9
More than 4 weeks	6	7	11	10

- The percentage of attorneys who report taking one week of vacation or less has ranged between 34% and 38% since 2011.

32. What was your primary reason for not taking more vacation in 2017?

<u>Category</u>	<u>Percent</u>
Time constraints	38
Did not feel need to/satisfied with amount of vacation taken	21
Financial limitations	21
Pressure from employer	10
Pressure from clients	5
Family scheduling problems	5

- Time constraints (38%) is the most frequently mentioned reason for not taking additional vacation time.

33. All things considered, how do you feel about your legal career at this time?

<u>Category</u>	<u>Percent</u>
Very satisfied	27
Somewhat satisfied	49
Somewhat unsatisfied	18
Very unsatisfied	6

- Over three-quarters (76%) of all respondents feel satisfied with their legal career at this time.

33A. Comparison of 2013 thru 2017 Membership Opinion Surveys – All things considered, how do you feel about your legal career at this time? – BY Employment Classification

Mean Scores – BASED ON A SCALE FROM 1 TO 4

**1 = Very Satisfied
 2 = Somewhat Satisfied
 3 = Somewhat Unsatisfied
 4 = Very Unsatisfied**

<u>Classification</u>	<u>2013 Survey Mean Score</u>	<u>2015 Survey Mean Score</u>	<u>2017 Survey Mean Score</u>
Judge	1.50	1.55	1.50
Managing Partner	1.83	1.74	1.82
Partner/Shareholder	1.89	1.95	1.97
Corporate Counsel	2.12	2.04	1.98
Government Attorney	1.98	1.96	2.01
Associate	2.14	2.10	2.10
Sole Practitioner	2.19	2.14	2.21

33B. All things considered, how do you feel about your legal career at this time? – BY Region of Primary Practice

Mean Scores – BASED ON A SCALE FROM 1 TO 4

**1 = Very Satisfied
 2 = Somewhat Satisfied
 3 = Somewhat Unsatisfied
 4 = Very Unsatisfied**

<u>Region</u>	<u>Mean Score</u>
North	2.00
Southeast	2.02
Central/Southwest	2.05
Out-of-state	2.14

33C. All things considered, how do you feel about your legal career at this time? – BY Gender, Race/Ethnicity, Age Group and Total Annual Income Before Taxes

Mean Scores – BASED ON A SCALE FROM 1 TO 4

- 1 = Very Satisfied**
- 2 = Somewhat Satisfied**
- 3 = Somewhat Unsatisfied**
- 4 = Very Unsatisfied**

<u>Gender</u>	<u>Mean Score</u>
Male	2.01
Female	2.11

<u>Race/Ethnicity</u>	<u>Mean Score</u>
White/Caucasian	1.99
Hispanic	2.16
African-American/Black	2.19
Other race/ethnicity	2.43

<u>Age Group</u>	<u>Mean Score</u>
35 years of age or younger	2.08
36 to 49 years of age	2.07
50 to 65 years of age	2.02
Over 65 years of age	1.73

<u>Total Income</u>	<u>Mean Score</u>
Under \$50,000	2.43
\$50,000 to \$100,000	2.16
Over \$100,000	1.87

34. Have you accessed The Florida Bar's website in the past 12 months?

<u>Category</u>	<u>Percent</u>
Yes	97
No	3

- A large majority (97%) of all respondents have accessed the Bar's website in the past 12 months.

34A. Comparison of 2009 thru 2017 Membership Opinion Surveys – Have you accessed The Florida Bar's website in the past 12 months?

<u>Category</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Yes	94	96	97	97	97

34B. Have you accessed The Florida Bar's website in the past 12 months? – BY Type of Practice, Region of Primary Practice, Age Group and Gender

<u>Type of Practice</u>	<u>Accessed Percent</u>
Government Practice	100
Private Practice	96
Other Legal Position	96

<u>Region</u>	<u>Accessed Percent</u>
North	98
Central/Southwest	97
Southeast	97
Out-of-state	95

<u>Age Group</u>	<u>Accessed Percent</u>
35 years or age or younger	100
36 to 49 years of age	98
50 to 65 years of age	96
Over 65 years of age	91

<u>Gender</u>	<u>Accessed Percent</u>
Female	99
Male	96

35. During a typical month, how many times do you visit The Florida Bar’s website? (INCLUDES ONLY THOSE RESPONDENTS WHO REPORTED ACCESSING THE BAR’S WEBSITE IN THE PAST 12 MONTHS)

<u>Frequency of Access</u>	2015 Survey Percent	2017 Survey Percent
None	11	14
Once	32	33
Twice	19	18
3 or 4 times	20	20
5 to 10 times	11	9
More than 10 times	7	6

- Nearly half (47%) of respondents who accessed The Florida Bar's website report accessing it once or not at all in a “typical” month, while about 15% report accessing it five or more times in a typical month.

35A. During a typical month, how many times do you visit The Florida Bar’s website? (INCLUDES ONLY THOSE RESPONDENTS WHO REPORTED ACCESSING THE BAR’S WEBSITE IN THE PAST 12 MONTHS) – BY Region of Primary Practice and Age Group

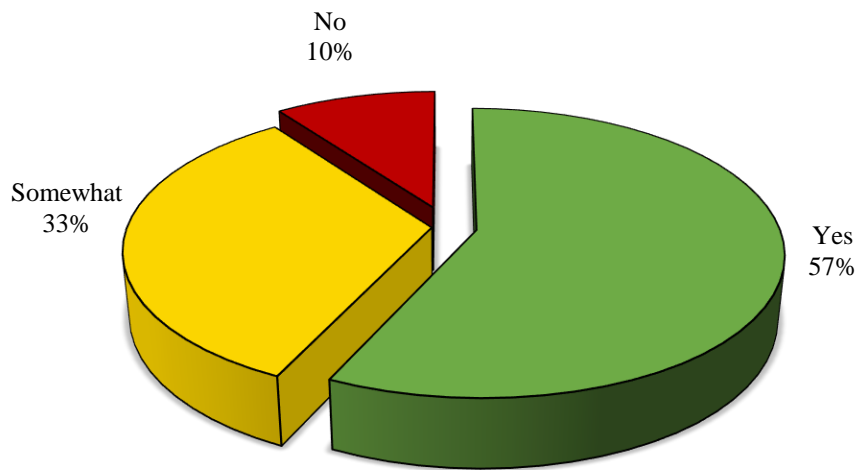
<u>Frequency of Access</u>	<u>Region</u>			
	North Region Percent	Cent/SW Region Percent	Southeast Region Percent	Out-of- State Percent
None	10	9	15	27
Once	26	34	29	57
Twice	15	18	21	6
3 or 4 times	27	22	20	3
5 to 10 times	9	10	10	3
Over 10 times	12	7	4	3

<u>Frequency of Access</u>	<u>Age Group</u>			
	35 or under yrs. of age Percent	36 to 49 yrs. of age Percent	50 to 65 yrs. of age Percent	Over 65 yrs. of age Percent
None	11	10	17	18
Once	29	41	29	31
Twice	20	18	18	15
3 to 4 times	23	17	20	22
5 to 10 times	13	8	8	9
Over 10 times	4	6	9	6

36. In your more recent experience(s), did you find The Florida Bar website easy to navigate? (INCLUDES ONLY THOSE RESPONDENTS WHO REPORTED ACCESSING THE BAR'S WEBSITE IN THE PAST 12 MONTHS)

<u>Category</u>	<u>Percent</u>
Yes	57
Somewhat	33
No	10

Is The Florida Bar Website Easy to Navigate?



37. Did you encounter any problems when recently visiting The Florida Bar's website? (INCLUDES ONLY THOSE RESPONDENTS WHO REPORTED ACCESSING THE BAR'S WEBSITE IN THE PAST 12 MONTHS)

<u>Category</u>	<u>Percent</u>
Yes	15
No	85

- Of those respondents who have accessed the Bar's website in the past 12 months, fifteen percent report recently encountering a problem with it.
- A total of 107 problems were mentioned by respondents. The most frequently listed problems involve navigation problems/items being difficult to find, the new website not functioning in the same manner as the old website did, login/username problems, and difficulties with the search engine.

38. Which of the following services on The Florida Bar’s website have you found to be useful? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY) (INCLUDES ONLY THOSE RESPONDENTS WHO REPORTED ACCESSING THE BAR’S WEBSITE IN THE PAST 12 MONTHS)

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Attorney search (“Find a Lawyer”)	68	77	77
CLE information/status	74	73	73
Post CLE hours	65	68	69
Rules Regulating The Florida Bar	36	34	36
Address update	35	38	32
Free legal research	25	29	32
Ethics opinions	29	28	30
Member Portal	–	–	23
Member benefits	20	19	21
Florida Bar <i>Journal</i>	10	16	16
Florida Bar <i>News</i>	13	18	14
Practice Resource Institute (PRI)	4	6	8
Career Center	6	12	7
Legal links	5	5	5
Homepage announcements	7	7	4
Lawyers Advising Lawyers	1	<1	2

- A significantly higher percentage of respondents who accessed The Florida Bar’s website report attorney search (77%), CLE information/status (73%), and the posting of CLE hours (69%) to be useful services that are offered through that website.

39. Please list any features, not currently on the Bar's website, that you would like to see added in the near future:

A total of 47 suggestions were made by respondents concerning features that they would like to see added to the Bar’s website in the near future. Each suggestion was reviewed and categorized. The table below lists the four most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Case law/statutory updates and changes	6
Improved search engine	5
Free CLE	4
Opt-out of email address being posted	4

40. Compared to other legal websites that you frequent, how does The Florida Bar's website compare in terms of its content?

<u>Category</u>	<u>Percent</u>
The Bar's website is <u>above</u> average	16
The Bar's website is average	50
The Bar's website is <u>below</u> average	7
No opinion	27

- 16% of all respondents rate The Florida Bar's website as above average, compared to 7% who rate it as below average. The other 77% either rate it as average or have no opinion on it.

41. How often do you direct clients to resources found on The Florida Bar's website?

<u>Category</u>	<u>Percent</u>
Frequently	1
Occasionally	9
Rarely	25
Never	65

- Almost two-thirds (65%) of all respondents never direct clients to resources found on the Bar's website, compared to 10% who do so at least occasionally.

