HANDBOOK ON LAWYER ADVERTISING & SOLICITATION - SAMPLE ADS



THE FLORIDA BAR

Standing Committee on Advertising

Tenth Edition

Updated 8/2023





SERVICES AVAILABLE

- INTELLECTUAL PROPERTY
 Jane Jones is board certified as an
 expert in Intellectual Property by The
 - Florida Bar.

CIVIL LITIGATION

John Doe is Board Certified by The Florida Bar as a specialist in Civil Trial

- law. He has 30 years of experience in business litigation, trademark infringements, copyright and securities litigation.
 - **TECHNOLOGY & INTERNET**

Jane Jones and John Doe, III help our clients navigate the global world of technology.

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- Rated AV Preeminent by Martindale Hubbell, the highest rating a lawyer can receive.
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Jane Jones, Partner

Selected for inclusion in Best
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John Doe, III and Mary Doe, Associates

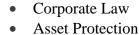
 Selected for inclusion in Super Lawyers "Rising Stars" 2013 edition











- D 1
- Bankruptcy
- Foreclosures
- Estate Planning



The law firm of Smith & Smith, P.A. was established in 1991. Our attorneys have 44 years of combined experience. At Smith & Smith, P.A. you will receive personal and prompt attention from an attorney and not a secretary or paralegal.

John Smith, Attorney at Law

J.D., Florida State University School of Law, 1991 Admitted to The Florida Bar, 1991 Rated AV by Martindale Hubbell® from 2000 to present included in Best Lawyers 2000 to present Jane Smith, Attorney at Law

Graduated Cum Laude from the University of Florida Law School, 1991 Admitted to The Florida Bar 1991

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- Wrongful Death

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Law Office of Jane Smith, P.A.

Attorney at Law

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- Foreclosure Defense
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I have over 20 years of experience in real estate. Let me help you with your next real estate transaction. I am AV rated by *Martindale Hubbell*, the highest rating offered.

Call my office for a free consultation!





THE LAW OFFICE OF SMITH & JONES, P.A.

Attorneys at Law

John Smith, Esq. Jane Jones, Esq.

{Date}

Homeowner Street Address City, Florida, Zip

Dear Homeowner:

I obtained your name from the public records of the Clerk of Court. These records indicate that a foreclosure has been filed against you. My knowledge about the specifics of your case is limited to the information contained in the public records. You may have legal defenses to avoid foreclosure.



Federal and state laws provide pre-foreclosure requirements for lenders and protections for homeowners. A failure by the lender to comply with these requirements could result in a defective foreclosure. It may be possible for the homeowner to remain in their home during the foreclosure process. The lawyers of Smith & Jones have over 30 years of combined experienced in real estate and foreclosure cases. John Smith graduated from Florida State University School of Law in 1991 and was admitted to The Florida Bar in 1991. Jane Jones graduated from the University of Florida Law School in 1993 and was admitted to The Florida Bar in 1993. We know what steps the bank must take to foreclose on your home and want to help you.

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Homeowner Street Address City, Florida, Zip



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John Smith, Esq. J.D. FSU 2005 Admitted to The Florida Bar in 2005



Jane Smith, Esq. Admitted to The Florida Bar in 2010 J.D. UM 2010

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- Alimony
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- ❖ How you may be able to avoid estate income taxes.
 - ❖ How you may be able to avoid probate.

And much more!

John Smith is Board Certified in Wills, Trusts & Estates by The Florida Bar. He has been practicing in the area of elder law and estate planning since 1991.

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Our review of the Clerk of Court records reveals that you recently received a traffic ticket. Our knowledge about your case is limited to the information in this public record.

Paying a traffic ticket is admitting guilt. Your insurance rates may be increased, your license may be suspended and points may be assessed.

Call us now for a free consultation.



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- ✓ OR HAVE TO APPEAR IN COURT!

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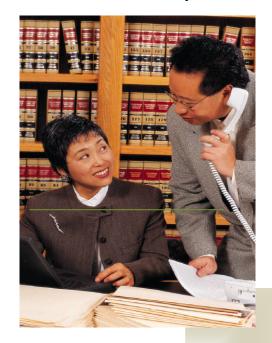
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- Red Light
- Careless U-Turn
- Insurance

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The attorneys at Smith & Jones were admitted to The Florida Bar in 1991 and have over 35 years combined experience. John Smith graduated from the University of Miami Law School in 1991 and was a former Public Defender. Jane Jones graduated from Florida State University School of Law in 1991. We have handled thousands of criminal and civil traffic cases. Our goal is to make sure that your rights are protected. Call us for a free consultation and let us defend you!

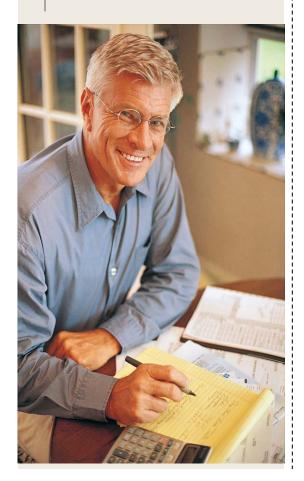


YOU MAY BE ABLE TO SAVE YOUR HOME FROM FORECLOSURE

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Foreclosure Bankruptcy Real Estate

FORECLOSURE DEFENSE

Foreclosure can be frightening and frustrating. You need an attorney to protect your rights in the foreclosure process. We have over 30 years of combined legal experience in the areas of real estate, foreclosure and bankruptcy. Don't go through this process without a lawyer on your side. Let the lawyers of **Smith & Jones, P.A.** work for you.

