



**The Florida Lawyers Legal Insurance Company and  
The Florida Bar Prepaid Legal Services Committee present**

## Chapter 9 and Prepaid Legal Insurance Plans: A Florida Attorney's Gateway to Increased Clientele and Revenue

**Wednesday, June 26, 2019, 1:00 p.m. – 4:30 p.m.**

**COURSE CLASSIFICATION: INTERMEDIATE**

**Course 3211**

**[jdorminy@floridabar.org](mailto:jdorminy@floridabar.org)**

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- 1:00 p.m. – 1:10 p.m. **Opening Remarks**  
*Speaker Kelli E. Lueckert*
- 1:10 p.m. – 2:10 p.m. **Fundamentals and Practical Tips on the Creation of a Successful Chapter 9  
Legal Services Plan**  
*John Schaefer, Safety Harbor*
- 2:10 p.m. – 3:10 p.m. **Legal Insurance Plans for Public Service and Profit**  
*Howard M. Rosenblatt, Gainesville*
- 3:10 p.m. – 3:20 p.m. **Break**
- 3:20 p.m. – 4:30 p.m. **Panel Discussion: A View from the Field on Chapter 9 and Legal Insurance  
Plans**  
*Ronald P. Glantz, Plantation*  
*Michael Braverman, Fort Lauderdale*

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**SPEAKERS**



**RONALD P. GLANTZ**, Managing Shareholder

Areas of Concentration

- Corporate
- Real Estate
- Negotiations
- Prepaid Legal Plans

Ronald P. Glantz established Glantz & Glantz (now Glantzlaw) with his wife Wendy Newman Glantz in 1986. A recognized national authority on prepaid legal plans, Ron has written and lectured widely on their advantages, including an interview on “Good Morning America.” Prior to establishing Glantz & Glantz, he headed his own firm for five years. He is certified by the Florida Supreme Court as a circuit civil mediator. Ron is known as an active community leader as well as a well-respected legal professional. He continues to serve on the boards of various community not-for-profits and charities. When not at work, Ron enjoys cycling, working out, and spending time with his family and friends. He is also an active member and lecturer at the Kabbalah Center.



**JOHN SCHAEFER** received his B.A., magna cum laude, in mathematics, from Niagara University in 1977 and his J.D. from Stetson University College of Law in 1980. Mr. Schaefer was admitted to The Florida Bar in 1980 and has been, for his entire legal career, engaged in the private practice of law. In 1983, Mr. Schaefer, along with his law partners, Janet L. Wirth and Judy L. Wirth, co-founded the law firm of Schaefer, Wirth & Wirth, of which he has served, since inception, as its *Managing General Partner*. Schaefer, Wirth & Wirth, having offices since 2001 located in Safety Harbor, Florida, is a general civil practice law firm celebrating its 36th anniversary in practice in 2019. Mr. Schaefer practices primarily in the areas of wills & trusts, elder law,

and probate & estates, including probate litigation, and has earned, and presently holds, the following *Martindale-Hubbell Peer Review Rating*: AV Preeminent 5.0 out of 5. Since 1984, Mr. Schaefer, and the principals of Schaefer, Wirth & Wirth, have *all* had extensive and significant experience in rendering legal services to members of various and sundry “**legal services plans**” (“Plans”) in the State of Florida, in general, and specializing in the delivery of **telephone access legal services** to members of these Plans, in particular. With respect to his volunteer work with The Florida Bar relevant to the establishment, operation, and regulation of Plans, Mr. Schaefer first began his service as a member of the Prepaid Legal Services Committee of The Florida Bar (the “Committee”) during the 1985-86 Bar Year and then remained an active member of the Committee for all times continuously thereafter, thru the 2004-05 Bar Year, until he became *term-limited* by virtue of *Standing Board Rule 5.20(c)*, effective July 1, 2005. Thereafter, at the conclusion of his 3-year *term-limited* imposed hiatus, Mr. Schaefer once again became a member of the Committee, effective July 1, 2008, and remained a Committee member for all times continuously thereafter, thru the 2013-14 Bar Year, until he, once again, became *term-limited*, effective July 1, 2014. Thereafter, at the conclusion of his second 3-year *term-limited* imposed hiatus, Mr. Schaefer once again became a member of the Committee, effective July 1, 2017; served as *Vice Chair* of the Committee during this 2018-2019 Bar Year; and, will, once again, serve as *Chair* of the Committee during the upcoming 2019- 2020 Bar Year. With respect to his tenure on the Committee, Mr. Schaefer

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has, throughout the years, held several leadership roles in, and provided various and sundry service to, the Committee; and, including, but not limited to, serving as *Chair* of the Committee for **eight (8) years**, encompassing the 1988-89, 1989-90, 1998-99, 1999-2000, 2008-09, 2009-10, 2012-13, and 2013-14 Bar Years; serving as *Chair* of the *Chapter 9 Plan Application Packet Subcommittee* during the 2010-11 and 2011-12 Bar Years; serving as *Co-Chair* of the *Rules Revision Subcommittee* [of Chapter 9, *Rules Regulating The Florida Bar*] during the 1996-97 and 1997-98 Bar Years; authoring “A New Day Has Dawned for Legal Services Plans in Florida”, published in *The Florida Bar Journal*, November 1998, p. 76; authoring “Access to Justice: The Origins of the Legal Services Plan Concept”, published in *The Florida Bar Journal*, May 1989, p. 33; and, lecturing previously a total of some **sixteen (16)** times at the Committee’s CLE annual seminar held during the June Annual Meeting of The Florida Bar, as so held in each one of the years 1998-2001, inclusive; 2004; 2007-2014, inclusive; and, 2016-2018, inclusive.

CLE Credit

General: 4.0 hours