42. Please indicate your professional and personal participation in the following social networking/online communities:

<u>Category</u>	<u>Daily Percent</u>	<u>Weekly Percent</u>	<u>Monthly Percent</u>	<u>Infrequently Percent</u>	<u>Never Percent</u>
LinkedIn	6	23	17	24	30
Facebook	34	17	5	12	32
Google+	16	8	4	15	57
Twitter	8	9	5	11	67
Instagram	13	4	4	9	70
Pinterest	1	5	4	12	78

- Over two-thirds of all respondents report using LinkedIn (70%) and Facebook (68%).

43. How likely are you to “Like” The Florida Bar’s Facebook page, “Follow” its Twitter feed, or participate in other types of social media platforms with The Florida Bar?

<u>Category</u>	<u>Percent</u>
Very likely	11
Somewhat likely	9
Neither likely nor unlikely	11
Somewhat unlikely	23
Very unlikely	46

- One-fifth (20%) of all respondents are likely to “Like” The Florida Bar’s Facebook page, “Follow” its Twitter feed, or participate in other types of social media platforms with The Florida Bar, compared to over two-thirds (69%) who are unlikely to do so.

44. What items would you like to see The Florida Bar post via social media in the future?

A total of 87 suggestions were made by respondents concerning items they would like to see The Florida Bar post via social media in the future. Each suggestion was reviewed and categorized. The table below lists the five most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
CLE courses/opportunities	13
Case law updates/court opinions	9
Fewer jokes/cartoons/memes	7
Events	6
Positive stories about lawyers/pro bono work	6

45. How would you describe your current level of activity in The Florida Bar's various programs, services and activities? (COMPARISON BETWEEN 2007 AND 2017 SURVEY RESULTS)

<u>Category</u>	<u>2007 Survey Percent</u>	<u>2017 Survey Percent</u>
Extremely involved	3	3
Somewhat involved	16	18
Rarely involved	47	50
Not involved at all	34	29

- Slightly over one-fifth (21%) of all respondents report being either extremely or somewhat involved in Florida Bar programs, services and activities.

45A. How would you describe your current level of activity in The Florida Bar's various programs, services and activities? – BY Type of Practice, Age Group and Gender

<u>Type of Practice</u>	<u>Extremely involved Percent</u>	<u>Somewhat involved Percent</u>	<u>Rarely involved Percent</u>	<u>Not involved at all Percent</u>
Private Practice	3	18	51	27
Other Legal Position	5	14	44	38
Government Practice	3	18	47	32

<u>Age Group</u>	<u>Extremely involved Percent</u>	<u>Somewhat involved Percent</u>	<u>Rarely involved Percent</u>	<u>Not involved at all Percent</u>
35 years of age or younger	3	20	58	19
36 to 49 years of age	5	17	46	32
50 to 65 years of age	3	19	51	28
Over 65 years of age	1	12	49	38

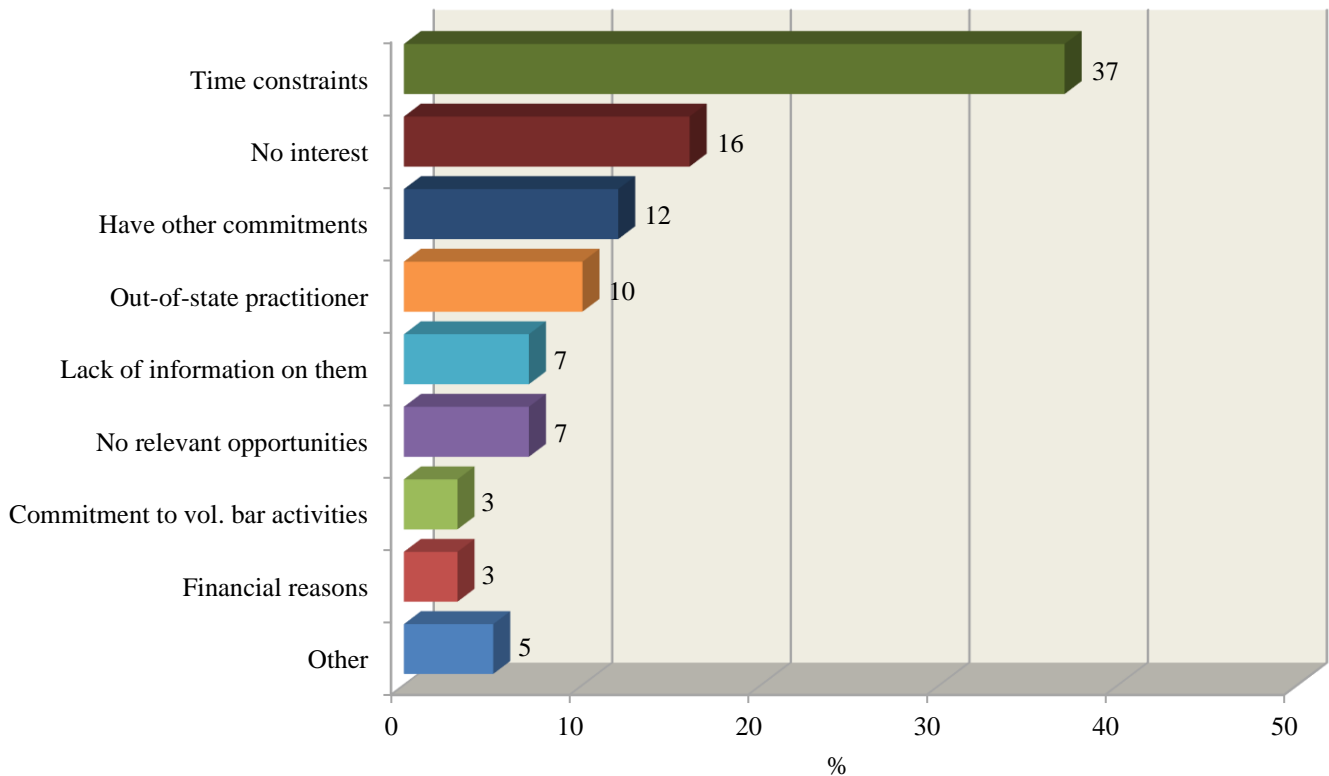
<u>Gender</u>	<u>Extremely involved Percent</u>	<u>Somewhat involved Percent</u>	<u>Rarely involved Percent</u>	<u>Not involved at all Percent</u>
Male	3	17	50	31
Female	4	20	51	25

46. What is your primary reason for not being more involved with Florida Bar programs, services and activities?

<u>Category</u>	<u>Percent</u>
Time constraints	37
No interest	16
Have other commitments	12
Out-of-state practitioner	10
Lack of information on them	7
No relevant opportunities	7
Commitment to voluntary bar activities	3
Financial reasons	3
Other	5

- Time constraints (37%) is the most frequently mentioned reason for not being more involved with Florida Bar programs, services and activities.

Primary Reason for Not Being More Involved with Florida Bar Programs, Services and Activities



46A. What is your primary reason for not being more involved with Florida Bar programs, services and activities? – BY Type of Practice and Age Group

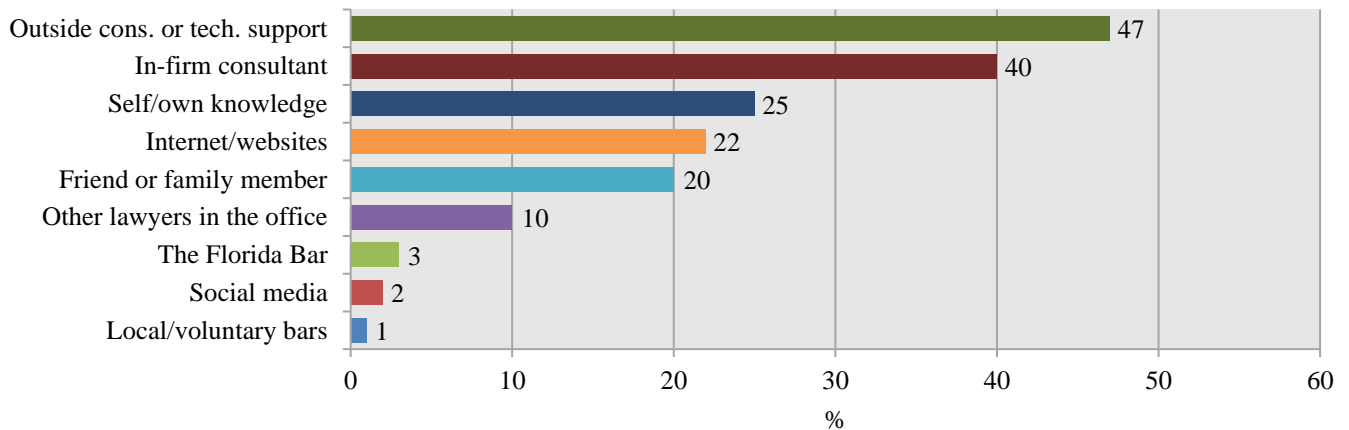
<u>Category</u>	<u>Type of Practice</u>		
	<u>Private Practice Percent</u>	<u>Government Practice Percent</u>	<u>Other Legal Position Percent</u>
Time constraints	40	32	23
No interest	16	16	15
Have other commitments	12	12	10
Out-of-state practitioner	10	7	15
Lack of information on them	6	10	8
No relevant opportunities	6	9	7
Commitment to voluntary bar activities	3	3	7
Financial reasons	2	6	3
Other	4	5	12

<u>Category</u>	<u>Age Group</u>			
	<u>35 years of age or younger Percent</u>	<u>36 to 49 years of age Percent</u>	<u>50 to 65 years of age Percent</u>	<u>Over 65 years of age Percent</u>
Time constraints	40	44	31	26
No interest	11	13	20	19
Have other commitments	9	12	12	18
Out-of-state practitioner	10	9	11	11
Lack of information on them	12	9	5	2
No relevant opportunities	9	3	8	11
Commitment to voluntary bar activities	6	3	5	1
Financial reasons	2	4	3	0
Other	1	3	5	12

47. Where do you generally go for technology or cyber security (virus/phishing attacks) assistance? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
Outside consultant or technology support	47
In-firm consultant (IT Department)	40
Self/own knowledge	25
Internet/websites	22
Friend or family member	20
Other lawyers in the office	10
The Florida Bar	3
Social media	2
Local/voluntary bars	1

Sources of Technology or Cyber Security Assistance



47A. Where do you generally go for technology or cyber security assistance? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY) – BY Age Group

<u>Category</u>	<u>35 years of age or younger Percent</u>	<u>36 to 49 years of age Percent</u>	<u>50 to 65 years of age Percent</u>	<u>Over 65 years of age Percent</u>
Outside consultant or technology support	37	44	50	63
In-firm consultant (IT Department)	46	39	42	26
Self/own knowledge	24	27	25	21
Internet/websites	29	23	18	23
Friend or family member	20	17	22	21
Other lawyers in the office	14	10	8	8
The Florida Bar	<1	2	3	8
Social media	2	3	2	0
Local/voluntary bars	3	1	1	1

48. What can The Florida Bar accomplish through technology to make your law practice more effective, efficient or convenient?