John Smith, Attorney at Law FSU Law School, 1991 Admitted to The Florida Bar, 1991 rated AV by Martindale Hubbell® from 2000 to present

Jane Jones, Attorney at Law Stetson Law School, 1991 Admitted to The Florida Bar, 1991

The Federal Trade Commission adopted a rule on Mortgage Assistance Relief Services (MARS). The rule bans providers of mortgage foreclosure rescue and loan modification services from collecting fees *until* homeowners accept a written offer from their lender or servicer. There is an exception for lawyers who meet specific requirements **and** who place their fees into a trust account. All fee deposits will be placed into a trust account and not withdrawn until earned.

Protect Your Home From Foreclosure

Don't wait to call an attorney. Call NOW to schedule a free consultation.

(850) 555-5555

Public court records indicate that a foreclosure has been filed against you. Our knowledge of your case is limited to the information in the public record. You may be able to save your home!

DO NOT DELAY! In Florida, you have only 20 days to answer a foreclosure complaint. If you do not answer the complaint in time, you may lose your right to assert the defenses which may give you more time in your home.

You may be able to negotiate a resolution of your case before a Judgment of Foreclosure is entered. Call us so we can discuss the following:

- Strategies for working with your lender.
- Alternatives to foreclosures.
- The foreclosure process
- Legal defenses that may be available to you.



Smith & Jones, P.A.

It is our goal to provide you with the best possible foreclosure defense. Let us fight for your rights!

Call today 850-555-5555! Se Habla Espanol









A BULLETIN ON PROTECTING THE RIGHTS OF PEOPLE IN NEED

Lawyers in Bankruptcy

The economic downturn has yielded farreaching effects, and many lawyers have not been able to escape its grasp. The Ethics Hotline has received many calls recently from lawyers who are faced with bankruptcy but fear that it would negatively affect their ability to continue practicing law. Fortunately, The Florida Bar ordinarily does not investigate a lawyer involved personally in a bankruptcy if the lawyer has not violated any other rules of ethical conduct.

Rule 5-1.2(e)(3) is the only provision in the Rules Regulating the Florida Bar that directly addresses bankruptcy. It states only that an attorney's bankruptcy filing would give cause for The Florida Bar to order an audit of the lawyer's trust account. Lawyers are not required to inform the Bar of their bankruptcy filing nor is the Bar required to actually audit the lawyer's trust account. The rule merely gives the Bar grounds to do so. In practice, The Florida Bar usually will not use this provision to audit a trust account unless there are other grounds to do so.

Under normal circumstances, a lawyer's filing of bankruptcy should not affect his or her clients' funds. The prohibition against the commingling of lawyer and client funds

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is designed to protect clients' money from just these types of situations. The rule ensures that should a lawyer's business and personal creditors go after a lawyer's assets, as they might during bankruptcy proceedings, the clients' funds would be safely held in separate trust or escrow accounts.

Of course, the Bar (and possibly law enforcement authorities) will take action against a lawyer if he or she engages in dishonesty, fraud, deceit, or misrepresentation through the bankruptcy proceedings. The lawyer is also reminded that his or her duties to clients, including the duty of confidentiality, remain intact throughout the bankruptcy proceedings.

In short, bankruptcy is a largely personal matter that The Florida Bar will most likely not get involved in unless the lawyer has violated other Rules of Professional Conduct. Hopefully, that thought will provide at least some comfort to lawyers who are facing a difficult prospect.





Question of the Month

Do I have to file my advertisement for review before I can use it?

Yes, all advertisements must be filed for review at least 20 days before the advertisements are used. Rule 4-7.19(a). The only exemption is if your advertisement falls within one of the filing exemptions found in Rule 4-7.20.

WE ARE ON THE MOVE!



New Location 5432 Any Street West Townsville, Florida 54321

After six wonderful years at our current location on Any Street, Smith & Jones will be opening a second office on Main Street right across from the county courthouse in the Doe Memorial Building to better serve our clients.

Clients will now be able to access us at both locations from 9:00-5:00 Monday through Friday. Of course, we are still always available 24 hours a day, every day by telephone.



Please join us for a reception on May 31 at 5:30 P.M. as we celebrate the opening of our new location.

Smith & Jones, P.A. was founded in 1984 by Martin Smith and Jill Jones with the goal of helping tort victims and their loved ones in their time of need. Since then, we have grown into a team of 12 lawyers and 23 staff members and represent victims in a range of areas including wrongful death, personal injury, products liability, and automobile and motorcycle accidents. We've been listed as one of U.S. News' "Best Law Firms" every year since 2000.

We welcome our newest partner, Mary Johnson. Mary has been representing clients in personal injury cases for 18 years. She is Board Certified by The Florida Bar in Civil Trial. Mary is the President of the Townsville Bar Association and is AV Preeminent® rated by Martindale Hubbell, the highest rating bestowed by that organization.



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Don't delay. Call our office to schedule a free consultation to discuss your options.

Very truly yours,

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