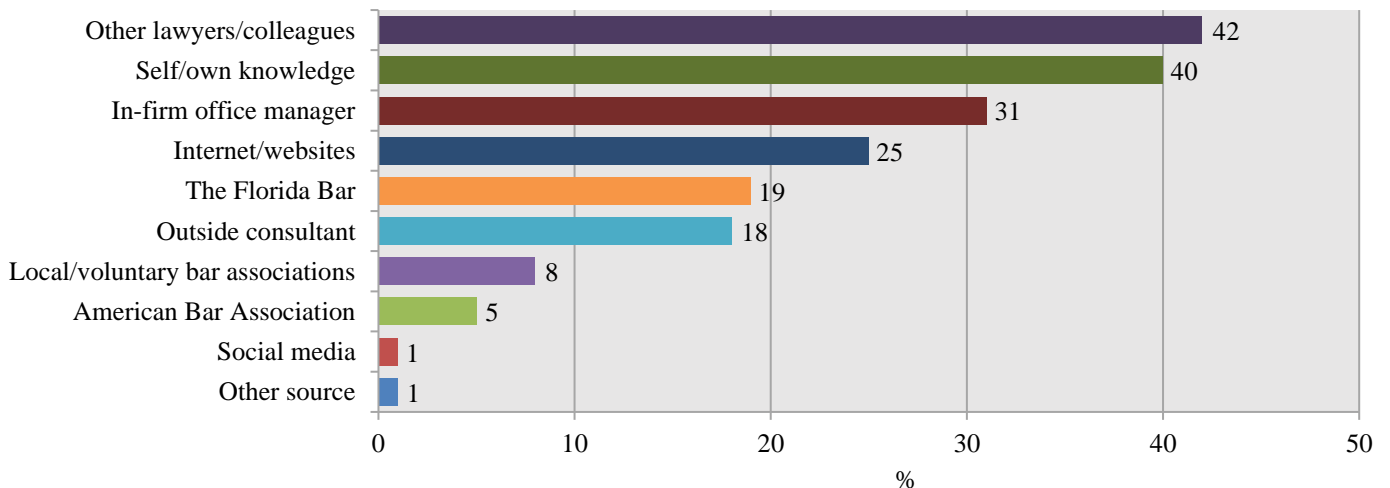
A total of 99 suggestions were made by respondents concerning what The Florida Bar can accomplish through technology to make their law practice more effective, efficient or convenient. Each suggestion was reviewed and categorized. The table below lists the four most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Free/affordable CLE	14
Technology updates/news/best practices	10
Develop/review software	7
Improve electronic filing process	5

49. Where do you generally go for practice management assistance? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
Other lawyers/colleagues	42
Self/own knowledge	40
In-firm office manager	31
Internet/websites	25
The Florida Bar	19
Outside consultant	18
Local/voluntary bar associations	8
American Bar Association	5
Social media	1
Other source	1

Sources of Practice Management Assistance



49A. Where do you generally go for practice management assistance? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY) – BY Age Group

<u>Category</u>	35 years of age or younger <u>Percent</u>	36 to 49 years of age <u>Percent</u>	50 to 65 years of age <u>Percent</u>	Over 65 years of age <u>Percent</u>
Other lawyers/colleagues	45	46	39	36
Self/own knowledge	30	40	45	44
In-firm office manager	46	30	28	15
Internet/websites	30	28	22	15
The Florida Bar	12	20	20	25
Outside consultant	15	19	18	21
Local/voluntary bar associations	12	6	7	9
American Bar Association	4	5	7	1
Social media	3	1	<1	1
Other source	3	1	1	8

50. What can The Florida Bar accomplish through providing law practice management resources to make your law practice more effective, efficient, or convenient?

A total of 71 suggestions were made by respondents concerning what The Florida Bar can accomplish through providing law practice management resources to make their law practice more effective, efficient or convenient. Each suggestion was reviewed and categorized. The table below lists the three most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
CLE	10
Email updates/communication	5
Forms	4

51. Please indicate how valuable the following Florida Bar member benefit programs are to you:

<u>Member Benefit</u>	<u>Very Valuable Percent</u>	<u>Somewhat Valuable Percent</u>	<u>Not Valuable Percent</u>	<u>Unaware of Percent</u>
Fastcase subscription service	17	25	24	34
Insurance (health/life/disability)	9	21	44	27
LexisNexis	9	19	36	36
Car rental discounts	8	31	34	27
FedEx/UPS delivery services	7	22	28	43
LawPay merchant account	6	7	31	56
Hotel discounts	5	24	29	42
Bank of America credit cards	3	5	39	53
FLMIC	3	3	23	71
ProDoc	2	7	28	63
Rocket Matter	2	3	27	68
Tabs3 trust accounting software	1	4	27	68
Corporate Creations	<1	4	33	62
FormsPass	<1	3	23	73
NetDocuments	<1	2	25	72
RPost registered email services	<1	1	28	70
CosmoLex	0	1	27	72

- Fastcase (42%) and car rental discounts (39%) are mentioned most frequently by respondents as being valuable member benefits.

52. Please list any other membership benefits you would like to see The Florida Bar add in the near future:

A total of 71 suggestions were made by respondents concerning other membership benefits they would like to see The Florida Bar add in the near future. Each suggestion was reviewed and categorized. The table below lists the three most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Health plans/insurance	19
Better discounts on travel/car rentals/hotels	8
Free CLE	6

53. How do you generally read *The Florida Bar Journal*?

<u>Category</u>	<u>Percent</u>
I read just about everything in it	6
I read selected articles	57
I glance at the headlines	20
I mainly turn to a particular section and nothing else	6
I do not read it at all	11

- 6% of all respondents report reading just about everything in *The Florida Bar Journal*, compared to 17% who either turn to a particular section and read nothing else or do not read the *Journal* at all. The remaining 77% report either reading select articles or glancing at headlines.

53A. How do you generally read *The Florida Bar Journal*? – BY Age Group

<u>Category</u>	<u>35 years of age or younger Percent</u>	<u>36 to 49 years of age Percent</u>	<u>50 to 65 years of age Percent</u>	<u>Over 65 years of age Percent</u>
I read just about everything in it	3	5	8	10
I read selected articles	55	51	61	65
I glance at the headlines	25	20	17	20
I turn to a particular section and nothing else	3	9	6	3
I do not read it at all	14	15	8	2

54. How do you generally read The Florida Bar News?

<u>Category</u>	<u>Percent</u>
I read just about everything in it	9
I read selected articles	32
I glance at the headlines	36
I mainly turn to a particular section and nothing else	9
I do not read it at all	14

- 9% of all respondents report reading just about everything in The Florida Bar News, compared to 23% who either turn to a particular section and read nothing else or do not read the News at all. The remaining 68% report either reading select articles or glancing at headlines.

54A. How do you generally read The Florida Bar News? – BY Age Group

<u>Category</u>	<u>35 years of age or younger Percent</u>	<u>36 to 49 years of age Percent</u>	<u>50 to 65 years of age Percent</u>	<u>Over 65 years of age Percent</u>
I read just about everything in it	1	10	11	11
I read selected articles	31	28	33	46
I glance at the headlines	41	34	38	28
I mainly turn to a particular section and nothing else	10	10	8	10
I do not read it at all	17	18	10	5

55. How would you prefer to receive The Florida Bar News in the future: through an electronic format or through the traditional printed and mailed version?

<u>Category</u>	<u>2010 Survey Percent</u>	<u>2016 Survey Percent</u>	<u>2017 Survey Percent</u>
I prefer the electronic format	21	38	38
I prefer the print format	59	35	33
Either method is fine	20	27	29

- The percentage of respondents who prefer to receive The Florida Bar News through an electronic format in the future has increased from 21% in 2010 to 38% in 2017. Print format preference has decreased from 59% in 2010 to 33% in 2017.

56. If The Florida Bar provided “Opt-out” capability in receiving certain paper communications that are printed and mailed (these publications would be available 24 hours a day via the Bar’s website), how likely would you be to opt out of:

<u>Category</u>	<u>Likely Percent</u>	<u>Not Likely Percent</u>
The Florida Bar <i>News</i> (print version)	59	41
The Florida Bar <i>Journal</i> (print version)	56	44
Other Bar newsletters/publications	67	33

- Over half of all respondents report that they would be likely to opt-out of the Bar *News* (59%) and the Bar *Journal* (56%) paper communications that are printed and mailed provided these publications would be available 24 hours a day via the Bar’s website. Two-thirds (67%) indicate they would opt-out of other Florida Bar newsletters and publications.

56A. If The Florida Bar provided “Opt-out” capability in receiving certain paper communications that are printed and mailed (these publications would be available 24 hours a day via the Bar’s website), how likely would you be to opt out of: – BY Type of Practice, Age Group and Region of Primary Practice

<u>Type of Practice</u>	<u>TFB <i>News</i> Opt-Out: Likely Percent</u>	<u>TFB <i>Journal</i> Opt-Out: Likely Percent</u>	<u>Other Bar pubs: Opt-Out Likely Percent</u>
Private Practice	59	56	67
Government Practice	59	57	66
Other Legal Position	55	54	67

<u>Age Group</u>	<u>TFB <i>News</i> Opt-Out: Likely Percent</u>	<u>TFB <i>Journal</i> Opt-Out: Likely Percent</u>	<u>Other Bar pubs: Opt-Out Likely Percent</u>
35 years of age or younger	62	54	65
36 to 49 years of age	68	65	76
50 to 65 years of age	53	52	64
Over 65 years of age	45	48	58

<u>Region</u>	<u>TFB <i>News</i> Opt-Out: Likely Percent</u>	<u>TFB <i>Journal</i> Opt-Out: Likely Percent</u>	<u>Other Bar pubs: Opt-Out Likely Percent</u>
Out-of-state	68	69	77
Southeast	61	59	68
North	59	52	62
Central/Southwest	53	51	63

57. Which of the following Florida Bar programs or resources are you aware of: (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
Florida Bar Foundation	55
Lawyers Advising Lawyers	28
Florida Bar President Video Messages	26
Practice Resource Institute	22
Grievance Mediation/Fee Arbitration	21
Board of Governors Meeting Summaries	20
Speakers’ Bureau	16
FloridaBarNews.TV	10
Benchmarks	8
Protect Florida Democracy	2
None of the Above	25

- Over one-half (55%) of all respondents are aware of The Florida Bar Foundation. Just over one-quarter are aware of the Lawyers Advising Lawyers program (28%) and Florida Bar President (26%) video messages.

58. Has your firm or legal office suffered any losses from a hurricane/disaster in the past 3 years?

<u>Category</u>	<u>Percent</u>
Yes	27
No	73

- Over one-quarter (27%) of all respondents report that their firm or legal office has suffered a loss from a hurricane or disaster in the past 3 years.

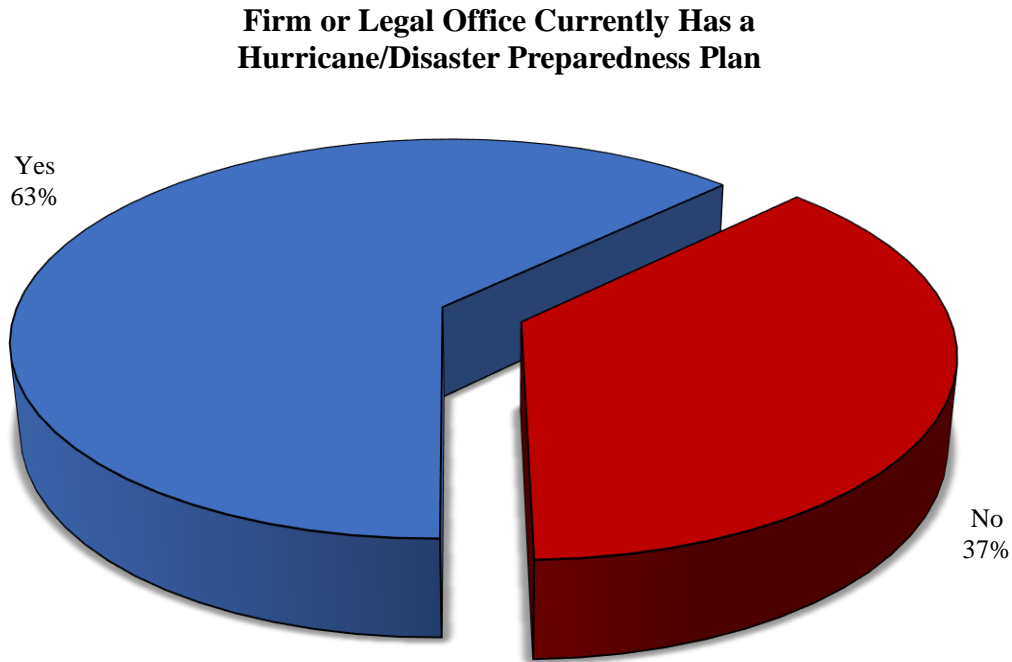
58A. Has your firm or legal office suffered any losses from a hurricane/disaster in the past 3 years? – BY Region of Primary Practice

<u>Region</u>	<u>Yes Percent</u>	<u>No Percent</u>
Southeast	34	66
Central/Southwest	29	71
North	21	79
Out-of-state	10	90

59. Does your firm or legal office currently have a hurricane/disaster preparedness plan?

<u>Category</u>	<u>Percent</u>
Yes	63
No	37

- Over three-fifths (63%) of all respondents report that their firm or legal office currently has a hurricane or disaster preparedness plan.



59A. Does your firm or legal office currently have a hurricane/disaster preparedness plan? – BY Region of Primary Practice

<u>Region</u>	<u>Yes Percent</u>	<u>No Percent</u>
Central/Southwest	70	30
North	68	32
Southeast	65	35
Out-of-state	29	71

60. Do you remember receiving/seeing Florida Bar hurricane relief information through any of the following sources:

<u>Category</u>	<u>Yes Percent</u>	<u>No Percent</u>	<u>Do Not Recall Percent</u>
The Florida Bar website	22	36	42
Email from The Florida Bar President	22	33	45
Florida Bar <i>News</i> articles	19	35	46
Local bar association communications	17	38	45
Email from The Florida Bar Board of Governors	9	35	56
Florida Bar Young Lawyers Division	9	40	51
Florida Bar social media messaging	6	44	50
American Bar Association	5	45	50

61. Did you serve on the Young Lawyers Division hotline to assist Floridians affected by Hurricane Irma?

<u>Category</u>	<u>Percent</u>
Yes	1
No	99

62. How many hours did you spend responding to hotline referrals? (INCLUDES ONLY THOSE RESPONDENTS WHO SERVED ON THE YLD HOTLINE)

<u>Category</u>	(n = 14)	<u>Percent</u>
None		29
1 to 2 hours		21
3 to 5 hours		43
6 to 7 hours		7
More than 7 hours		0

63. Were you satisfied with the experience/the hotline process in general? (INCLUDES ONLY THOSE RESPONDENTS WHO SERVED ON THE YLD HOTLINE)

<u>Category</u>	(n = 13)	<u>Percent</u>
Yes		69
No		31

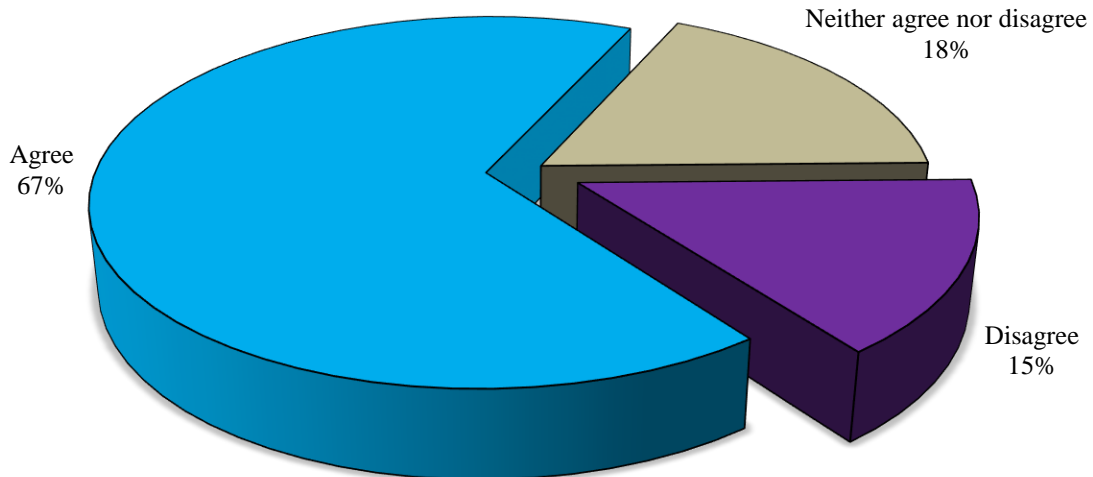
Please indicate whether you agree or disagree with the following statements:

64. The Florida Bar is a supportive and cohesive organization that is interested in the well-being of its members

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Agree	64	65	67
Neither agree nor disagree	20	21	18
Disagree	16	14	15

- Two-thirds (67%) of all respondents agree that The Florida Bar is a supportive and cohesive organization that is interested in the well-being of its members, compared to 15% who disagree.

The Florida Bar Is a Supportive and Cohesive Organization That Is Interested in the Well-Being of Its Members



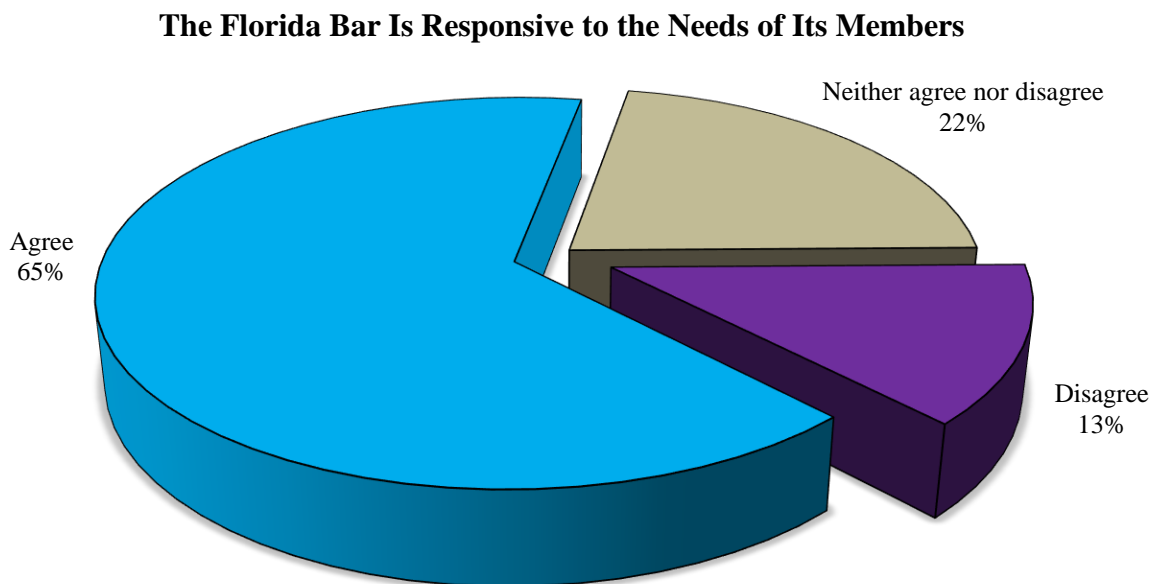
64A. The Florida Bar is a supportive and cohesive organization that is interested in the well-being of its members – BY Age Group

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	70	20	10
36 to 49 years of age	70	19	11
50 to 65 years of age	62	19	19
Over 65 years of age	64	14	22

65. The Florida Bar is responsive to the needs of its members

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Agree	62	63	65
Neither agree nor disagree	18	21	22
Disagree	20	16	13

- Almost two-thirds (65%) of all respondents agree that The Florida Bar is responsive to the needs of its members, compared to 13% who disagree.



65A. The Florida Bar is responsive to the needs of its members – BY Age Group

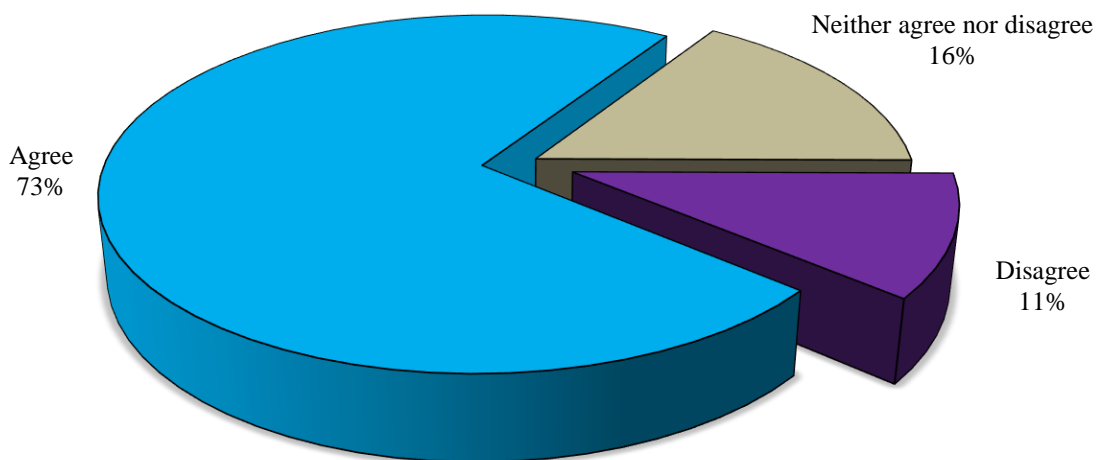
<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	72	22	6
36 to 49 years of age	68	22	10
50 to 65 years of age	61	23	16
Over 65 years of age	58	24	18

66. The Florida Bar promotes high standards of ethics and competence in the legal profession

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Agree	63	70	73
Neither agree nor disagree	17	14	16
Disagree	20	16	11

- Nearly three-quarters (73%) of all respondents agree that The Florida Bar promotes high standards of ethics and competence in the legal profession, compared to 11% who disagree.

The Florida Bar Promotes High Standards of Ethics and Competence in the Legal Profession



66A. The Florida Bar promotes high standards of ethics and competence in the legal profession – BY Age Group

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	78	17	5
36 to 49 years of age	73	16	11
50 to 65 years of age	73	16	11
Over 65 years of age	66	13	21

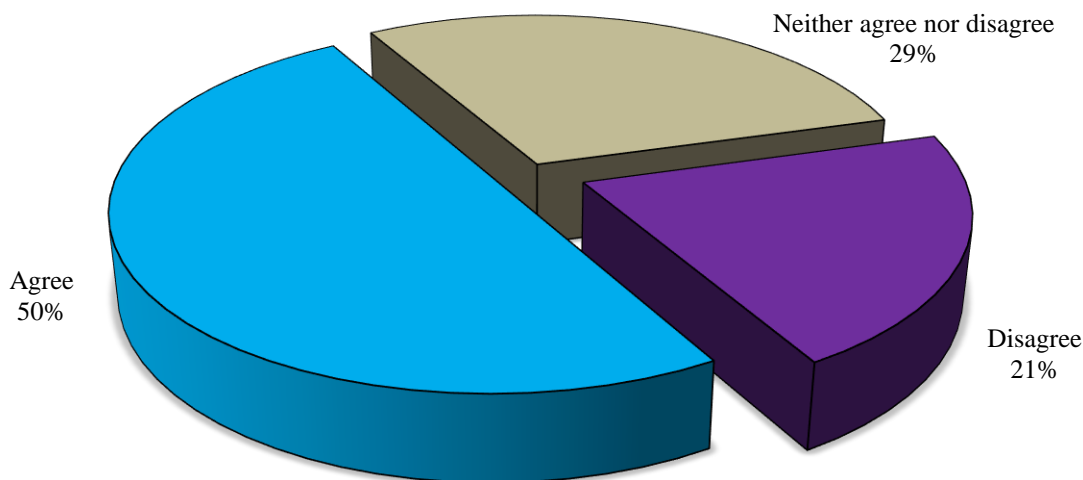
67. The Florida Bar does an effective job in attempting to educate the public about the legal system

<u>Category</u>	<u>2013+ Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Agree	–	43	50
Neither agree nor disagree	–	30	29
Disagree	–	27	21

- Half (50%) of all respondents agree that The Florida Bar does an effective job in attempting to educate the public about the legal system, compared to just over one-fifth (21%) who disagree.

+ Question not asked in 2013 survey

The Florida Bar Does an Effective Job in Attempting to Educate the Public About the Legal System



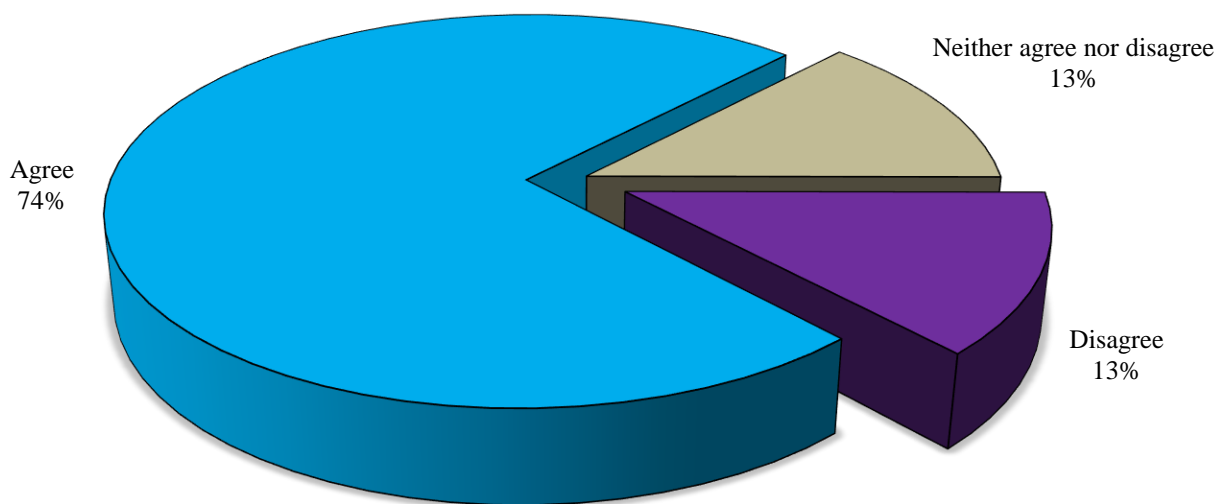
67A. The Florida Bar does an effective job in attempting to educate the public about the legal system – BY Age Group

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	46	30	23
36 to 49 years of age	51	32	17
50 to 65 years of age	51	28	21
Over 65 years of age	42	24	34

68. The public does not have confidence in the existing legal system

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Agree	72	72	74
Neither agree nor disagree	14	16	13
Disagree	14	12	13

The Public Does Not Have Confidence in the Existing Legal System



68A. The public does not have confidence in the existing legal system – BY Age Group

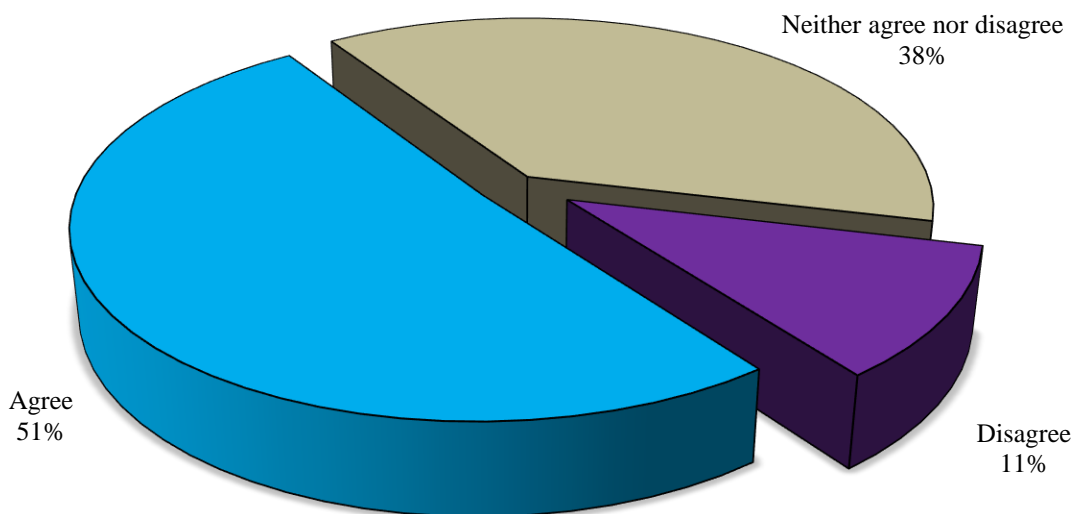
<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	66	14	20
36 to 49 years of age	79	11	10
50 to 65 years of age	73	14	13
Over 65 years of age	77	9	14

69. The Florida Bar's disciplinary process is fair to lawyers

<u>Category</u>	<u>Percent</u>
Agree	51
Neither agree nor disagree	38
Disagree	11

- Just over half (51%) of all respondents agree that The Florida Bar's disciplinary process is fair to lawyers, compared to 11% who disagree.

The Florida Bar's Disciplinary Process Is Fair to Lawyers



69A. The Florida Bar's disciplinary process is fair to lawyers – BY Age Group

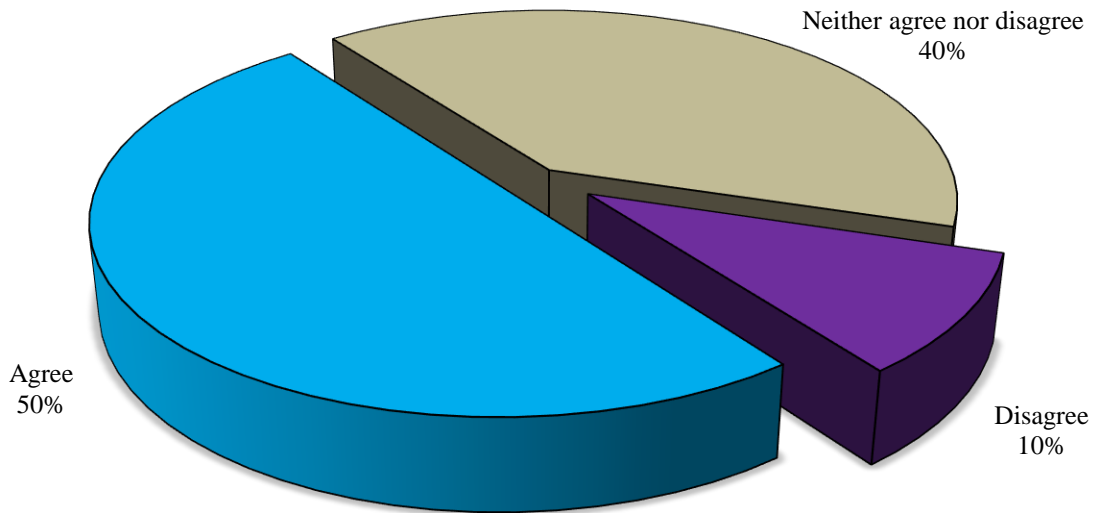
<u>Category</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	52	38	10
36 to 49 years of age	50	41	9
50 to 65 years of age	51	37	12
Over 65 years of age	51	31	18

70. The Florida Bar's disciplinary process is fair to the public

<u>Category</u>	<u>Percent</u>
Agree	50
Neither agree nor disagree	40
Disagree	10

- Half (50%) of all respondents agree that The Florida Bar's disciplinary process is fair to the public, compared to 10% who disagree.

The Florida Bar's Disciplinary Process Is Fair to the Public



70A. The Florida Bar's disciplinary process is fair to the public – BY Age Group

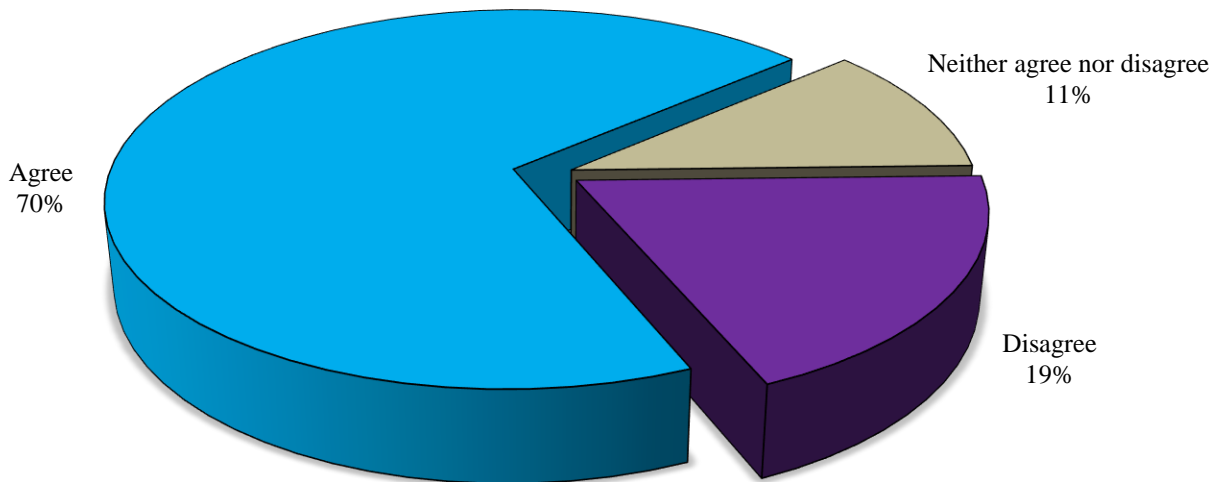
<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	54	41	5
36 to 49 years of age	48	40	12
50 to 65 years of age	51	40	8
Over 65 years of age	47	36	17

71. My work and personal life has good balance

<u>Category</u>	<u>Percent</u>
Agree	70
Neither agree nor disagree	11
Disagree	19

- Over two-thirds (70%) of all respondents agree that their work and personal life has good balance, compared to nearly one-fifth (19%) who disagree.

My Work and Personal Life Has Good Balance



71A. My work and personal life has good balance – BY Age Group

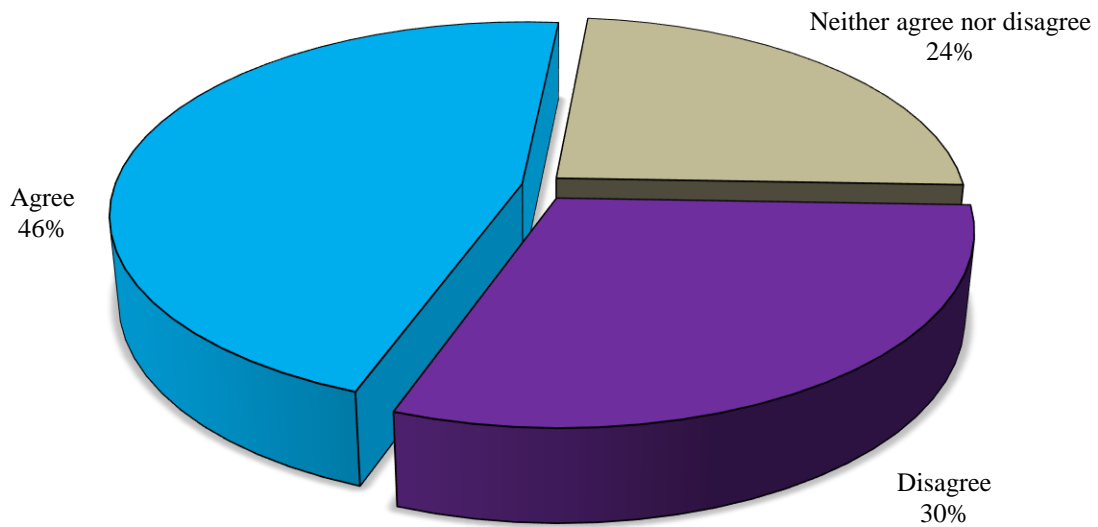
<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	70	12	18
36 to 49 years of age	63	12	25
50 to 65 years of age	72	10	18
Over 65 years of age	85	10	5

72. Florida is a good place to practice in terms of compensation

<u>Category</u>	<u>Percent</u>
Agree	46
Neither agree nor disagree	24
Disagree	30

- Over two-fifths (46%) of all respondents agree that Florida is a good place to practice in terms of compensation, compared to three-tenths (30%) who disagree.

Florida Is a Good Place to Practice in Terms of Compensation



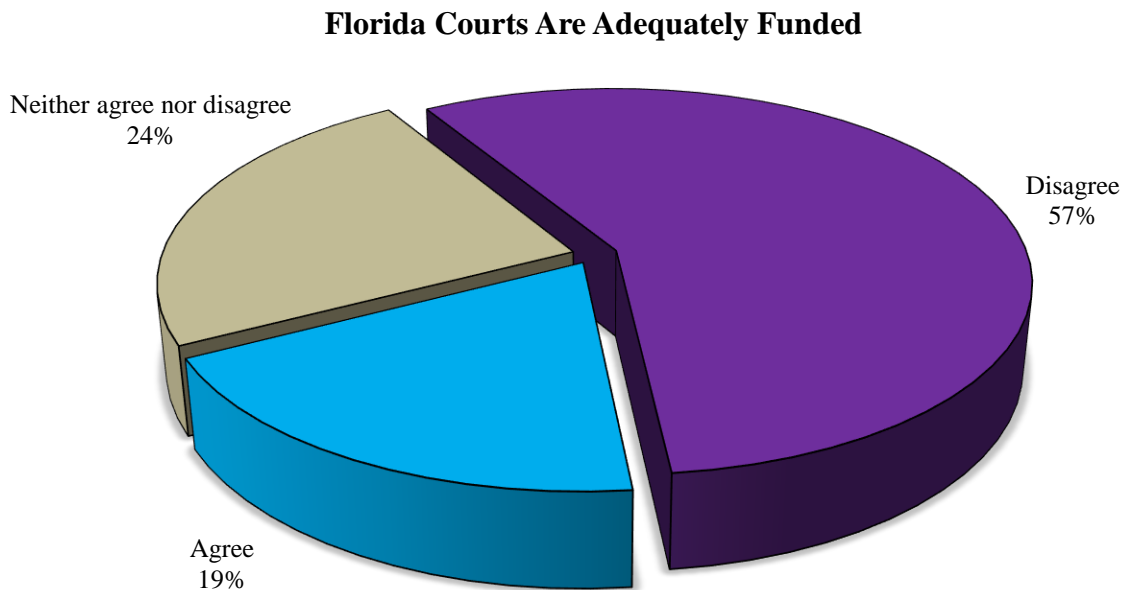
72A. Florida is a good place to practice in terms of compensation – BY Age Group

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	47	20	33
36 to 49 years of age	48	21	31
50 to 65 years of age	43	26	31
Over 65 years of age	51	35	14

73. Florida Courts are adequately funded

<u>Category</u>	<u>Percent</u>
Agree	19
Neither agree nor disagree	24
Disagree	57

- Over half (57%) of all respondents disagree that Florida Courts are adequately funded, compared to about one-fifth (19%) who agree.



73A. Florida Courts are adequately funded – BY Age Group

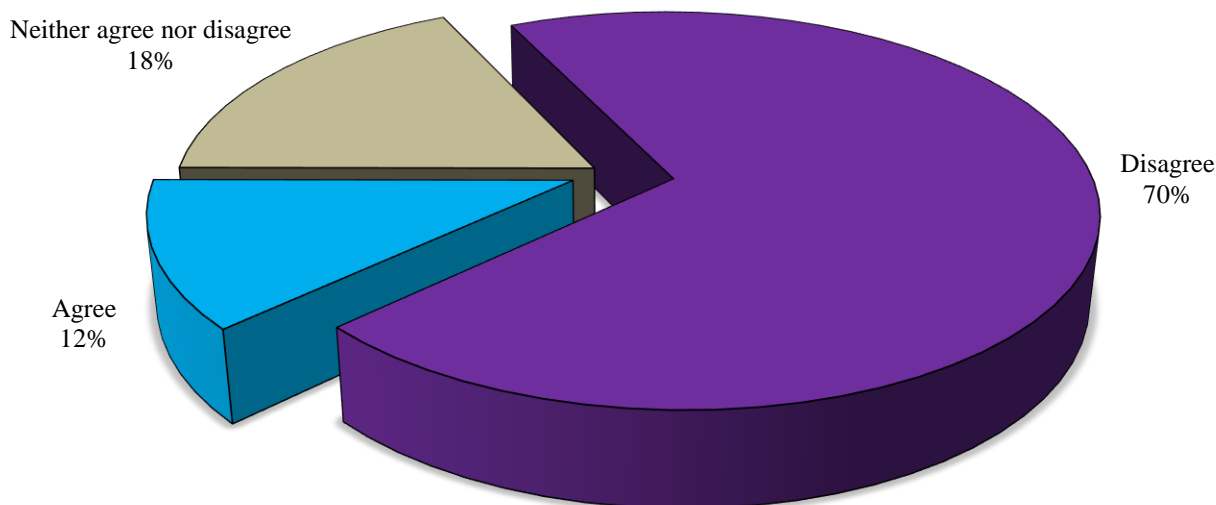
<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	19	26	55
36 to 49 years of age	20	20	60
50 to 65 years of age	18	25	57
Over 65 years of age	23	29	48

74. My legal office is having difficulty adapting to changes in legal technology

<u>Category</u>	<u>Percent</u>
Agree	12
Neither agree nor disagree	18
Disagree	70

- Over two-thirds (70%) of all respondents disagree that their legal office is having difficulty adapting to changes in legal technology, compared to 12% who agree.

My Legal Office Is Having Difficulty Adapting to Changes in Legal Technology



74A. My legal office is having difficulty adapting to changes in legal technology – BY Age Group

<u>Age Group</u>	<u>Agree Percent</u>	<u>Neutral Percent</u>	<u>Disagree Percent</u>
35 years of age or younger	8	12	80
36 to 49 years of age	8	17	75
50 to 65 years of age	17	19	64
Over 65 years of age	17	27	56

75. Please rate the following Florida Bar programs, services and activities:

<u>Category</u>	<u>Highly desirable Percent</u>	<u>Desirable Percent</u>	<u>Questionable Percent</u>	<u>Not needed Percent</u>	<u>Unaware Percent</u>
Annual Convention	9	43	19	13	15
Attorney Consumer Assistance Program (ACAP)	4	19	9	8	60
Bar <i>Journal</i>	24	62	9	3	2
Bar <i>News</i>	31	54	11	2	2
Board Certification	32	37	18	9	4
Center for Professionalism	18	37	9	7	30
CLE Programs	58	38	2	<1	1
CLE Publications	49	43	4	<1	3
Clients' Security Fund	28	35	6	3	29
Ethics Opinions	51	42	2	<1	4
Grievance Mediation/Fee Arbitration	21	34	7	3	35
Florida Bar Career Center	17	32	11	3	37
Florida Bar Committees	26	54	11	2	7
Florida Bar Sections	33	51	9	3	4
Florida Lawyers Assistance	28	42	8	3	19
Lawyer Referral Service	25	45	14	5	11
Lawyer Regulation	43	44	6	1	6
Lawyers Advising Lawyers	20	35	9	3	33
Leadership Academy	6	18	17	13	46
Legislation	33	46	7	3	11
Member Benefits	37	47	9	2	4
Practice Resource Institute (PRI)	14	21	12	5	48
Public Information/Education	25	47	9	4	15
Unlicensed Practice of Law	46	36	5	2	10

- CLE Programs (96%), Ethics Opinions (93%) and CLE Publications (92%) contain the highest percentage of desirable or highly desirable program/activity/service ratings.
- Annual Convention (32%), Leadership Academy (30%) and Board Certification (27%) have the highest percentage of not needed or questionable program/activity/service ratings.

75A. Comparison of 2009 thru 2017 Membership Opinion Surveys – Rating of Florida Bar programs, services and activities as desirable or highly desirable

<u>Category</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
CLE Programs	96	94	94	95	96
Ethics Opinions	94	92	95	94	93
CLE Publications	92	89	91	91	92
Lawyer Regulation	92	90	91	91	87
Bar <i>Journal</i> (magazine)	85	87	84	84	86
Bar <i>News</i> (newspaper)	90	91	88	87	85
Florida Bar Sections	85	84	80	82	84
Member Benefits	79	78	86	83	84
Unlicensed Practice of Law	88	87	81	82	82
Florida Bar Committees	79	78	77	78	80
Legislation	80	78	81	80	79
Public Information	78	74	76	74	72
Florida Lawyers Assistance	–	–	–	–	70
Lawyer Referral Service	74	68	74	71	70
Board Certification	74	74	69	69	69
Clients’ Security Fund	65	62	64	66	63
Center for Professionalism	–	–	–	–	55
Grievance Mediation/Fee Arbitration	–	–	–	–	55
Lawyers Advising Lawyers	17	21	49	46	55
Annual Convention	50	53	52	55	52
Florida Bar Career Center	–	55	57	53	49
Practice Resource Management (PRI)	57	58	45	42	35
Leadership Academy	–	–	–	–	24
Attorney Consumer Assistance Program (ACAP)	28	33	31	33	23

- There is consistency throughout the years across the majority of Bar programs, services and activities on the percentage of respondents who rate them as either desirable or highly desirable.

76. Which of the following fee structures do you have in place? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
Flat fees	59
Case dependent	57
Full fee	41
Pro bono	33
Flexible pricing models	31
Payment plans	24
Low bono	14
Sliding fee scales	13
Third party payments	10
Crowdfunding	0

77. In the past 12 months, without fee or expectation of fee, did you...? (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
Provide free legal services to people of limited means	50
Provide free legal services for a charitable, civic, religious, educational or other nonprofit organization	34
Provide free legal services to organizations that address the needs of the poor	20
Provide free legal services to people or organizations seeking to secure or protect civil rights, civil liberties or public rights	8
I did not handle any pro bono cases	31

78. What is your primary reason for not performing pro bono work? (ONLY INCLUDES THOSE RESPONDENTS WHO INDICATED THAT THEY DO NOT HANDLE PRO BONO CASES)

<u>Category</u>	<u>Percent</u>
Time constraints	23
Government job does not allow pro bono	20
Not interested	19
Cannot afford to	7
Have a public service oriented job	7
Family commitments	4
Haven't found appropriate matters	3
Lack of support from firm/office	3
Unawareness of how to get involved	2
Other	11

79. What is your primary reason for conducting pro bono work? (ONLY INCLUDES THOSE REpondENTS WHO INDICATED THAT THEY HANDLE PRO BONO CASES)

<u>Category</u>	<u>Percent</u>
Personal satisfaction	57
Professional responsibility	23
Faith-based commitment	8
Potential future contacts and referrals	3
Opportunity to enhance legal skills	1
Required by employer	1
Career enhancement	<1
Employer encouragement/policy	<1
Gain exposure in the community at-large	<1
Other	4

- Personal satisfaction (57%) and professional responsibility (23%) are the two most frequently mentioned reasons for conducting pro bono work.

80. What is the likelihood of your providing pro bono services in the next 12 months?

<u>Category</u>	<u>Percent</u>
Very likely	44
Somewhat likely	17
Undecided	8
Somewhat unlikely	6
Very unlikely	19
Not applicable	6

- Just over three-fifths (61%) of all respondents indicate that they are likely to provide pro bono services in the next 12 months, compared to one-quarter (25%) who indicate that they are unlikely to do so. The other 14% are either undecided or report that providing pro bono services is not applicable to their circumstance.

81. The following are a list of factors that might discourage an attorney from taking on pro bono cases (or more pro bono). How influential would each factor be to you, personally, in discouraging you from doing pro bono work?

<u>Category</u>	<u>Very Discouraging Percent</u>	<u>Somewhat Discouraging Percent</u>	<u>Slightly Discouraging Percent</u>	<u>Not Discouraging Percent</u>	<u>Neutral/No Opinion Percent</u>
Lack of time	50	24	4	7	15
Lack of skills or experience in the practice areas needed by low/pro bono clients	38	23	8	11	20
Commitment to family or other personal obligations	33	29	8	8	23
Lack of interest in the types of cases	33	27	4	9	27
Lack of malpractice insurance	32	13	5	28	22
Competing billable hour expectations and policies	27	18	7	19	29
The unrealistic expectations of clients	24	20	10	20	26
Lack of administrative support or resources	18	22	11	19	30
Too costly; financially burdensome to my practice	15	20	11	28	26
Concerns that doing pro/low bono work would compromise the interests of my other clients	13	12	11	37	27
Discouragement from your employer	11	7	6	46	30
Lack of information about opportunities	8	18	12	25	37
I feel that a lot of low and pro bono clients really can afford legal assistance	7	7	10	39	37
Personal or philosophical objections to conducting pro bono/low bono work	6	5	6	62	21

82. Do you personally accept low bono clients (i.e. billing clients at a rate less than \$100/hour, assisting those low to middle income clients who cannot afford to pay the standard price)?

<u>Category</u>	<u>Percent</u>
Yes	20
No	43
Not applicable	37

- One-fifth (20%) of all respondents report that they accept low bono clients.

82A. If “Yes”, what criteria do you use to determine who will be billed at the low bono rate and who will be billed at your standard rate?

A total of 68 respondents mentioned criteria that they use to determine who will be billed at the low bono rate and who will be billed at the standard rate. Each suggestion was reviewed and categorized. The table below lists the three most frequently mentioned categories.

<u>Category</u>	<u>Number of Responses</u>
Income level/financial resources of client/ability to pay	33
Case by case decision/type of case	19
Personal assessment/subjective decision	7

83. “Low Bono” is the principle of increasing access to law-related services for people of moderate means who do not qualify for pro bono assistance, but cannot afford the fees private attorneys typically charge under traditional law firm models. Prior to reading this definition, how familiar were you with the concept of low bono?

<u>Category</u>	<u>Percent</u>
Very familiar	14
Somewhat familiar	16
Neither familiar nor unfamiliar	5
Somewhat unfamiliar	16
Not familiar at all	49

- Nearly two-thirds (65%) of all respondents are either somewhat unfamiliar or not familiar at all with the concept of low bono, prior to reading the definition above.

84. What is the likelihood of your providing low bono work in the next 12 months?

<u>Category</u>	<u>Percent</u>
Very likely	16
Somewhat likely	9
Undecided	14
Somewhat unlikely	9
Very unlikely	30
Not applicable	22

- One-quarter (25%) of all respondents are likely to provide low bono work in the next 12 months, while nearly two-fifths (39%) are unlikely to provide low bono work. The other 36% are either undecided or report that low bono services is not applicable to their circumstance.

85. The following are a list of factors that might discourage an attorney from taking on low bono cases (or more low bono). How influential would each factor be to you, personally, in discouraging you from doing low bono work, using a scale from 1 to 5, where 1 means “not at all discouraging/not relevant” and 5 means “very discouraging”?

<u>Category</u>	<u>Very Discouraging Percent</u>	<u>Somewhat Discouraging Percent</u>	<u>Slightly Discouraging Percent</u>	<u>Not Discouraging Percent</u>	<u>Neutral/No Opinion Percent</u>
Lack of time	45	21	3	10	21
Lack of skills or experience in the practice areas needed by low/pro bono clients	33	21	6	13	27
Commitment to family or other personal obligations	31	25	5	12	27
Lack of interest in the types of cases	30	24	4	12	30
Lack of malpractice insurance	29	11	5	27	28
Competing billable hour expectations and policies	28	19	6	19	28
The unrealistic expectations of clients	21	20	10	20	29
Too costly; financially burdensome to my practice	20	20	7	23	30
Lack of administrative support or resources	17	22	7	20	34
Discouragement from your employer	15	9	3	39	34
Concerns that doing pro/low bono work would compromise the interests of my other clients	14	13	10	33	31
Lack of information about opportunities	11	18	8	22	41
I feel that a lot of low and pro bono clients really can afford legal assistance	7	8	10	39	36
Personal or philosophical objections to conducting pro bono/low bono work	7	5	7	54	27

86. Which of the following best describes your firm's or employer's attitude toward low bono?

<u>Category</u>	<u>Percent</u>
Employer encourages low bono activities	8
Employer neither encourages nor discourages low bono activities	32
Employer discourages low bono activities	5
Not applicable	55

DEMOGRAPHICS

87. In what COUNTY is your primary law practice?

<u>County</u>	<u>Survey Respondents %</u>	<u>Actual Florida Bar Membership %</u>
Miami-Dade	18	18
Broward	11	11
Palm Beach	9	9
Hillsborough	8	8
Orange	7	7
Duval	5	5
Leon	5	4
Pinellas	5	4
Lee	2	2
Sarasota	2	2
Alachua	1	1
Brevard	1	1
Escambia	1	1
Polk	<1	1
Seminole	1	1
Volusia	1	1
Baker	0	<1
Bay	<1	<1
Bradford	<1	<1
Calhoun	0	<1
Charlotte	0	<1
Citrus	<1	<1
Clay	<1	<1
Collier	<1	<1
Columbia	<1	<1
DeSoto	<1	<1
Dixie	0	<1
Flagler	0	<1

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<u>County</u>	<u>Survey Respondents %</u>	<u>Actual Florida Bar Membership %</u>
Franklin	0	<1
Gadsden	0	<1
Gilchrist	<1	<1
Glades	0	<1
Gulf	0	<1
Hamilton	<1	<1
Hardee	0	<1
Hendry	<1	<1
Hernando	<1	<1
Highlands	<1	<1
Holmes	0	<1
Indian River	<1	<1
Jackson	0	<1
Jefferson	0	<1
Lafayette	0	<1
Lake	<1	<1
Levy	0	<1
Liberty	0	<1
Madison	0	<1
Manatee	<1	<1
Marion	1	<1
Martin	<1	<1
Monroe	<1	<1
Nassau	<1	<1
Okaloosa	<1	<1
Okeechobee	<1	<1
Osceola	<1	<1
Pasco	<1	<1
Putnam	<1	<1
Santa Rosa	<1	<1
Saint Johns	<1	<1
Saint Lucie	<1	<1
Sumter	0	<1
Suwannee	0	<1
Taylor	0	<1
Union	0	<1
Wakulla	0	<1
Walton	<1	<1
Washington	0	<1
Out-of-state	12	13

88. What is your gender?

<u>Category</u>	<u>% of Respondents</u>	<u>Actual Florida Bar Membership %</u>
Male	62	62
Female	38	38

88A. What is your gender? – BY Age Group

<u>Source</u>	<u>35 or under yrs. of age Percent</u>	<u>36 to 49 yrs. of age Percent</u>	<u>50 to 65 yrs. of age Percent</u>	<u>Over 65 yrs. of age Percent</u>
Female	26	40	30	4
Male	16	29	39	16

89. What is your race or ethnic origin?

<u>Category</u>	<u>Percent</u>
White/Caucasian	83
Hispanic	10
African-American/Black	3
Asian/Pacific Islander	1
Other race/ethnicity	3

89A. Comparison of 2007 thru 2017 Membership Opinion Surveys – What is your race or ethnic origin?

<u>Category</u>	<u>2007 Survey Percent</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
White/Caucasian	88	86	85	84	83	83
Hispanic	8	8	8	9	10	10
African-American/Black	2	3	3	3	3	3
Asian/Pacific Islander	<1	<1	1	1	1	1
Other race/ethnicity	1	2	3	3	3	3

90. Do you, personally, identify as lesbian, gay, bisexual or transgender?

<u>Category</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Yes	3	3
No	97	97

91. What is your age?

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
35 years of age or younger	22	21	20
36 to 49 years of age	32	31	33
50 to 65 years of age	34	36	36
Over 65 years of age	12	12	11

Mean = 49 years of age
 Median = 48 years of age
 Range = 24 to 89 years of age

92. Years of experience in The Florida Bar:

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Under 2 years	4	4	4
2 to 5 years	14	14	13
6 to 10 years	16	15	17
11 to 20 years	33	34	32
Over 20 years	33	33	34

Mean = 19 years of experience
 Median = 17 years of experience
 Range = <1 to 62 years of experience

93. Please indicate your TOTAL ANNUAL INCOME BEFORE TAXES (estimated) derived from the practice of law in 2017:

<u>Category</u>	<u>Percent</u>
Under \$50,000	14
\$50,000 to \$100,000	37
\$100,001 to \$150,000	26
\$150,001 to \$200,000	9
Over \$200,000	14

Median = \$100,000
 Range = \$0 to \$4,000,000

93A. Comparison of 2009 thru 2017 Membership Opinion Surveys – Please indicate your TOTAL ANNUAL INCOME BEFORE TAXES (estimated) derived from the practice of law:

<u>Category</u>	<u>2009 Survey Percent</u>	<u>2011 Survey Percent</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Under \$50,000	11	17	19	18	14
\$50,000 to \$100,000	40	38	36	38	37
Over \$100,000	49	45	45	44	49

93B. Please indicate your TOTAL ANNUAL INCOME BEFORE TAXES (estimated) derived from the practice of law: – BY Gender, Age Group and Type of Practice

<u>Gender</u>	<u>Median Income</u>
Male	\$120,000
Female	\$ 87,500

<u>Age Group</u>	<u>Median Income</u>
35 years of age or younger	\$ 75,000
36 to 49 years of age	\$100,000
50 to 65 years of age	\$125,000
Over 65 years of age	\$100,000

<u>Type of Practice</u>	<u>Median Income</u>
Private Practice	\$110,000
Other Legal Position	\$ 84,000
Government Practice	\$ 75,000

94. Please indicate your TOTAL ANNUAL HOUSEHOLD INCOME BEFORE TAXES (estimated) for 2017:

<u>Category</u>	<u>Percent</u>
Under \$50,000	5
\$50,000 to \$100,000	23
\$100,001 to \$150,000	24
\$150,001 to \$200,000	19
Over \$200,000	29

Median = \$150,000
 Range = \$10,000 to \$4,000,000

94A. Comparison of 2013 thru 2017 Membership Opinion Surveys – Please indicate your TOTAL ANNUAL HOUSEHOLD INCOME BEFORE TAXES (estimated):

<u>Category</u>	<u>2013 Survey Percent</u>	<u>2015 Survey Percent</u>	<u>2017 Survey Percent</u>
Under \$50,000	10	9	5
\$50,000 to \$100,000	27	25	23
\$100,001 to \$150,000	23	21	24
\$150,001 to \$200,000	14	16	19
Over \$200,000	26	29	29

95. Do you have an ADA-recognized disability?

<u>Category</u>	<u>Percent</u>
Yes	3
No	97

96. Please check all skill or function areas that are affected by your disability: (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY)

<u>Category</u>	<u>Percent</u>
Physical health	1
Fine motor skills and dexterity	<1
Hearing	<1
Mental health	<1
Mobility	<1
Respiratory	<1
Vision	<1
Speech	0

96A. If yes, please check all skill or function areas that are affected by your disability: (MULTIPLE RESPONSE QUESTION – CHECK ALL THAT APPLY) (INCLUDES ONLY THOSE RESPONDENTS WHO REPORT HAVING AT LEAST ONE ADA-RECOGNIZED DISABILITY)

<u>Category</u>	<u>Percent</u>
Physical health	39
Mobility	30
Hearing	26
Mental health	26
Respiratory	22
Fine motor skills and dexterity	13
Vision	4
Speech	0

APPENDIX A:

Counties Comprising Regions

Counties Comprising Regions

North

Alachua
Baker
Bay
Bradford
Calhoun
Citrus
Clay
Columbia
Dixie
Duval
Escambia
Flagler
Franklin
Gadsden
Gilchrist
Gulf
Hamilton
Hernando
Holmes
Jackson
Jefferson
Lafayette
Lake
Leon
Levy
Liberty
Madison
Marion
Nassau
Okaloosa
Putnam
St. Johns
Santa Rosa
Sumter
Suwannee
Taylor
Union
Volusia
Wakulla
Walton
Washington

Central/Southwest

Brevard
Charlotte
Collier
DeSoto
Glades
Hardee
Hendry
Highlands
Hillsborough
Indian River
Lee
Manatee
Martin
Monroe
Okeechobee
Orange
Osceola
Pasco
Pinellas
Polk
St. Lucie
Sarasota
Seminole

Southeast

Broward
Dade
Palm Beach